

# PRESIDIO®

P/N	Description	Unit of measure	List Price	Contract Discount	Contract Price
<b>Atlas Foundations Suite - Seat Base License</b>					
SSP-SW-ATLASF-BASE-1M	Atlas Foundations Suite Software   Seat Base License   One Month Term	Each	\$1,095	3%	\$1,062
SSP-SW-ATLASF-BASE-3M	Atlas Foundations Suite Software   Seat Base License   Three Month Term	Each	\$3,285	3%	\$3,186
SSP-SW-ATLASF-BASE-1Y	Atlas Foundations Suite Software   Seat Base License   One Year Term	Each	\$10,950	3%	\$10,622
<b>Atlas Foundations Suite - Additional Seat License(s)</b>					
SSP-SW-ATLASF-SEAT-1M	Atlas Foundations Suite Software   Seat Add License   One Month Term	Each	\$995	3%	\$965
SSP-SW-ATLASF-SEAT-3M	Atlas Foundations Suite Software   Seat Add License   Three Month Term	Each	\$2,985	3%	\$2,895
SSP-SW-ATLASF-SEAT-1Y	Atlas Foundations Suite Software   Seat Add License   One Year Term	Each	\$9,950	3%	\$9,652
<b>Atlas Foundations Suite + Atlas STIG Compliance - Seat Base License</b>					
SSP-SW-ATLASC-BASE-1M	Atlas Foundations Suite + STIG Compliance Software   Seat Base License   One Month Term	Each	\$1,595	3%	\$1,547
SSP-SW-ATLASC-BASE-3M	Atlas Foundations Suite + STIG Compliance Software   Seat Base License   Three Month Term	Each	\$4,785	3%	\$4,641
SSP-SW-ATLASC-BASE-1Y	Atlas Foundations Suite + STIG Compliance Software   Seat Base License   One Year Term	Each	\$15,950	3%	\$15,472
<b>Atlas Foundations Suite + Atlas STIG Compliance - Additional Seat License(s)</b>					
SSP-SW-ATLASC-SEAT-1M	Atlas Foundations Suite + STIG Compliance Software   Seat Add License   One Month Term	Each	\$1,495	3%	\$1,450
SSP-SW-ATLASC-SEAT-3M	Atlas Foundations Suite + STIG Compliance Software   Seat Add License   Three Month Term	Each	\$4,485	3%	\$4,350
SSP-SW-ATLASC-SEAT-1Y	Atlas Foundations Suite + STIG Compliance Software   Seat Add License   One Year Term	Each	\$14,950	3%	\$14,502
<b>Atlas Foundations Suite Subscriptions - Enterprise License</b>					
SSP-SW-ATLASF-EL-1Y	Atlas Foundations Suite Enterprise   EOD L1   One year   Unlimited Users	Each	Atlas ELA Pricing	3%	per calculator
SSP-SW-ATLASC-EL-1Y	Atlas Foundations Suite Enterprise + STIG Compliance   EOD L1   One year   Unlimited Users	Each	Atlas ELA Pricing	3%	per calculator
<b>Atlas Expertise-on-Demand for Splunk Add-on Subscriptions</b>					
MS-SSP-SPLK-EOD-4H-1M	Atlas Expertise-on-Demand for Splunk (EOD) Subscription   Four (4) Hours per Month   One Month Term	Each	\$1,200	3%	\$1,164
MS-SSP-SPLK-EOD-8H-1M	Atlas Expertise-on-Demand for Splunk (EOD) Subscription   Eight (8) Hours per Month   One Month Term	Each	\$2,280	3%	\$2,212
MS-SSP-SPLK-EOD-16H-1M	Atlas Expertise-on-Demand for Splunk (EOD) Subscription   Sixteen (16) Hours per Month   One Month Term	Each	\$4,320	3%	\$4,190
MS-SSP-SPLK-EOD-32H-1M	Atlas Expertise-on-Demand for Splunk (EOD) Subscription   Thirty-two (32) Hours per Month   One Month Term	Each	\$7,680	3%	\$7,450
MS-SSP-SPLK-EOD-4H-3M	Atlas Expertise-on-Demand for Splunk (EOD) Subscription   Four (4) Hours per Month   Three Month Term	Each	\$3,600	3%	\$3,492
MS-SSP-SPLK-EOD-8H-3M	Atlas Expertise-on-Demand for Splunk (EOD) Subscription   Eight (8) Hours per Month   Three Month Term	Each	\$6,840	3%	\$6,635
