

CABLING LABOR ONLY

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$85.00	\$85.00	\$85.00	\$85.00	\$85.00
151-300 Feet	\$95.00	\$95.00	\$95.00	\$95.00	\$95.00
11-50 Pulls					
0-150 Feet	\$82.00	\$82.00	\$82.00	\$82.00	\$82.00
151-300 Feet	\$92.00	\$92.00	\$92.00	\$92.00	\$92.00
51-100 Pulls					
0-150 Feet	\$80.00	\$80.00	\$80.00	\$80.00	\$80.00
151-300 Feet	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
101-200 Pulls					
0-150 Feet	\$78.00	\$78.00	\$78.00	\$78.00	\$78.00
151-300 Feet	\$88.00	\$88.00	\$88.00	\$88.00	\$88.00
Over 200 Pulls					
0-150 Feet	\$74.00	\$74.00	\$74.00	\$74.00	\$74.00
151-300 Feet	\$84.00	\$84.00	\$84.00	\$84.00	\$84.00
Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$85.00	\$85.00	\$85.00	\$85.00	\$85.00
151-300 Feet	\$95.00	\$95.00	\$95.00	\$95.00	\$95.00
11-50 Pulls					
0-150 Feet	\$82.00	\$82.00	\$82.00	\$82.00	\$82.00
151-300 Feet	\$92.00	\$92.00	\$92.00	\$92.00	\$92.00
51-100 Pulls					
0-150 Feet	\$80.00	\$80.00	\$80.00	\$80.00	\$80.00
151-300 Feet	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
101-200 Pulls					
0-150 Feet	\$78.00	\$78.00	\$78.00	\$78.00	\$78.00
151-300 Feet	\$88.00	\$88.00	\$88.00	\$88.00	\$88.00
Over 200 Pulls					
0-150 Feet	\$74.00	\$74.00	\$74.00	\$74.00	\$74.00
151-300 Feet	\$84.00	\$84.00	\$84.00	\$84.00	\$84.00
Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 6A cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00
151-300 Feet	\$110.00	\$110.00	\$110.00	\$110.00	\$110.00
11-50 Pulls					
0-150 Feet	\$98.00	\$98.00	\$98.00	\$98.00	\$98.00
151-300 Feet	\$108.00	\$108.00	\$108.00	\$108.00	\$108.00
51-100 Pulls					
0-150 Feet	\$96.00	\$96.00	\$96.00	\$96.00	\$96.00
151-300 Feet	\$106.00	\$106.00	\$106.00	\$106.00	\$106.00
101-200 Pulls					
0-150 Feet	\$94.00	\$94.00	\$94.00	\$94.00	\$94.00
151-300 Feet	\$104.00	\$104.00	\$104.00	\$104.00	\$104.00
Over 200 Pulls					
0-150 Feet	\$92.00	\$92.00	\$92.00	\$92.00	\$92.00
151-300 Feet	\$102.00	\$102.00	\$102.00	\$102.00	\$102.00
Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					

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0-150 Feet	\$105.00	\$105.00	\$105.00	\$105.00	\$105.00
151-300 Feet	\$115.00	\$115.00	\$115.00	\$115.00	\$115.00
11-50 Pulls					
0-150 Feet	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00
151-300 Feet	\$110.00	\$110.00	\$110.00	\$110.00	\$110.00
51-100 Pulls					
0-150 Feet	\$98.00	\$98.00	\$98.00	\$98.00	\$98.00
151-300 Feet	\$108.00	\$108.00	\$108.00	\$108.00	\$108.00
101-200 Pulls					
0-150 Feet	\$95.00	\$95.00	\$95.00	\$95.00	\$95.00
151-300 Feet	\$105.00	\$105.00	\$105.00	\$105.00	\$105.00
Over 200 Pulls					
0-150 Feet	\$92.00	\$92.00	\$92.00	\$92.00	\$92.00
151-300 Feet	\$102.00	\$102.00	\$102.00	\$102.00	\$102.00
Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$95.00	\$95.00	\$95.00	\$95.00	\$95.00
151-300 Feet	\$100.00	\$95.00	\$95.00	\$95.00	\$95.00
11-50 Pulls					
0-150 Feet	\$93.00	\$93.00	\$93.00	\$93.00	\$93.00
151-300 Feet	\$98.00	\$98.00	\$98.00	\$98.00	\$98.00
51-100 Pulls					
0-150 Feet	\$91.00	\$91.00	\$91.00	\$91.00	\$91.00
151-300 Feet	\$96.00	\$96.00	\$96.00	\$96.00	\$96.00
101-200 Pulls					
0-150 Feet	\$89.00	\$89.00	\$89.00	\$89.00	\$89.00
151-300 Feet	\$94.00	\$94.00	\$94.00	\$94.00	\$94.00
Over 200 Pulls					
0-150 Feet	\$87.00	\$87.00	\$87.00	\$87.00	\$87.00
151-300 Feet	\$92.00	\$92.00	\$92.00	\$92.00	\$92.00

