

State of Arizona E-Catalog

Arizona Network and Telephone Equipment and Svcs CTR059873



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MANUFACTURER OVERVIEW

At Dell Technologies, we're constantly thinking ahead of trends with flexible IT solutions that evolve with you, enabling your teams to work and learn from anywhere. Our secure and agile end-to-end solutions enable you to streamline and automate how you manage, deploy and support devices, seamlessly connect and collaborate with AI-based software, and make use of our flexible consumption options to keep your digital workplace productive with the one partner that can deliver it all.

DISCOUNT STRUCTURE AND CATEGORIES

Type	Discount	Description
Routing Devices	33%	Network devices capable of: 1. Interfacing with both traditional and modern carrier services offerings; 2. Layer 3 packet inspection and decision making; and, 3. Compliant with applicable regulatory and industry.
Switching Devices	33%	Based on Layer 2 forwarding (Switches) - Network devices capable of: 1. May interface with traditional and modern carrier service; offerings; 2. IT environments include: LAN/MAN/WAN Optical, Storage Networking, Ethernet, Wireless, and other environments where information must be transmitted between attached devices; 3. Physical layer (Non Disruptive) switches for patching, testing, and, monitoring purposes; 4. Ethernet Switches with the abilities to make decisions and manipulate data at Layers 3 or higher, including: Load Balancing, Bandwidth Optimization, Health and Alert Monitoring, & Security Features; and, 5. Technologies employed include but not limited to: Ethernet, SONET, WDM, and ATM.
Maintenance	13%	A maintenance program for those Customers who choose or require these services. Maintenance programs shall be comprehensive enough to provide service to any Customer within the State of Arizona.
Training: Initial on Equipment Purchased	13%	Initial Training on specific equipment that has been purchased.
Training: As Needed	13%	As Needed Training on specific equipment that has been purchased (e.g., New Hires).
Training: Annual up to 50 Participants	13%	Annual Training for up to fifty (50) participants.
Warranty Information		Dell Technologies Networking Warranties Dell USA

CONTACTS

For best pricing, product information and ordering, contact the Arizona Account Team:



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Cyndi Barrera
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Joe Dykhius
Inside Client Manager



Johannah Renfroe
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Ken Reeves
Solution Architect

HOW TO ORDER

1. For product and pricing information, contact The Arizona Account Team via email.
2. Generate a purchase order payable to Presidio. You must reference the Arizona Network and Telephone Equipment and Svcs CTR059873 on your purchase order.
3. E-mail your purchase order and quote form to:

AZPresidioTeam@presidio.com

The MSRP is subject to continuous change.