

DIR-CPO-TMP-5185  
Appendix C: Pricing Index  
Presidio Networked Solutions Group, LLC

| IaaS Pricing                                 |   |                         |
|--|---|-------------------------|
| BRAND/CATEGORY                               | SUBCATEGORY                                   | DISCOUNT% OFF MSRP/LIST |
| Microsoft Azure                              | Tier 1: 0-\$100,001 (Yearly Spend)            | 1.00%                   |
| Microsoft Azure                              | Tier 2: \$101,000-\$250,001 (Yearly Spend)    | 2.00%                   |
| Microsoft Azure                              | Tier 3: \$251,000-\$500,001 (Yearly Spend)    | 3.00%                   |
| Microsoft Azure                              | Tier 4: \$501,000- \$1,000,001 (Yearly Spend) | 4.00%                   |
| Microsoft Azure                              | Tier 5: \$1,000,000+ (Yearly Spend)           | 5.00%                   |
| Amazon Web Services                          | Tier 1: 0-\$100,001 (Yearly Spend)            | 1.00%                   |
| Amazon Web Services                          | Tier 2: \$101,000-\$250,001 (Yearly Spend)    | 2.00%                   |
| Amazon Web Services                          | Tier 3: \$251,000-\$500,001 (Yearly Spend)    | 3.00%                   |
| Amazon Web Services                          | Tier 4: \$501,000- \$1,000,001 (Yearly Spend) | 4.00%                   |
| Amazon Web Services                          | Tier 5: \$1,000,000+ (Yearly Spend)           | 5.00%                   |
| PaaS Pricing                                 |   |                         |
| BRAND/CATEGORY                               | SUBCATEGORY                                   | DISCOUNT% OFF MSRP/LIST |
| Microsoft Azure                              | Tier 1: 0-\$100,001 (Yearly Spend)            | 1.00%                   |
| Microsoft Azure                              | Tier 2: \$101,000-\$250,001 (Yearly Spend)    | 2.00%                   |
| Microsoft Azure                              | Tier 3: \$251,000-\$500,001 (Yearly Spend)    | 3.00%                   |
| Microsoft Azure                              | Tier 4: \$501,000- \$1,000,001 (Yearly Spend) | 4.00%                   |
| Microsoft Azure                              | Tier 5: \$1,000,000+ (Yearly Spend)           | 5.00%                   |
| Amazon Web Services                          | Tier 1: 0-\$100,001 (Yearly Spend)            | 1.00%                   |
| Amazon Web Services                          | Tier 2: \$101,000-\$250,001 (Yearly Spend)    | 2.00%                   |
| Amazon Web Services                          | Tier 3: \$251,000-\$500,001 (Yearly Spend)    | 3.00%                   |
| Amazon Web Services                          | Tier 4: \$501,000- \$1,000,001 (Yearly Spend) | 4.00%                   |
| Amazon Web Services                          | Tier 5: \$1,000,000+ (Yearly Spend)           | 5.00%                   |
| Twilio                                       | N/A   | 10.00%                  |
| Maas Pricing                                 |   |                         |
| BRAND/CATEGORY                               | SUBCATEGORY                                   | DISCOUNT% OFF MSRP/LIST |
| Microsoft Azure                              | Tier 1: 0-\$100,001 (Yearly Spend)            | 1.00%                   |
| Microsoft Azure                              | Tier 2: \$101,000-\$250,001 (Yearly Spend)    | 2.00%                   |
| Microsoft Azure                              | Tier 3: \$251,000-\$500,001 (Yearly Spend)    | 3.00%                   |
| Microsoft Azure                              | Tier 4: \$501,000- \$1,000,001 (Yearly Spend) | 4.00%                   |
| Microsoft Azure                              | Tier 5: \$1,000,000+ (Yearly Spend)           | 5.00%                   |
| Amazon Web Services                          | Tier 1: 0-\$100,001 (Yearly Spend)            | 1.00%                   |
| Amazon Web Services                          | Tier 2: \$101,000-\$250,001 (Yearly Spend)    | 2.00%                   |
| Amazon Web Services                          | Tier 3: \$251,000-\$500,001 (Yearly Spend)    | 3.00%                   |
| Amazon Web Services                          | Tier 4: \$501,000- \$1,000,001 (Yearly Spend) | 4.00%                   |
| Amazon Web Services                          | Tier 5: \$1,000,000+ (Yearly Spend)           | 5.00%                   |
| Security Event Monitoring<br>Threat Alerting | Managed vSOC MDR+Service                      | 3.00%                   |
| Cybersecurity Services                       | Cybersecurity Services                        | 1.00%                   |

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| Cloud Broker Pricing     |   |                         |
|--------------------------|---|-------------------------|
| BRAND/CATEGORY           | SUBCATEGORY                                   | DISCOUNT% OFF MSRP/LIST |
| Microsoft Azure          | Tier 1: 0-\$100,001 (Yearly Spend)            | 1.00%                   |
| Microsoft Azure          | Tier 2: \$101,000-\$250,001 (Yearly Spend)    | 2.00%                   |
| Microsoft Azure          | Tier 3: \$251,000-\$500,001 (Yearly Spend)    | 3.00%                   |
| Microsoft Azure          | Tier 4: \$501,000- \$1,000,001 (Yearly Spend) | 4.00%                   |
| Microsoft Azure          | Tier 5: \$1,000,000+ (Yearly Spend)           | 5.00%                   |
| Amazon Web Services      | Tier 1: 0-\$100,001 (Yearly Spend)            | 1.00%                   |
| Amazon Web Services      | Tier 2: \$101,000-\$250,001 (Yearly Spend)    | 2.00%                   |
| Amazon Web Services      | Tier 3: \$251,000-\$500,001 (Yearly Spend)    | 3.00%                   |
| Amazon Web Services      | Tier 4: \$501,000- \$1,000,001 (Yearly Spend) | 4.00%                   |
| Amazon Web Services      | Tier 5: \$1,000,000+ (Yearly Spend)           | 5.00%                   |
| Related Services Pricing |   |                         |
| BRAND/CATEGORY           | SUBCATEGORY                                   | DISCOUNT% OFF MSRP/LIST |
| Presidio                 | Cloud Managed Services                        | 5.00%                   |
| Presidio                 | Training                                      | 2.00%                   |
| Presidio                 | Other Related Services                        | 2.00%                   |
| Non-Presidio             | Other Related Services                        | 10.00%                  |