



Secure Shipping and Fast Deployment with Cisco + Schneider Electric

Today's converged and hyperconverged infrastructures and off-premises data centers require fully populated IT cabinets to be safely shipped to customer or colocation sites for fast, low-risk deployment. The loss of or damage to even a single rack can run up to a million dollars or more.

Using APC racks, Schneider Electric delivers a Cisco-validated shipping solution that simplifies Cisco UCS "rack and stack" and protects IT equipment to lower costs, reduce risk, and provide speed and flexibility for deployment.



Tested and validated for shipment of Cisco UCS platforms

From Schneider Electric's long and trusted relationship with Cisco comes the Cisco-certified NetShelter™ SX* with Shock Packaging for easy "rack and stack" and shipment of pre-racked Cisco UCS servers. The NetShelter SX with Shock Packaging makes it easy to prepare fully populated IT cabinets for shipment in less time and with greater protection for fast, risk-free deployment.

- **Certified to Cisco's high standards**

NetShelter SX with Shock Packaging testing surpassed the industry standard International Safety Transit Association (ISTA) 3E shipping standards.

- **Flexibility and choice for Cisco UCS deployments!**

Schneider Electric offers the most Cisco validated racks for shipment in the industry with pre-configured and stocked options in 24-48U, 24-30 in. width, and 42-48 in. depth.

- **Customization or non-traditional IT deployments?**

We are your IT shipping experts. Work with us to customize your rack or validate a new rack platform with Cisco. See page 2 for details.



apc.com/cisco-alliance

*Cisco validation applies to APC NetShelter SX Gen 1 enclosures but not to SX Gen 2 enclosures.

Life Is On





“Rack and stack” made easy

If you're looking to deploy IT as quickly as possible, look no further than the Cisco-certified NetShelter SX* with Shock Packaging delivered by single-source systems integrators. These cabinets and shock packaging system for pre-integrated server solutions greatly streamline “rack and stack” for fast, risk-free deployments.

The Cisco-certified NetShelter SX with Shock Packaging system is designed to securely load, transport, unload,

and deploy a cabinet with up to 2,000 lb. (907 kg) of IT equipment installed. It absorbs impact and vibration to protect IT equipment and ensure it arrives securely to the site. Once there, simply place and connect the cabinet and it's ready to go — without any installation, setup, or downtime. Even better? The cabinet and packaging solution is globally available, so we are wherever your “rack and stack” needs are.

Easy installation, integration, and configuration – Shock packaging removes easily for complete access to the cabinet during “rack and stack” and, once populated, re-assembles fast for shipping.

Added load support – Robust equipment mounting rail fastening system to support the load, even under high vibration, until it's ready to be wheeled into place.

Better maneuverability – Durable, heavy-duty casters feature higher load ratings and offer a smoother rolling profile for ample maneuverability at the delivery site.

Complete rack stability – Cabinet elevation/pallet brackets secure the rack to the pallet, removing the weight from and protecting the casters.

Impact and vibration resistance – Multi-layer pallet supports and evenly distributes cabinet load to absorb impact and vibration during integration and transit.

Safer ramp removal – Easy-to-use ramp stores within and easily attaches securely to the pallet and, with built-in rails and fixed rear casters, guides cabinet safely down the ramp during removal.

Outer protection – Complete outer wrap and protective inserts with reusable locking clips shield gear from dust and debris, conceal contents, and allow for integrator branding on the outerwrap.

Flexible sizing – Multiple sizes accommodate high-density IT applications, such as deep servers, wide cabinets of server/storage/networking gear and heights such as 45U and 48U.

Customer choice – Choice of supporting physical IT infrastructure with APC racks and power leveraging Schneider Electric's total data center solution InfraStruxure, giving customers another alternative when deploying Cisco UCS.

Need rack customization for extremely heavy loads or non-traditional deployments?

- We're your IT shipping experts. Work with us to secure Cisco validation for any APC racks!
- This includes racks for remote offices, industrial uses, extreme weight loads, and customized racks for your unique needs.
- Simply provide the APC rack part number, estimated weight load, rack elevation, and project schedule.

Contact your Schneider Electric account manager today to learn more and fast track your “rack and stack” for non-standard integrated cabinet deployments!

Industry-Trusted IT Infrastructure Experts

Schneider Electric is the industry expert in data center physical infrastructure design and offer a full portfolio of rack systems, including enclosures, PDUs, cooling, cables/cable management, and data center infrastructure management (DCIM) software. Cisco is the industry expert in connecting IT infrastructure via servers, switches, and software. Together, they provide a “rack and stack” solution that allows IT integrators, resellers, and providers to quickly deploy in client environments with no risk.

Questions? Contact your National Account Team:

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