

20+ years of international growth - one partner managing technology delivery across every region

The Outcome

A leading global technology company scaled from a small regional operation into a multinational organization spanning numerous countries, with Presidio managing IT procurement, logistics, deployment, and lifecycle management throughout. Employees receive the right technology at the right time regardless of location, with a consistent experience across every region.

How They Got There

Presidio built a comprehensive procurement and logistics framework: centralized purchasing, dedicated customer success resources, global logistics and import services, asset tagging and tracking, Device-as-a-Service capabilities, zero-touch deployment, and sustainable recycling programs. Presidio took over vendor management entirely, removing procurement complexity from the client's internal teams.

Why It Worked

Traditional procurement models couldn't support the speed and scale the business required as it expanded internationally. Presidio's ability to operate across multiple geographies while maintaining consistent service standards - and adapt rapidly when workplace models shifted - made the partnership the operational backbone of the client's global IT strategy.

The Situation

A leading global technology company was expanding its international footprint rapidly, and the complexity of equipping employees consistently across multiple countries was compounding with every new market entered. The business needed a partner capable of standardizing technology delivery across regions, managing diverse vendor relationships, coordinating international logistics, and supporting both office-based and increasingly remote workers.

The Approach

Presidio implemented a comprehensive global IT procurement and lifecycle management program built around a single, scalable service model. Centralized procurement management removed administrative overhead from internal teams. Global logistics, warehousing, asset tagging, lifecycle tracking, and reverse logistics ran as integrated capabilities. When global workplace requirements shifted dramatically, Presidio adapted service delivery rapidly, executing large-scale digital workspace deployments without disrupting productivity.

The Result

The organization has sustained international expansion across multiple regions with a consistent, efficient employee technology experience. Onboarding is faster, inventory costs are lower under a just-in-time procurement model, and asset visibility has improved significantly. The framework scales to new markets without rearchitecting - a foundation the organization has relied on for more than two decades.

"Presidio has consistently evolved alongside our organization, helping us simplify procurement, improve operational efficiency, and support our workforce through periods of significant growth and transformation. Their ability to scale globally while maintaining a high level of service has made them a trusted extension of our team." —
Senior Technology Operations Leader

20+ years

Partnership spanning the client's growth from regional to multinational

Thousands

Of end users supported across multiple international regions

End-to-end

Lifecycle management - procurement through sustainable disposition