

17 countries. 800+ device deployments. Employees ready to work before their first day.

The Outcome

A rapidly expanding global biotechnology organization was hiring across Europe and Asia-Pacific faster than its onboarding model could support. Inconsistent provisioning, delayed equipment delivery, and significant manual IT effort were creating friction at exactly the moment new employees needed to be productive. Presidio built a standardized, automated onboarding framework across 17 countries that reduced manual provisioning effort by approximately 90% and cut delivery times by 40%.

How They Got There

Presidio designed and implemented a fully managed onboarding and device deployment framework: pre-configured hardware bundles tailored to employee roles, automated provisioning and enrollment, regional warehousing and logistics, country-specific procurement workflows, compliance-focused delivery processes, and employee welcome packages. Centralized governance with localized execution gave the organization a repeatable model it could extend to new markets.

Why It Worked

The organization's existing approach required significant hands-on IT effort for every new hire - effort that didn't scale with the pace of international hiring. Automation and pre-provisioning shifted the model: IT teams set the standards once, and the system executes them consistently across every country. Employees arrive on day one with a device that's already configured, enrolled, and ready.

The Situation

A leading global biotechnology organization was growing rapidly across European and Asia-Pacific markets. As hiring accelerated, IT and HR teams were absorbing an increasing manual burden: inconsistent device provisioning processes, difficulty delivering region-specific configurations, asset management complexity across multiple countries, varying procurement and compliance requirements by region, and equipment delays that pushed new employee readiness out by days or weeks.

The Approach

Presidio implemented a fully managed onboarding and device deployment framework built on a principle of centralized governance with localized execution. Pre-configured hardware bundles were tailored to employee roles, ensuring the right device with the right configuration reached every new hire. Automated provisioning and enrollment eliminated manual setup. Regional warehousing and logistics across the 17-country footprint ensured equipment arrived before the employee's start date.

The Result

Presidio deployed 800+ devices across 17 countries, coordinating hundreds of international shipments. Manual provisioning effort dropped by approximately 90%. Delivery performance improved 40% against the previous model. Employees across all supported regions now receive fully configured technology before their start date, enabling immediate productivity. The framework is built to extend to new markets as the organization continues to grow.

"Presidio helped us create a repeatable onboarding model that supports our growth strategy across multiple regions. Their combination of logistics expertise, automation, and operational support has significantly improved the experience for both employees and internal teams." — Global IT Director

17

Countries supported under a single standardized onboarding framework

~90%

Reduction in manual provisioning effort - automation replaced hands-on IT work

40%

Faster delivery performance compared to previous onboarding model