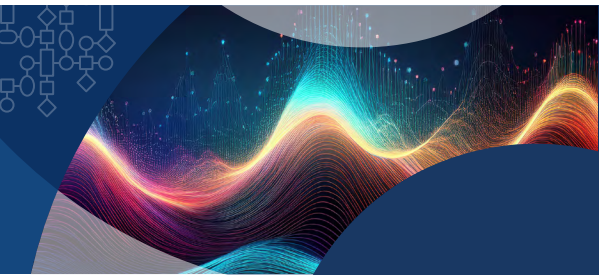
PRESIDIO®

WORKSHOP

PRESIDIO®
Lighthouse
AI Advisory Workshops



Align AI efforts around measurable business value.

AI adoption is accelerating, but many organizations are still managing disconnected use cases, pilots, tools, and investments. Without a shared view of where AI should create value, leaders struggle to set priorities, govern risk, direct spend, and move from experimentation to scaled execution.

As AI expands across functions and platforms, organizations need a clear connection between business ambition and execution. Otherwise, investment can grow faster than value while complexity, cost, and risk continue to increase.

WHY IT MATTERS

Moving from AI experimentation to enterprise adoption requires more than new tools. Leaders need alignment on where AI creates value, how investments should be prioritized, what governance is required, and which capabilities must be built to scale. Presidio Lighthouse Advisory brings these decisions together through a set of focused workshops.

- **Fragmented AI Activity:** Disconnected pilots, tools, and platforms make it difficult to see where value is building
- **Misaligned Investment:** Spend can accumulate around individual productivity while higher-value enterprise workflows remain underfunded
- **Growing Exposure:** Unclear ownership, governance, and controls can increase risk and slow adoption
- **Cost of Delay:** Without a clear path forward, organizations waste resources and miss opportunities to build advantage

WORKSHOP OFFERINGS

Presidio Lighthouse Advisory workshops provide focused executive engagements that address the most important questions across the AI journey. Each workshop can stand alone or contribute to a broader path from ambition to measurable value.

- **AI Future Visioning:** Defines what AI success means for the business and translates ambition into a North Star narrative, value thesis, and roadmap
- **AI Priorities:** Evaluates AI across direction, orchestration, foundation, trust, and value to identify where to focus first
- **AI Portfolio Value Workshop:** Maps AI investments to business domains and recommends what to Invest, Optimize, Sequence, or Retire
- **AI Spend Rationalization:** Shows where AI spend creates value, identifies inefficiencies, and redirects investment toward growth and differentiation
- **AI Governance Strategy:** Establishes the ownership, structure, risk appetite, and controls needed to scale AI with confidence
- **AI Technical Workshop:** Assesses architecture and governance readiness, identifies gaps, and sequences a practical path to production

WORKSHOP BENEFITS

Together, the workshops help organizations turn AI ambition into focused, measurable action.

- **A Shared Fact Base:** Ground decisions in a common view of AI activity, value, readiness, spend, and risk
- **Defensible Recommendations:** Give leadership a clear rationale for what to pursue, change, or stop
- **Clear Ownership:** Define the decision rights, capabilities, and teams needed to move forward
- **Sequenced Action:** Turn findings into prioritized actions with near-, medium-, and long-term next steps
- **Room to Adapt:** Preserve flexibility as business priorities, technology, and market conditions evolve

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AI Advisory Workshops

ABOUT PRESIDIO LIGHTHOUSE

We understand the AI journey because we've walked it ourselves. Presidio AI Studio gave us firsthand experience adopting, governing, and scaling AI, with 1,500+ employees enabled with agentic workflows, 92B+ tokens processed, and a 31% reduction in session costs. That experience shapes how we advise customers before proposing technology.

Presidio Lighthouse builds on that foundation, combining deep AI expertise with a commitment to real outcomes. We work alongside customers throughout their journey, aligning people, process, and technology to clarify priorities, build the right architecture, implement solutions, and support scale.

Presidio Lighthouse Advisory holds that alignment together across business stakeholders, IT architecture, Presidio delivery teams, and managed services, keeping everyone focused on shared outcomes, measuring results, and using those insights to determine what comes next.

OUR AI POINT OF VIEW

When you partner with Presidio, we show you where AI creates value, how organizations should build and govern AI, and how to scale it safely. Start anywhere.

- **Clarify**
  Find where AI creates value. Prioritize the highest-impact cases.
- **Realize**
  Ship AI that works for you. Governed, deployed, and built for your data.
- **Scale**
  Roll AI out across your organization without losing control.

WHY PRESIDIO

Presidio is here to guide your business transformation journey by helping you carefully navigate the fast-changing tech landscape. As the bridge between where you've been with foundational IT, and where you're going with modern AI and cloud services, we measure success with you on the terms you define. We strive to build lifetime relationships with each of our customers, and we do so by being fearless, fast, flexible, and compassionate. It's our mission to earn your trust and deliver innovative, high-quality outcomes at speeds once thought not possible, so you can achieve your business goals faster.

Align your AI strategies today with Presidio.
Most AI initiatives stall for organizational reasons, not technical ones. Presidio's workshops align strategy, operations, and architecture upfront, turning AI ambition into a clear roadmap. Sessions like AI Priorities Workshop, AI Future Visioning, and AI Governance Strategy focus efforts aligned to your business outcomes.

Contact Presidio today:
www.presidio.com/contact-us/

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