

From eight ERPs to one truth: How Moove Lubricants got visibility across its entire business

The Outcome

Moove, a national lubricant distributor built through years of mergers and acquisitions, was operating eight distinct companies with fragmented ERP systems and no unified view of its business. On-time delivery was nearly impossible to analyze without manual effort and guesswork. Presidio built a modern data foundation on Microsoft Azure that unified the full order-to-cash lifecycle.

How They Got There

Presidio designed and implemented a cloud-based data architecture on Azure, bringing together structured and unstructured data from consolidated ERP systems into a single accessible environment. Rather than prescribing a solution, Presidio acted as a thought partner, surfacing options and letting Moove's team choose the direction that best fit their goals. The result: full visibility into order-to-cash performance, with specific delay drivers identified.

Why It Worked

Moove's growth through acquisition created a data problem that couldn't be solved by working harder. The information existed, it just lived in eight different places in eight different formats. Consolidating it into a unified cloud environment didn't just answer existing questions. It revealed questions Moove didn't know to ask.

The Situation

Moove is a national lubricant distributor shaped by years of mergers and acquisitions - eight distinct companies brought together under one organization, each with its own ERP system and operational data. On-time delivery was nearly impossible to analyze without manually pulling data from multiple systems and hoping the picture that emerged was accurate.

The Approach

Presidio partnered with Moove to design and implement a modern data architecture on Microsoft Azure, consolidating both structured and unstructured data from across the eight acquired ERP systems into a unified cloud environment. Rather than arriving with a predetermined solution, Presidio functioned as a thought partner throughout - surfacing options and letting Moove's team direct the decisions. The resulting platform provides real-time visibility into the full order-to-cash lifecycle.

The Result

Moove now has a single, cloud-based data foundation bringing together the full breadth of its post-acquisition operational environment. On-time delivery performance is measurable, trackable, and improvable based on real data. Specific delay drivers across the order-to-cash workflow are visible for the first time, enabling targeted process optimization and laying the groundwork for automation.

"There was an 'AHA' moment... I now see why I need to have my data in the cloud." — Jeff Linso, Head of IT, Moove

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Acquired companies unified under a single cloud data architecture

Real-time

Visibility into order-to-cash performance - from guesswork to data-driven

On-time

Delivery tracking - Moove's most critical metric, finally measurable