

Teneo advises the world's top CEOs. Their London workspace needed to reflect that standard.

The Outcome

Teneo, the global CEO advisory firm, was relocating to new Central London offices and needed world-class video conferencing and event facilities from day one - 100% reliable, immediately usable with no training, and delivered on a fixed schedule to a strict budget. Presidio delivered and the program has expanded across UK and EU sites.

How They Got There

Presidio conducted in-depth site visits and a detailed discovery process to understand how Teneo's teams work before specifying a single piece of technology. Working closely with the office fit-out partner, Presidio ensured the AV specification complemented the interior design - accounting for lighting, acoustics, and ambient factors that affect audio and visual quality. By combining packaged and bespoke solutions and leveraging their procurement network, Presidio delivered high-quality results within budget.

Why It Worked

For a firm advising the world's most senior business leaders, the quality of the virtual meeting experience is a direct reflection of the firm's professional standard. A dropped connection, poor audio, or clunky interface isn't just inconvenient - it's a credibility issue. Presidio's design-first approach ensured the technology was invisible in the best possible way.

The Situation

Teneo is the global CEO advisory firm - a company whose value is built on the quality of confidential, high-stakes conversations between its advisors and the world's top business leaders. With a hybrid international team and clients spread across time zones, high-quality video conferencing isn't a nice-to-have: it's the medium through which Teneo's work happens. When Teneo moved to new Central London offices, the brief was clear: world-class facilities from day one, 100% reliable, requiring no training to use, delivered on a fixed schedule, within a strict budget.

The Approach

Presidio began with a detailed discovery process - in-depth site visits and working sessions to understand Teneo's ways of working and the specific demands of both daily advisory meetings and large-format live events. Presidio then collaborated closely with Teneo's office fit-out partner, ensuring the AV specification was designed in harmony with the interior architecture. Presidio used a mix of packaged and bespoke solutions and leveraged their procurement network to source equipment without delay despite industry-wide supply chain pressures. Decommissioning and responsible disposal of the previous hardware was also managed by Presidio.

The Result

Following the office move, Teneo's teams saw a significant reduction in support requests from meeting room users and a measurable increase in usage of meeting rooms for virtual meetings. Teneo's large event spaces have since hosted the Teneo Global Summit, live-streamed worldwide without issue. The engagement has since expanded, continuing with improvements in the London office and extending the program to Teneo's other sites across the UK and Europe.

100%

Reliability standard met

Drastic

Reduction in meeting room support requests post-launch

Global

Summit live-streamed worldwide from Teneo's new event spaces