One Single-Vendor SASE Solution to Rule Them All

FortiSASE exceeds the security demand of the modern workplace.



New WFA (Work-From-Anywhere) Opportunities Present New Multi-Cloud Security Challenges

How we work has changed, which creates new market opportunities for those selling FortiSASE as a cloud-delivered solution.



Gartner recommends organizations **reduce their SASE suppliers** to either one or two explicitly integrated vendors over the next few years.*

85%

of organizations will **obtain security capabilities** from an SSE offering to secure their web, SaaS, and private applications by 2026.*

Top3

SSE market drivers are **zero-trust networking**, increased SaaS adoption, and organizational silos.*

Source: Gartner, Magic Quadrant for Security Service Edge (SSE), April 2024

A Singe-Agent Cybersecurity Solution to Secure the Hybrid Workforce

Ensure secure access for WFA employees and safeguard applications and data on any cloud.



Utilize the same underlying OS, Al-powered threat protection, and management/experience monitoring to safeguard the workforce.



Consistent security for all users, everywhere, whether they're accessing the web or corporate and SaaS applications.



A single solution delivering comprehensive results.

- Comprehensive Threat Protection
- Optimized Application Performance
- Overcome Shadow IT with SaaS Visibility
 Zero Trust Application Assess
- Zero Trust Application Access
- Streamlined Operations & ManagementData Privacy & Compliance



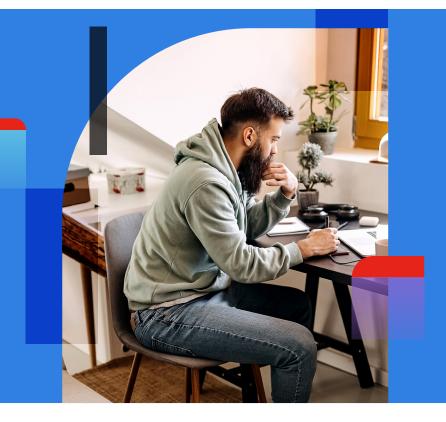
A Formidable SASE Solution with Strong Competitive Advantages

Delivering stronger networking and security to the hybrid workforce than the competition.

Consolidating networking and security with SASE brings **68% cost reduction** (from a customer example).

With over 140 global SASE locations, **consistent security** across on-prem and remote users via unified management and analytics.

The most **integrated and comprehensive** networking and security solutions for the network edge, users, and devices.



Cloud Delivered, Unified Security Platform That Sells and Upsells Itself

Get quicker close time for deals, increased deal size, enabled cloud commitments, and extended engagements thanks to Fortinet's Security Fabric.

www.fortinet.com/products/sase
SASEchannel@fortinet.com for questions or GTM support