MS-SSP-SPLK-EOD-16H-3M	Atlas Expertise-on-Demand for Splunk (EOD) Subscription   Sixteen (16) Hours per Month   Three Month Term	Each	\$12,960	3%	\$12,571
MS-SSP-SPLK-EOD-32H-3M	Atlas Expertise-on-Demand for Splunk (EOD) Subscription   Thirty-two (32) Hours per Month   Three Month Term	Each	\$23,040	3%	\$22,349
MS-SSP-SPLK-EOD-4H-1Y	Atlas Expertise-on-Demand for Splunk (EOD) Subscription   Four (4) Hours per Month   One Year Term	Each	\$12,000	3%	\$11,640
MS-SSP-SPLK-EOD-8H-1Y	Atlas Expertise-on-Demand for Splunk (EOD) Subscription   Eight (8) Hours per Month   One Year Term	Each	\$22,800	3%	\$22,116
MS-SSP-SPLK-EOD-16H-1Y	Atlas Expertise-on-Demand for Splunk (EOD) Subscription   Sixteen (16) Hours per Month   One Year Term	Each	\$43,200	3%	\$41,904
MS-SSP-SPLK-EOD-32H-1Y	Atlas Expertise-on-Demand for Splunk (EOD) Subscription   Thirty-two (32) Hours per Month   One Year Term	Each	\$76,800	3%	\$74,496
<b>Atlas Power Packs (Customers must have an EOD subscription to have access to Atlas PowerPacks)</b>					
MS-SSP-PWRP-24	Atlas PowerPack (24 Hours)	Each	\$5,760	3%	\$5,587
MS-SSP-PWRP-48	Atlas PowerPack (48 Hours)	Each	\$11,232	3%	\$10,895
MS-SSP-PWRP-80	Atlas PowerPack (80 Hours)	Each	\$18,240	3%	\$17,693
MS-SSP-PWRP-160	Atlas PowerPack (160 Hours)	Each	\$34,560	3%	\$33,523
<b>Professional Services</b>					
PS-RES-SPLK-PM	Splunk Project Manager	Hour	\$160	3%	\$155
PS-RES-SPLK-CX	Splunk Customer Experience Engineer	Hour	\$200	3%	\$194
PS-RES-SPLK-SRCX	Senior Splunk Customer Experience Engineer	Hour	\$235	3%	\$228
PS-RES-SPLK-ENG	Splunk Engineer	Hour	\$275	3%	\$267
PS-RES-SPLK-SRENG	Senior Splunk Engineer	Hour	\$325	3%	\$315
PS-RES-SPLK-CON	Principal Splunk Consultant	Hour	\$375	3%	\$364
PS-RES-SPLK-MC	Managing Consultant	Hour	\$425	3%	\$412
<b>Professional Services - Cribl</b>					
PS-RES-SPLK-CRBL-PM	Senior Project Manager Cribl	Hour	\$160.00	3%	\$155
PS-RES-SPLK-CRBL-ENG	Engineer Cribl	Hour	\$275.00	3%	\$267
PS-RES-SPLK-CRBL-SRENG	Senior Engineer Cribl	Hour	\$325.00	3%	\$315
<b>Professional Services - App Dynamics</b>					
PS-RES-SPLK-APPD-PM	Senior Project Manager AppD	Hour	\$160.00	3%	\$155
PS-RES-SPLK-APPD-ENG	Engineer AppD	Hour	\$275.00	3%	\$267
PS-RES-SPLK-APPD-SRENG	Senior Engineer AppD	Hour	\$325.00	3%	\$315
<b>Professional Services - General</b>					
PS-RES-SPLK-PWRUSR	Splunk Power User	Hour	\$200.00	3%	\$194
PS-RES-SPLK-ADMIN	Splunk Admin	Hour	\$235.00	3%	\$228
<b>Splunk Packaged Services</b>					
PS-SVC-SSP-ENTAO-STD-BASE	Splunk Enterprise Assessment and Optimization - Standard	Each	\$37,000.00	3%	\$35,890
PS-SVC-SSP-ENTAO-ADV-BASE	Splunk Enterprise Assessment and Optimization - Advanced	Each	\$53,000.00	3%	\$51,410
PS-SVC-SSP-CLDAO-STD-BASE	Splunk Cloud Assessment and Optimization	Each	\$37,000.00	3%	\$35,890
PS-SVC-SSP-ESECAO-STD-BASE	Splunk Enterprise Security Assessment and Optimization	Each	\$37,000.00	3%	\$35,890



SLP Part #	Part Description	List Price	SLP Price	On-Premise
PS-SVC-CYB-WLP-BASE	Wireless Penetration Test (Remote)   BASE   1 site	\$6,334	\$6,000	N/A
