

First-of-its-kind IT marketplace launched on time, on budget, with enterprise-grade security from day one

The Outcome

P2P Global needed to bring a net-new collaboration marketplace to market fast, with the security and scalability to support aggressive membership growth. Presidio became their outsourced engineering team, built the platform on AWS, and delivered the MVP on time and on budget.

How They Got There

Presidio designed and built P2P Global's cloud infrastructure on AWS from the ground up - establishing the SDLC, security standards, and release processes alongside the platform itself. Member data is isolated to production, inaccessible even to Presidio engineers without executive approval. Amazon Cognito governs role-based access. AWS Config monitors infrastructure and evaluates integrations for compliance continuously.

Why It Worked

P2P Global had to build trust, not just software. A marketplace where IT solution providers share sensitive opportunity data lives or dies on member confidence in the platform's security. Presidio treated security as a design requirement, not an afterthought - embedding it into the architecture, the development process, and the release workflow from the start.

The Situation

P2P Global set out to build the first collaboration marketplace for IT solution providers. As a net-new platform with no existing infrastructure, no established SDLC, and aggressive membership growth goals, P2P Global needed a partner who could function as their outsourced engineering team: designing, building, and securing the platform from day one.

The Approach

Presidio designed and built P2P Global's AWS cloud infrastructure from scratch. Every feature release passes through three environments - DEV, QA, and UAT - before reaching production. Member data lives exclusively in the production environment. Amazon Cognito handles role-based access control. AWS Config monitors configurations. Security testing is embedded directly into the CI/CD pipeline.

The Result

P2P Global launched their MVP on time and within budget, with seven third-party application integrations live at launch and a bi-monthly release cadence established from day one. Security was built into the architecture rather than added on top, giving P2P Global a foundation that supports aggressive membership growth without creating security debt as the platform scales.

On time

MVP delivered on schedule and within budget

7

Third-party application integrations live at launch

Bi-monthly

Feature release cadence established from day one