DIR-CPO-TMP-5185
Appendix C: Pricing Index
Presidio Networked Solutions Group, LLC

IaaS Pricing

BRAND/CATEGORY	SUBCATEGORY	DISCOUNT % OFF MSRP/LIST
Microsoft Azure	Tier 1: 0-$100,001 (Yearly Spend)	1.00%
Microsoft Azure	Tier 2: $101,000-$250,001 (Yearly Spend)	2.00%
Microsoft Azure	Tier 3: $251,000-$500,001 (Yearly Spend)	3.00%
Microsoft Azure	Tier 4: $501,000- $1,000,001 (Yearly Spend)	4.00%
Microsoft Azure	Tier 5: $1,000,000+ (Yearly Spend)	5.00%
Amazon Web Services	Tier 1: 0-$100,001 (Yearly Spend)	1.00%
Amazon Web Services	Tier 2: $101,000-$250,001 (Yearly Spend)	2.00%
Amazon Web Services	Tier 3: $251,000-$500,001 (Yearly Spend)	3.00%
Amazon Web Services	Tier 4: $501,000- $1,000,001 (Yearly Spend)	4.00%
Amazon Web Services	Tier 5: $1,000,000+ (Yearly Spend)	5.00%

PaaS Pricing

BRAND/CATEGORY	SUBCATEGORY	DISCOUNT % OFF MSRP/LIST
Microsoft Azure	Tier 1: 0-$100,001 (Yearly Spend)	1.00%
Microsoft Azure	Tier 2: $101,000-$250,001 (Yearly Spend)	2.00%
Microsoft Azure	Tier 3: $251,000-$500,001 (Yearly Spend)	3.00%
Microsoft Azure	Tier 4: $501,000- $1,000,001 (Yearly Spend)	4.00%
Microsoft Azure	Tier 5: $1,000,000+ (Yearly Spend)	5.00%
Amazon Web Services	Tier 1: 0-$100,001 (Yearly Spend)	1.00%
Amazon Web Services	Tier 2: $101,000-$250,001 (Yearly Spend)	2.00%
Amazon Web Services	Tier 3: $251,000-$500,001 (Yearly Spend)	3.00%
Amazon Web Services	Tier 4: $501,000- $1,000,001 (Yearly Spend)	4.00%
Amazon Web Services	Tier 5: $1,000,000+ (Yearly Spend)	5.00%
Twilio	N/A	10.00%

MaaS Pricing

BRAND/CATEGORY	SUBCATEGORY	DISCOUNT % OFF MSRP/LIST
Microsoft Azure	Tier 1: 0-$100,001 (Yearly Spend)	1.00%
Microsoft Azure	Tier 2: $101,000-$250,001 (Yearly Spend)	2.00%
Microsoft Azure	Tier 3: $251,000-$500,001 (Yearly Spend)	3.00%
Microsoft Azure	Tier 4: $501,000- $1,000,001 (Yearly Spend)	4.00%
Microsoft Azure	Tier 5: $1,000,000+ (Yearly Spend)	5.00%
Amazon Web Services	Tier 1: 0-$100,001 (Yearly Spend)	1.00%
Amazon Web Services	Tier 2: $101,000-$250,001 (Yearly Spend)	2.00%
Amazon Web Services	Tier 3: $251,000-$500,001 (Yearly Spend)	3.00%
Amazon Web Services	Tier 4: $501,000- $1,000,001 (Yearly Spend)	4.00%
Amazon Web Services	Tier 5: $1,000,000+ (Yearly Spend)	5.00%
Security Event Monitoring Threat Alerting	Managed vSOC MDR+Service	3.00%
Cybersecurity Services	Cybersecurity Services	1.00%
Zoom	Zoom Phone BYOC	3.00%
Zoom	Zoom Meetings - Pro	3.00%
Zoom	Zoom Meetings - Business	3.00%
Zoom	Enterprise Named Host	3.00%
Zoom	Enterprise Active Host	3.00%
Zoom	Enterprise Plus Offer - Named Host	3.00%

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Zoom	Zoom Rooms	3.00%
Zoom	Conference Room Connector	3.00%
Zoom	Conference Room Connector	3.00%
Zoom	Conference Room Connector	3.00%
Zoom	Large Meeting Room - Add-On	3.00%
Zoom	Webinar - Add-On	3.00%
Zoom	Zoom Education	3.00%
Zoom	Audio Plans	3.00%
Zoom	Cloud Recording	3.00%
Zoom	Concurrent Meetings Basic	3.00%

Cloud Broker Pricing

BRAND/CATEGORY	SUBCATEGORY	DISCOUNT % OFF MSRP/LIST
Microsoft Azure	Tier 1: 0-$100,001 (Yearly Spend)	1.00%
Microsoft Azure	Tier 2: $101,000-$250,001 (Yearly Spend)	2.00%
Microsoft Azure	Tier 3: $251,000-$500,001 (Yearly Spend)	3.00%
Microsoft Azure	Tier 4: $501,000- $1,000,001 (Yearly Spend)	4.00%
Microsoft Azure	Tier 5: $1,000,000+ (Yearly Spend)	5.00%
Amazon Web Services	Tier 1: 0-$100,001 (Yearly Spend)	1.00%
Amazon Web Services	Tier 2: $101,000-$250,001 (Yearly Spend)	2.00%
Amazon Web Services	Tier 3: $251,000-$500,001 (Yearly Spend)	3.00%
Amazon Web Services	Tier 4: $501,000- $1,000,001 (Yearly Spend)	4.00%
Amazon Web Services	Tier 5: $1,000,000+ (Yearly Spend)	5.00%

Related Services Pricing

BRAND/CATEGORY	SUBCATEGORY	DISCOUNT % OFF MSRP/LIST
Presidio	Cloud Managed Services	5.00%
Presidio	Training	2.00%
Presidio	Other Related Services	2.00%
Non-Presidio	Other Related Services	10.00%