PS-SVC-CYB-WLP-A1	Wireless Penetration Test (Remote)   Add-on   Additional Site must have WLP-BASE	\$6,334	\$6,000	N/A
PS-SVC-CYB-WAU-BASE	Web Application Penetration Test   BASE   External Unauthenticated up to 4 Apps	\$22,519	\$21,333	N/A
PS-SVC-CYB-WAU-A1	Web Application Penetration Test   Add-on   External Unauthenticated - Additional App must have WAU-BASE	\$9,148	\$8,667	N/A
PS-SVC-CYB-WAA-BASE	Web Application Penetration Test   Add-on   External Authenticated 1 App, 1 Role	\$19,001	\$18,000	N/A
PS-SVC-CYB-WAA-A1	Web Application Penetration Test   Add-on   External Authenticated - Additional Role must have WAA-BASE	\$2,111	\$2,000	N/A
PS-SVC-CYB-TTX-BASE	Remote Tabletop IR Exercise   BASE   1 scenario, 1 group, 1 session	\$28,149	\$26,666	N/A
PS-SVC-CYB-TTX-A1	Remote Tabletop IR Exercise   Add-on   Additional scenario, Additional Session must have TTX-BASE	\$9,148	\$8,667	N/A
PS-SVC-CYB-TRAVEL	Travel Hours for Onsite Services   Add-on   for Onsite Services	\$7,037	\$6,667	N/A
PS-SVC-CYB-SPA-M	Security Program Assessment (SPA)   BASE   Medium Security Program Maturity	\$71,546	\$67,777	N/A
PS-SVC-CYB-SPA-L	Security Program Assessment (SPA)   BASE   Low Security Program Maturity	\$60,990	\$57,777	N/A
PS-SVC-CYB-SPA-H	Security Program Assessment (SPA)   BASE   High Security Program Maturity	\$83,274	\$78,888	N/A
PS-SVC-CYB-RFA-A3	Red Flags Assessment   BASE   Large M&A customer between 2000 & 3000 Employees	\$44,335	\$42,000	N/A
PS-SVC-CYB-RFA-A2	Red Flags Assessment   BASE   Medium M&A customer between 1000 & 2000 Employees	\$35,890	\$34,000	N/A
PS-SVC-CYB-RFA-A1	Red Flags Assessment   BASE   Small M&A customer <1000 employees	\$28,149	\$26,666	N/A
PS-SVC-CYB-POL-BASE	Policy Development   BASE   1 Policy - Standard Policy Catalog	\$4,926	\$4,667	N/A
PS-SVC-CYB-POL-A1	Policy Development   Add-on   Additional Policy must have POL-BASE	\$1,407	\$1,333	N/A
PS-SVC-CYB-PCI-WAA-BASE	PCI Web Application Penetration Test   BASE   Authenticated 1 App, 1 Role	\$19,001	\$18,000	N/A
PS-SVC-CYB-PCI-WAA-A1	PCI Web Application Penetration Test   Add-on   Authenticated - Additional Role must have PCI-WAA-BASE	\$2,111	\$2,000	N/A
PS-SVC-CYB-PCI-IPT-BASE	PCI Internal Penetration Test   BASE   Includes 2 Attack Paths + Segmentation Validation of 1 boundary	\$24,630	\$23,333	N/A
PS-SVC-CYB-PCI-IPT-A3	PCI Internal Penetration Test   Add-on   Additional Segmentation Boundaries must have PCI-IPT-BASE	\$2,111	\$2,000	N/A
PS-SVC-CYB-PCI-IPT-A2	PCI Internal Penetration Test   Add-on   Additional AD Domain must have PCI-IPT-BASE	\$3,519	\$3,333	N/A
PS-SVC-CYB-PCI-IPT-A1	PCI Internal Penetration Test   Add-on   Additional Starting Point must have PCI-IPT-BASE	\$3,519	\$3,333	N/A
PS-SVC-CYB-PCI-EPT-BASE	PCI External Penetration Test   Add-on   25 Live Hosts, 1 Target Objective	\$9,852	\$9,333	N/A
PS-SVC-CYB-PCI-EPT-A1	PCI External Penetration Test   Add-on   25 Additional Live Hosts must have PCI-EPT-BASE	\$4,222	\$4,000	N/A
PS-SVC-CYB-OSH-BASE	Operating System Hardening Assessment   BASE   up to 2 Standard OS Types	\$9,148	\$8,667	N/A
PS-SVC-CYB-OSH-A1	Operating System Hardening Assessment   Add-on   1 additional Standard OS Type must have OSH-BASE	\$3,519	\$3,333	N/A
