

Teneo

TENEO IS THE GLOBAL CEO ADVISORY FIRM, A TRUSTED PARTNER FOR THE WORLD'S TOP BUSINESS LEADERS.

The Challenge

Teneo's teams collaborate globally to offer a unique, high-value service to the world's top business leaders. With hybrid working, an international team and clients worldwide, high-quality video conferencing is critical to Teneo's effectiveness.

As well as daily meetings between advisors and clients, Teneo hosts large events that are live-streamed around the globe. This requires a different, but equally high-quality, suite of AV technology.

The company's ongoing growth plans demanded a move to new and improved offices in Central London. Key to success was that the new space would have the very best video conferencing and event facilities from day one, that they would be 100% reliable, and that they could be used immediately with no or minimal training for users.

With the Teneo team requiring a seamless move from one premises to another, there was no flexibility in the schedule. Despite these challenges the budget was strict, and Teneo was determined to achieve maximum value for money.

The Solution

The team at Presidio worked closely with Teneo to understand Teneo's ways of working, so that the design of the Digital Workplace systems would complement established practices. This involved in-depth site visits and a detailed discovery process.

Following this, Presidio collaborated with the office fit-out partner on the project, to make sure that the technical specification for Digital Workplace hardware was a good match for the chosen interiors. This took account of concerns such as lighting and acoustics, so that the quality of sound and visuals would not be affected by ambient factors like background noise or glare.

IN A TIME OF SUPPLY CHAIN CONSTRAINTS, THE PRESIDIO TEAM USED THEIR INDUSTRY NETWORK TO PROCURE EQUIPMENT ECONOMICALLY AND WITHOUT DELAY.

By using a mix of packaged and bespoke solutions, Presidio was able to create a high-quality Digital Workplace environment representing superb value for money. Further, this approach made for a simple, predictable commissioning process.

The project also included the decommissioning and disposal of existing (but outmoded) hardware. The Presidio team arranged for reuse of functioning equipment (e.g. in education or the third sector) and for recycling where that was not possible.



Results / benefits

Following the office move, the Teneo team saw a drastic reduction in requests for support from meeting room users, and a significant increase in usage of meeting rooms for virtual meetings. Team members and remote meeting participants are empowered by a seamless connectivity experience, pin-sharp visuals and best-in-class audio.

International and home-based colleagues, clients and partners can participate as naturally as if they were in the room, and meetings are no less effective than if everyone were there in person.

The capabilities of the systems in the large event spaces have been showcased during the Teneo Global Summit. This annual event sees contributions from high-profile speakers in the worlds of business and public life and is live-streamed worldwide.

Further to the success of the London office project, Teneo is working with Presidio on an on-going basis with a total spend of £1.5M to date continuing with improvements and upgrades in the London office, and to carry out similar projects at some of Teneo's other sites in the UK and Europe.