

Dell Data Protection Solution

Securing Data:

A streamlined approach to protecting critical business data.

Presidio's Data Protection Deployment QuickStart delivers a streamlined approach to protecting critical business data across on-premises, hybrid, and public cloud infrastructure. With a Presidio data protection expert-led implementation, our clients can minimize risks and enhance resilience against cyber threats. Our joint solution with Dell Technologies simplifies the deployment and configuration of hardware and software.

The Challenge

In today's digital landscape, organizations must balance innovation with security, ensuring their data remains protected, compliant, and under their control. Dell Data Protection with Presidio empowers enterprises to achieve that balance—combining Dell's trusted data protection solutions with Presidio's proven expertise in hybrid cloud and cybersecurity. Together, we deliver a seamless, secure experience that protects sensitive information wherever it lives—on-premises, in the cloud, or across the edge. This integrated approach helps organizations meet regulatory demands, ensure business continuity, and confidently accelerate their digital transformation.

Key Capabilities

Dell Data Protection with Presidio services offers comprehensive data protection across on-premises, edge, and multi-cloud environments with automated backup, recovery, and immutable cyber vaults for ransomware defense. It enhances security and compliance through encryption, Zero Trust architecture, regulatory alignment, and detailed governance controls. The solution provides hybrid cloud flexibility with seamless integration across major cloud platforms, policy-driven workload mobility, and cloud-based disaster recovery. Intelligent automation delivers predictive analytics, centralized visibility, and cost optimization for storage and retention. Presidio adds value through expert advisory, managed services, and 24/7 proactive support, ensuring ongoing protection and operational excellence.

DELL Technologies
TITANIUM BLACK PARTNER

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Service offering

The core QuickStart service includes:

- Discovery and design workshops, prerequisites validation, and detailed planning.
- Development of a Functional Design Document (FDD).
- Remote configuration of one Dell data protection server/appliance.
- Setup of one backup repository (local, NFS, SMB, Linux hardened, or cloud-based such as AWS S3 or Azure Blob).
- Configuration of data immutability (if supported).
- Integration with one supported hypervisor.
- Configuration of up to five backup jobs (max 25 VMs, or 4 file/SQL clients) and five replication jobs.
- Testing and validation, including recovery tests for VMs, files, and databases.
- Knowledge transfer (up to 4 hours) and customized documentation, including test plans, results, and as-built deliverables