PS-SVC-CYB-NSTH	Testing outside of standard business hours   Add-on   8 AM - 5 PM client time zone	\$2,111	\$2,000	N/A
PS-SVC-CYB-IVA-BASE	Internal Vulnerability Assessment   BASE   2500 Hosts, 1 AD Domain, 1 AD Forest	\$11,963	\$11,333	N/A
PS-SVC-CYB-IVA-A2	Internal Vulnerability Assessment   Add-on   Remediation Scan Validating remediation - per 2500 hosts must have IVA-BASE	\$3,519	\$3,333	N/A
PS-SVC-CYB-IVA-A1	Internal Vulnerability Assessment   Add-on   Additional 2500 hosts must have IVA-BASE	\$2,111	\$2,000	N/A
PS-SVC-CYB-IPT-BASE	Internal Penetration Test   BASE   Includes 2 Attack Paths	\$17,593	\$16,667	N/A
PS-SVC-CYB-IPT-A2	Internal Penetration Test   Add-on   Additional AD Domain must have IPT-BASE	\$3,519	\$3,333	N/A
PS-SVC-CYB-IPT-A1	Internal Penetration Test   Add-on   Additional Starting Point must have IPT-BASE	\$3,519	\$3,333	N/A
PS-SVC-CYB-INF-BASE	Infrastructure Assessment   BASE   up to 5 Standard Devices	\$6,334	\$6,000	N/A
PS-SVC-CYB-INF-A3	Infrastructure Assessment   Add-on   Interview sessions for Wireless Infrastructure Assessment req INF-BASE	\$2,815	\$2,667	N/A
PS-SVC-CYB-INF-A2	Infrastructure Assessment   Add-on   Interview sessions for Remote Access Assessment req INF-BASE	\$2,815	\$2,667	N/A
PS-SVC-CYB-INF-A1	Infrastructure Assessment   Add-on   5 additional Standard Devices must have INF-BASE	\$2,815	\$2,667	N/A
PS-SVC-CYB-HGA-BASE	HIPAA Security Rule Gap Analysis   BASE   HIPAA Security Rule Gap Analysis - 1 covered entity	\$33,075	\$31,333	N/A
PS-SVC-CYB-HGA-A2	HIPAA Security Rule Gap Analysis   Add-on   HIPAA Security Rule Gap Analysis - Additional covered entity must have HGA-BASE	\$11,260	\$10,667	N/A
PS-SVC-CYB-HGA-A1	HIPAA Security Rule Gap Analysis   Add-on   HIPAA Review of Business Associate Agreements - 1 BAA must have HGA-BASE	\$1,407	\$1,333	N/A
PS-SVC-CYB-EVA-BASE	External Vulnerability Assessment   BASE   Up to 500 Live Hosts	\$8,445	\$8,000	N/A
PS-SVC-CYB-EVA-A1	External Vulnerability Assessment   Add-on   Remediation Scan validating remedial treatment must have EVA-BASE	\$2,111	\$2,000	N/A
PS-SVC-CYB-EPT-BASE	External Penetration Test   BASE   25 Live Hosts, 1 Target Objective	\$9,852	\$9,333	N/A
PS-SVC-CYB-EPT-A1	External Penetration Test   Add-on   25 Additional Live Hosts	\$4,222	\$4,000	N/A
PS-SVC-CYB-FSC-500	Flex Services Credit Pack (500 Credits)	\$49,781	\$48,288	N/A
PS-SVC-CYB-FSC-100	Flex Services Credit Pack (100 Credits)	\$9,969	\$9,670	N/A

**Presidio Prism & PrismLite**

Vendor	Item Description	Pricing
Presidio	<b>Prism Lite:</b> Presidio offers an outsourced FinOps service that incorporates several tools. The company's Proactive Recapture Into Savings Management (PRISM) service includes components that analyze cloud spending data, tag cloud resources for cost allocation, identify usage spikes, track budgets and forecast costs. PRISM is built on Presidio's proprietary technology but integrates with third-party and cloud vendor tools. Includes: EC2 / Virtual Machines Guaranteed Minimum Coverage: 60% Requires Presidio Resale for Google	Contact Presidio for pricing.
