

## Why Presidio & Cisco



As a **Cisco Preferred Partner**—the modern evolution of the legacy Gold status—**Presidio** delivers the secure, intelligent infrastructure that powers digital business. Cisco has independently verified our cross-portfolio technical depth and lifecycle maturity to support your organization long after deployment.



**Cisco Preferred Networking Partner**  
**Cisco Preferred Cloud and AI Infrastructure Partner**  
**Cisco Preferred Security Partner**  
**Cisco Preferred Splunk Partner**  
**Cisco Preferred Collaboration Partner**  
**Cisco Preferred Services Partner**

Whether modernizing environments into AI-ready architectures, unifying visibility via Splunk, or securing hybrid clouds, we bridge the gap between complex Cisco innovation and predictable business outcomes. By wrapping Cisco's portfolio in Presidio's automation and managed services, we accelerate time-to-value, de-risk transformation, and ensure your enterprise is securely architected for the future.



### AI INFRASTRUCTURE

Accelerate AI from concept to production with a full-stack, validated AI infrastructure approach. Presidio and Cisco deliver integrated AI Factory solutions spanning compute, networking, storage, and AI software—enabling faster deployment, reduced risk, and scalable AI outcomes across the enterprise.



### NETWORKING FOR AI

Build a modern, high-performance network foundation designed for AI, cloud, and distributed work. With automation and software-defined capabilities, Presidio and Cisco enable predictable application performance, simplified operations, and the scalability required for next-generation workloads.



### HYBRID CLOUD & DATA CENTER

Modernize your data center and cloud environments with a unified hybrid platform strategy. Presidio and Cisco integrate compute, storage, networking, and cloud services to deliver consistent operations, workload flexibility, and optimized performance across on-prem, edge, and cloud.



### SECURITY

Security is embedded across every layer—from network to AI workflows—to protect data, users, and applications. Together, Presidio and Cisco deliver zero trust architectures, AI-driven threat detection, and unified policy enforcement to strengthen cyber resilience in hybrid environments.



### OBSERVABILITY & SPLUNK

Gain real-time visibility across applications, infrastructure, and security with Cisco and Splunk. Presidio transforms machine data into actionable insights using advanced analytics and AI-driven observability—improving performance, accelerating troubleshooting, and enabling smarter decision-making.



### LIFECYCLE SERVICES & AUTOMATION

Simplify and accelerate outcomes with end-to-end lifecycle services. From strategy and deployment to optimization and managed services, Presidio extends Cisco technologies with automation and AIOps to reduce complexity, improve efficiency, and maximize long-term value.

## Quick Facts

25+

Year Partnership

30+

Cisco Specializations

2,200+

Cisco Technical Certifications

160+

Individuals, 250+ CCIE

### Cisco FY25 Awards

- Global Customer Experience Partner of the Year
- Americas Meraki Partner of the Year
- Americas Cisco Capital Partner of the Year
- Americas Public Sector Partner of the Year

Learn more about Presidio and Cisco's Partnership:  
[www.presidio.com/partners/cisco/](http://www.presidio.com/partners/cisco/)