

Securing State & Local Government in the Age of AI



Presidio Named a Leader in the IDC MarketScape for U.S. State & Local Government Professional Security Services



THE REALITY FACING STATE & LOCAL GOVERNMENTS

State & Local Government (SLED) agencies have to confront and balance complex forces on a daily basis, with tremendous implications for their own cybersecurity and that of their constituents.

These include:

- ◆ Premise-heavy infrastructure with growing cloud adoption
- ◆ Regional SOC initiatives and university-led partnerships
- ◆ New cybersecurity oversight boards without direct implementation authority
- ◆ Counties and cities with limited internal cyber resources
- ◆ Budget constraints and procurement complexity
- ◆ Increasing ransomware and AI-driven threats

State and local leaders don't need hype.

They need partners who can navigate complexity and deliver results.

RECOGNIZED FOR LEADERSHIP IN SLED SECURITY

In the 2025–2026 IDC MarketScape for U.S. State & Local Government Professional Security Services, Presidio was positioned as a Leader.

IDC evaluates providers based on:

- ◆ Current capabilities
- ◆ Strategic alignment to evolving SLED cybersecurity needs
- ◆ Proven customer execution

For state agencies, counties, cities, and public institutions, this recognition signals something critical: Presidio is here to implement, operationalize, and sustain ever-evolving cybersecurity initiatives.

WHY PRESIDIO STANDS APART IN STATE & LOCAL

Solution Accelerators – Built for SLED Environments

State and local governments don't have time or budget for endless custom consulting cycles. Presidio's solution accelerators provide structured, repeatable frameworks tailored to the realities of public-sector infrastructure to accelerate time to value while reducing risk.

Bi-Directional Cloud Expertise

Most SLED environments are not cloud-native. They are premise-based with selective cloud adoption. Presidio bridges both worlds. We help SLED modernize securely without imposing “cloud-first” mandates. We help agencies become cloud innovators, not cloud police.

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End-to-End Cyber Execution

In SLED environments, advisory-only approaches stall progress. Presidio delivers across the lifecycle:

- ◆ Strategy and roadmap
- ◆ Architecture and design
- ◆ Implementation
- ◆ Operationalization
- ◆ Managed services

We cut through fragmented initiatives to move from planning to protection.

Navigating SLED Governance Complexity

SLED cybersecurity involves multiple stakeholders with shared but sometimes competing mandates. Navigating the political waters can be as complicated as the technology landscape for entities such as:

- ◆ State oversight boards
- ◆ County IT departments
- ◆ Regional SOC collaborations
- ◆ University-led cybersecurity programs

Presidio has demonstrated experience aligning technical, political, and operational stakeholders to drive forward motion, even in highly layered governance environments.

WHAT THIS MEANS FOR STATE & LOCAL LEADERS

Partnering with a recognized SLED Leader means:

- ◆ Faster movement from assessment to implementation
- ◆ Security modernization aligned to real-world budgets
- ◆ Reduced friction between legacy infrastructure and cloud strategy
- ◆ A partner who understands public-sector mission delivery
- ◆ Confidence that cybersecurity initiatives won't stall in governance complexity

Execution matters more than ever, as cyber threats grow more sophisticated and State & Local environments grow more interconnected. IDC's recognition reinforces what hundreds of SLED organizations across the country know:

Presidio delivers cybersecurity leadership where it counts – across agencies, municipalities, institutions, and communities.

**Close your AI Security Gaps today,
[contact us](#) for an AI Risk Assessment**