Presidio	<b>PRISM:</b> Presidio offers an outsourced FinOps service that incorporates several tools. The company's Proactive Recapture Into Savings Management (PRISM) service includes components that analyze cloud spending data, tag cloud resources for cost allocation, identify usage spikes, track budgets and forecast costs. PRISM is built on Presidio's proprietary technology but integrates with third-party and cloud vendor tools. Presidio must be Root Account Holder Includes: EC2 Open Sources (Linux); EC2 License (Excl. MS SQL); RDS (Ext. MS SQL); Redshift Max Coverage Based on Instances Trends: 100% Guaranteed Minimum Coverage: 100%	Contact Presidio for pricing. Pricing is calculated as a percentage of savings. Billing is monthly, in arrears. SOW is Required.

**Presidio Foundation & Operate**

Product Name	Description	Cloud ProServ Managed Services Monthly
Operate Tier 1	Managed Service of Customer's Cloud Infrastructure. Next Gen Cloud based tooling to identify & interpret key metrics that tie technology to business value. 30% of Monthly Spend Range. Monthly AWS/Azure Spend Range: \$0-\$100k. \$3k Monthly Minimum. SOW Required. Does not require Presidio Cloud Resale.	\$ 30,000.00
Operate Tier 2	Managed Service of Customer's Cloud Infrastructure. Next Gen Cloud based tooling to identify & interpret key metrics that tie technology to business value. 28% of Monthly Spend Range. Monthly AWS/Azure Spend Range: \$100k - \$250k. SOW Required. Does not require Presidio Cloud Resale.	\$ 70,000.00
Operate Tier 3	Managed Service of Customer's Cloud Infrastructure. Next Gen Cloud based tooling to identify & interpret key metrics that tie technology to business value. 26% of Monthly Spend Range. Monthly AWS/Azure Spend Range: \$250K+. SOW Required. Does not require Presidio Cloud Resale.	Contact Presidio for Pricing
Foundations Tier 1	Presidio led AWS Support of Customer's Cloud Infrastructure. Requires Presidio Cloud Resale. 8% of Monthly Spend Range. Monthly AWS Spend Range: \$0 - \$150k. SOW Required. Presidio Cloud Resale required.	\$ 12,000.00
Foundations Tier 2	Presidio led AWS Support of Customer's Cloud Infrastructure. Requires Presidio Cloud Resale. 7% of Monthly Spend Range. Monthly AWS Spend Range: \$150k+. SOW Required. Presidio Cloud Resale required.	Contact Presidio for Pricing
Azure CSP Tier 1	Presidio led Azure Premier Support. Monthly Azure Spend Range: \$0-\$250k. 4% Discount off MSRP. Requires Presidio Cloud Resale. SOW Required.	\$ 240,000.00
Azure CSP Tier 2	Presidio led Azure Premier Support. Monthly Azure Spend Range: \$250k+. 6% Discount off MSRP. Requires Presidio Cloud Resale. SOW Required.	Contact Presidio for Pricing
Managed FinOps	Managed FinOps Services: FinOps Certified Architect up to 40 hours per month Named Customer Experience Manager Reoccurring FinOps.org Framework Maturity Assessments Pool of Engineers for Ongoing Enhancements and Improvements up to 80 hours per month with offshore resources Off-shore resources can be included for potentially lower price	\$35,000 / month
Managed FinOps	FinOps Tool (optional): CloudHealth CloudZero FinOut.io Ternary	1.5% of Cloud Spend

