

# One Single-Vendor SASE Solution to Rule Them All

FortiSASE exceeds the security demand of the modern workplace.



## New WFA (Work-From-Anywhere) Opportunities Present New Multi-Cloud Security Challenges

How we work has changed, which creates new market opportunities for those selling FortiSASE as a cloud-delivered solution.



Gartner recommends organizations **reduce their SASE suppliers** to either one or two explicitly integrated vendors over the next few years.\*

85%

of organizations will **obtain security capabilities** from an SSE offering to secure their web, SaaS, and private applications by 2026.\*

Top 3

SSE market drivers are **zero-trust networking**, increased SaaS adoption, and organizational silos.\*

Source: Gartner, Magic Quadrant for Security Service Edge (SSE), April 2024

## A Singe-Agent Cybersecurity Solution to Secure the Hybrid Workforce

Ensure secure access for WFA employees and safeguard applications and data on any cloud.



**Utilize the same** underlying OS, AI-powered threat protection, and management/experience monitoring to safeguard the workforce.



**Consistent security** for all users, everywhere, whether they're accessing the web or corporate and SaaS applications.



**A single solution delivering comprehensive results.**

- Comprehensive Threat Protection
- Optimized Application Performance
- Overcome Shadow IT with SaaS Visibility
- Zero Trust Application Access
- Streamlined Operations & Management
- Data Privacy & Compliance



## A Formidable SASE Solution with Strong Competitive Advantages

Delivering stronger networking and security to the hybrid workforce than the competition.

Consolidating networking and security with SASE brings **68% cost reduction** (from a customer example).

With over 140 global SASE locations, **consistent security** across on-prem and remote users via unified management and analytics.

The most **integrated and comprehensive** networking and security solutions for the network edge, users, and devices.



## Cloud Delivered, Unified Security Platform That Sells and Upsells Itself

Get quicker close time for deals, increased deal size, enabled cloud commitments, and extended engagements thanks to Fortinet's Security Fabric.

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[SASEchannel@fortinet.com](mailto:SASEchannel@fortinet.com) for questions or GTM support