

A five-floor flagship workspace with best-in-class AV, delivered on time despite global supply chain disruption

The Outcome

Landmark, a UK managed service office provider, needed a flagship Kings Cross workspace equipped with best-in-class AV technology across five floors - to the highest specification, on a fixed deadline, during a period of global supply chain disruption. Presidio delivered every milestone on time and to brief, creating a cohesive, technology-led environment that reflects Landmark's commitment to exceptional client experience.

How They Got There

Presidio's AV design team worked alongside Landmark's project and design teams from the outset - producing 3D renders of each space for review before installation began. Every room was designed with user experience at the centre: ceiling-mounted microphones, integrated wall screens, single-touch interfaces, and platform-agnostic conferencing as standard. Bespoke acoustics and lighting were specified for each area.

Why It Worked

Landmark's flagship building needed to demonstrate that managed service offices can match - and exceed - what organizations build for themselves. Presidio's design-led approach ensured that the technology enhanced the space rather than compromising it, and that end users could walk in and start working without training or friction.

The Situation

Landmark had a clear and demanding brief for its new Kings Cross flagship: a completely refurbished five-floor building that would deliver best-in-class technology for organizations and individuals across every type of workspace. The technology needed to be intuitive for any user, seamlessly compatible with any conferencing platform, and installed to the highest specification. The deadline was fixed - during a period of significant global supply chain disruption.

The Approach

Presidio engaged with Landmark's project and design teams early, conducting detailed consultations on each room's specifications and user requirements before producing 3D renders for sign-off. Every space was designed around the user experience: ceiling-mounted microphones, wall-integrated screens, single-touch control interfaces, and platform-agnostic conferencing compatible with Microsoft Teams, WebEx, Zoom, and any other platform were specified as standard. Presidio navigated supply chain constraints through their procurement network, sourcing equipment to meet every milestone.

The Result

Landmark's Kings Cross flagship opened on time, equipped with AV technology across all five floors that met the highest specification Landmark had set. Every space operates with seamless, platform-agnostic collaboration technology. The environment is both technically sophisticated and immediately usable, requiring no training for users walking in for the first time.

"The project demanded the highest specifications to meet our business objectives. Seeing the finished result, I knew Presidio had made that vision a reality." — Luke Andrews, Head of Technology, Landmark

5 floors

Of AV-integrated workspace - boardrooms, huddle rooms, club spaces, and rooftop

On time

Delivered to full specification despite global supply chain constraints

Seamless

Teams, WebEx, Zoom - any platform, any room, zero friction