

State of Arizona E-Catalog

Arizona Network and Telephone Equipment and Svcs CTR059873



ARISTA

www.arista.com

MANUFACTURER OVERVIEW

Arista Networks is an industry leader in data-driven, client to cloud networking for large data center, campus and routing environments. Arista's award-winning platforms deliver availability, agility, automation, analytics and security through an advanced network operating stack.

DISCOUNT STRUCTURE AND CATEGORIES

Type	Discount	Description
Routing Devices	32%	Network devices capable of: 1. Interfacing with both traditional and modern carrier services offerings; 2. Layer 3 packet inspection and decision making; and, 3. Compliant with applicable regulatory and industry.
Switching Devices	32%	Based on Layer 2 forwarding (Switches) - Network devices capable of: 1. May interface with traditional and modern carrier service; offerings; 2. IT environments include: LAN/MAN/WAN Optical, Storage Networking, Ethernet, Wireless, and other environments where information must be transmitted between attached devices; 3. Physical layer (Non Disruptive) switches for patching, testing, and monitoring purposes; 4. Ethernet Switches with the abilities to make decisions and manipulate data at Layers 3 or higher, including: Load Balancing, Bandwidth Optimization, Health and Alert Monitoring, & Security Features; and, 5. Technologies employed include but are not limited to: Ethernet, SONET, WDM, and ATM.
Wireless Ethernet	32%	Typically layer 2 and/or Layer 3 devices capable of wireless transmission and reception of data packets: 1. Access Points capable of providing local device accessibility; 2. Point-to-point or Bridged; 3. Meshed configuration; 4. Licensed or unlicensed spectrum use.
Maintenance	14%	A maintenance program for those Customers who choose or require these services. Maintenance programs shall be comprehensive enough to provide service to any Customer within the State of Arizona.
Notes		Subscriptions - 32%
Warranty Information		https://www.arista.com/assets/data/pdf/Warranty.pdf

CONTACTS

For best pricing, product information and ordering, contact the Arizona Account Team:



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Joe Dykhuis
Inside Client Manager



Johannah Renfroe
Contract Manager



Ken Reeves
Solution Architect

HOW TO ORDER

1. For product and pricing information, contact The Arizona Account Team via email.
2. Generate a purchase order payable to Presidio. You must reference the Arizona Network and Telephone Equipment and Svcs CTR059873 on your purchase order.
3. E-mail your purchase order and quote form to:

AZPresidioTeam@presidio.com

The MSRP is subject to continuous change.