

# State of Arizona E-Catalog

Arizona Network and Telephone Equipment and Svcs CTR059873



[www.paloaltonetworks.com](http://www.paloaltonetworks.com)

## MANUFACTURER OVERVIEW

Palo Alto Networks, the global cybersecurity leader, continually delivers innovation to enable secure digital transformation – even as the pace of change is accelerating. Every day, Palo Alto Networks provides the visibility, trusted intelligence, automation and flexibility that help complex organizations advance securely. By delivering a comprehensive portfolio and empowering a growing ecosystem of partners, they are at the forefront of protecting tens of thousands of organizations across clouds, networks, and mobile devices.

## DISCOUNT STRUCTURE AND CATEGORIES

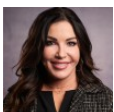
| Type                              | Discount  | Description  |
|-----------------------------------|---|--|
| Security Equipment                | 17%   | May include devices operating at any layer in the OSI model. 1. Packet inspection/rule enforcement (ACL, Firewall, IDS, DDOS, etc.); 2. Real time interpretation and response (Application Firewalls, IPS, etc.); 3. Content Filtering and/or Rate Limiting; 4. RAS solutions (VPN, SSL acceleration, etc.); and, 5. Centralized monitoring, trend analysis, health and alerting systems.  |
| Monitoring & Management Solutions | Hardware - 17%<br>Subscriptions - 12%<br>Support - 8%<br>Professional services - 0% | May include software or appliances operating at any layer in the OSI model: 1. Solutions should accomplish the centralization and interpretation of data acquired from networked devices; 2. Solutions should be developed around commonly accepted methodologies and should make use of the newest versions of SNMP and/or TLS; 3. Solutions must enhance security, manageability, and accountability; 4. Solutions interface should be an intuitive GUI, with possible built in CLI and manual configuration abilities; and, 5. Reporting and analysis tool must include canned reports for regulatory compliance with HIPAA, etc. |
| Warranty Information              |   | All Palo Alto Networks products are covered by a 90-day software and 12-month hardware warranty, except Okyo branded offerings.<br><br><a href="https://www.paloaltonetworks.com/services/support/product-warranty">https://www.paloaltonetworks.com/services/support/product-warranty</a>   |

## CONTACTS

For best pricing, product information and ordering, contact the Arizona Account Team:



**Dustin Hamilton**  
Account Manager  
+1.480.719.2870  
[AZPresidioTeam@presidio.com](mailto:AZPresidioTeam@presidio.com)



**Cyndi Barrera**  
VP, SLED West



**Joe Dykhius**  
Inside Client Manager



**Johannah Renfroe**  
Contract Manager



**Ken Reeves**  
Solution Architect

The MSRP is subject to continuous change.

## HOW TO ORDER

1. For product and pricing information, contact The Arizona Account Team via email.
2. Generate a purchase order payable to Presidio. You must reference the Arizona Network and Telephone Equipment and Svcs CTR059873 on your purchase order.
3. E-mail your purchase order and quote form to:

[AZPresidioTeam@presidio.com](mailto:AZPresidioTeam@presidio.com)