Presidio Implementation Services		
Area 1: Application Support	List Price	SLP Price
Application Programmer	\$304	\$295
Senior Application Programmer	\$330	\$320
Application Administrator	\$304	\$295
Senior Application Administrator	\$330	\$320
Application Database Administrator	\$304	\$295
System Database Administrator	\$330	\$320
Application Architect	\$361	\$350
Business Intelligence Developer	\$304	\$295
ETL Developer	\$304	\$295
Data Conversion Specialist	\$304	\$295
Application Program Manager/Specialist	\$361	\$350
Graphics Designer	\$232	\$225
Area 2: Data Analysis	List Price	SLP Price
Data Storyteller	\$304	\$295
Data Analyst	\$304	\$295
Data Architect	\$361	\$350
Data Scientist	\$361	\$350
Data Engineer	\$304	\$295
Data Program Manager/Specialist	\$330	\$320
Area 3: Technical Support	List Price	SLP Price
End User Technical Support Analyst	\$206	\$200
Senior End User Technical Support Analyst	\$258	\$250
End User Technical Support Technician	\$206	\$200
Senior End User Technical Support Technician	\$258	\$250
Data Center Technical Support Analyst	\$258	\$250
Senior Data Center Technical Support Analyst	\$309	\$300
Data and Reporting Analyst	\$309	\$300
Senior Data and Reporting Analyst	\$309	\$300
Systems Administrator	\$309	\$300
Senior Systems Administrator	\$361	\$350
Server Administrator	\$309	\$300
Technical Writer	\$284	\$275
Network Engineer	\$309	\$300
Senior Network Engineer	\$361	\$350
Network Security Engineer	\$309	\$300
Senior Network Security Engineer	\$361	\$350
Disaster Recovery Support Specialist	\$284	\$275
Technical Program Manager/Specialist	\$309	\$300
Area 4: Support Services	List Price	SLP Price
Administrative Assistant	\$160	\$155
Business Analyst	\$258	\$250
Audit Services Staff Auditor	\$258	\$250
Documentation Specialist	\$258	\$250
RIM System Analyst and Developer	\$309	\$300
IT Tester	\$232	\$225
Trainer	\$222	\$215
Support Services Program Manager/Specialist	\$284	\$275
Scrum Master	\$258	\$250
Area 5: Information Security	List Price	SLP Price
Information Security Analyst	\$438	\$425
Senior Information Security Analyst	\$438	\$425
Information Security Engineer	\$309	\$300
Senior Information Security Engineer	\$309	\$300
Senior Penetration Tester	\$309	\$300
Information Security Compliance Analyst	\$309	\$300
Information Security Compliance Officer	\$335	\$325
InfoSec Program Manager/Specialist	\$361	\$350
Area 6: Geographic Information System	List Price	SLP Price
GIS Technician	\$232	\$225
GIS Data Architect/Analyst	\$258	\$250
GIS Program Manager/Specialist	\$284	\$275
GIS Configuration Engineer	\$309	\$300
Application Modernization POD	List Price	SLP Price
Small	\$159,698	\$154,907
Medium	\$224,192	\$217,466
Large	\$444,584	\$431,246
Add-On Engineering	\$124,739	\$120,997



SLP Part #	Part Description	List Price	SLP Price	On-Premise
PS-SVC-NET-BNA-S-QS	Packaged Baseline Network Assessment - Small	\$30,000	\$29,400	N/A
PS-SVC-NET-BNA-M-QS	Packaged Baseline Network Assessment - Medium	\$45,000	\$44,100	N/A
PS-SVC-NET-BNA-L-QS	Packaged Baseline Network Assessment - Large	\$60,000	\$58,800	N/A