

Microsoft CSP – Licensing Optimization Workshop

Presidio's Microsoft Licensing Optimization Workshop helps organizations reduce licensing waste, maximize Microsoft investments, prepare for AI initiatives like Copilot, and develop a strategic roadmap for future growth. Through a detailed analysis of utilization, entitlements, security posture, and renewal strategy, customers gain actionable recommendations that improve ROI, lower costs, and ensure they are getting maximum value from their Microsoft technology investments.

Presidio leads this collaborative workshop for Microsoft licensing, governance, and cost management stakeholders. Ideal attendees include IT leaders, administrators, procurement and finance.

Who Should Participate

Presidio's licensing specialists facilitate this collaborative workshop, and participation from key business and technical stakeholders is recommended.

Suggested Attendees:

- IT Leaders and Infrastructure Managers
- Microsoft 365 Administrators
- Procurement and Vendor Management Teams
- Finance Stakeholders
- Cloud and Digital Workplace Teams



Workshop Topics

The following topics may be covered during the workshop:

- Review current Microsoft licensing environment, usage trends, and organizational requirements
- Assess license consumption, entitlements, and utilization across users and workloads
- Identify unused, underutilized, and overprovisioned licenses
- Evaluate opportunities to consolidate overlapping tools and services
- Align licenses to user roles, workload requirements, and future growth plans
- Review licensing governance, compliance considerations, and management best practices
- Develop recommendations for ongoing optimization and cost management
- Future roadmap planning

Key Workshop Outputs

Gain immediate value and insight through the following key outputs:

- Assessment of current licensing utilization and optimization opportunities
- Identification of potential cost savings and licensing efficiencies
- Recommendations for aligning licenses to user roles, workload needs, and organizational requirements
- Governance and compliance improvement recommendations
- Prioritized actions to address licensing gaps and inefficiencies

Benefits of Workshop

Participants and their organizations will gain immediate value through:

- Reduce unnecessary licensing spend by identifying unused, misaligned, or overprovisioned licenses
- Improve visibility into license usage, entitlements, and consumption patterns
- Better align licenses with user roles and workload requirements
- Strengthen licensing governance and reduce compliance risk
- Maximize value from existing Microsoft licensing investments
- Establish a clear strategy for ongoing license optimization and cost control
- Map AI readiness and adoption strategy to available assessments and workshops