CABLING LABOR AND MATERIALS

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$ 285.00	\$ 285.00	\$ 285.00	\$ 285.00	\$ 285.00
151-300 Feet	\$ 315.00	\$ 315.00	\$ 315.00	\$ 315.00	\$ 315.00
11-50 Pulls					
0-150 Feet	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00
151-300 Feet	\$ 282.00	\$ 282.00	\$ 282.00	\$ 282.00	\$ 282.00
51-100 Pulls					
0-150 Feet	\$ 236.00	\$ 236.00	\$ 236.00	\$ 236.00	\$ 236.00
151-300 Feet	\$ 270.00	\$ 270.00	\$ 270.00	\$ 270.00	\$ 270.00
101-200 Pulls					
0-150 Feet	\$ 227.00	\$ 227.00	\$ 227.00	\$ 227.00	\$ 227.00
151-300 Feet	\$ 257.00	\$ 257.00	\$ 257.00	\$ 257.00	\$ 257.00
Over 200 Pulls					
0-150 Feet	\$ 217.00	\$ 217.00	\$ 217.00	\$ 217.00	\$ 217.00
151-300 Feet	\$ 246.00	\$ 246.00	\$ 246.00	\$ 246.00	\$ 246.00
Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$ 359.00	\$ 359.00	\$ 359.00	\$ 359.00	\$ 359.00
151-300 Feet	\$ 419.00	\$ 419.00	\$ 419.00	\$ 419.00	\$ 419.00
11-50 Pulls					
0-150 Feet	\$ 326.00	\$ 326.00	\$ 326.00	\$ 326.00	\$ 326.00
151-300 Feet	\$ 378.00	\$ 378.00	\$ 378.00	\$ 378.00	\$ 378.00
51-100 Pulls					
0-150 Feet	\$ 289.00	\$ 289.00	\$ 289.00	\$ 289.00	\$ 289.00
151-300 Feet	\$ 321.00	\$ 321.00	\$ 321.00	\$ 321.00	\$ 321.00
101-200 Pulls					
0-150 Feet	\$ 272.00	\$ 272.00	\$ 272.00	\$ 272.00	\$ 272.00
151-300 Feet	\$ 303.00	\$ 303.00	\$ 303.00	\$ 303.00	\$ 303.00
Over 200 Pulls					
0-150 Feet	\$ 260.00	\$ 260.00	\$ 260.00	\$ 260.00	\$ 260.00
151-300 Feet	\$ 296.00	\$ 296.00	\$ 296.00	\$ 296.00	\$ 296.00
Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 7 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$ 453.00	\$ 453.00	\$ 453.00	\$ 453.00	\$ 453.00
151-300 Feet	\$ 578.00	\$ 578.00	\$ 578.00	\$ 578.00	\$ 578.00
11-50 Pulls					
0-150 Feet	\$ 409.00	\$ 409.00	\$ 409.00	\$ 409.00	\$ 409.00
151-300 Feet	\$ 518.00	\$ 518.00	\$ 518.00	\$ 518.00	\$ 518.00
51-100 Pulls					
0-150 Feet	\$ 400.00	\$ 400.00	\$ 400.00	\$ 400.00	\$ 400.00
151-300 Feet	\$ 502.00	\$ 502.00	\$ 502.00	\$ 502.00	\$ 502.00
101-200 Pulls					
0-150 Feet	\$ 385.00	\$ 385.00	\$ 385.00	\$ 385.00	\$ 385.00
151-300 Feet	\$ 489.00	\$ 489.00	\$ 489.00	\$ 489.00	\$ 489.00
Over 200 Pulls					
0-150 Feet	\$ 365.00	\$ 365.00	\$ 365.00	\$ 365.00	\$ 365.00
151-300 Feet	\$ 462.00	\$ 462.00	\$ 462.00	\$ 462.00	\$ 462.00

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Fiber Optic - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Single Mode Six strands plenum armored. 4 strands dark.						
0-10 Pulls						
0-150 Feet		\$ 1,577.00	\$ 1,577.00	\$ 1,577.00	\$ 1,577.00	
151-300 Feet		\$ 2,440.00	\$ 2,440.00	\$ 2,440.00	\$ 2,440.00	
300+ Feet	PER FOOT	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	
11-50 Pulls						
0-150 Feet		\$ 1,212.00	\$ 1,212.00	\$ 1,212.00	\$ 1,212.00	
151-300 Feet		\$ 1,941.00	\$ 1,941.00	\$ 1,941.00	\$ 1,941.00	
300+ Feet	PER FOOT	\$ 8.00	\$ 8.00	\$ 8.00	\$ 8.00	
51-100 Pulls						
0-150 Feet		\$ 1,023.00	\$ 1,023.00	\$ 1,023.00	\$ 1,023.00	
151-300 Feet		\$ 1,355.00	\$ 1,355.00	\$ 1,355.00	\$ 1,355.00	
300+ Feet	PER FOOT	\$ 6.00	\$ 6.00	\$ 6.00	\$ 6.00	
101-200 Pulls						
0-150 Feet		\$ 1,010.00	\$ 1,010.00	\$ 1,010.00	\$ 1,010.00	
151-300 Feet		\$ 1,225.00	\$ 1,225.00	\$ 1,225.00	\$ 1,225.00	
300+ Feet	PER FOOT	\$ 5.00	\$ 5.00	\$ 5.00	\$ 5.00	
Over 200 Pulls						
0-150 Feet		\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	
151-300 Feet		\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	
300+ Feet	PER FOOT	\$ 4.50	\$ 4.50	\$ 4.50	\$ 4.50	
Cabling Services (price per pull)		Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Multimode OM3 PLENUM ARMORED- 4 STRANDS DARK						
0-10 Pulls						
0-150 Feet		\$ 1,577.00	\$ 1,577.00	\$ 1,577.00	\$ 1,577.00	
151-300 Feet		\$ 2,440.00	\$ 2,440.00	\$ 2,440.00	\$ 2,440.00	
300+ Feet	PER FOOT	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	
11-50 Pulls						
0-150 Feet		\$ 1,212.00	\$ 1,212.00	\$ 1,212.00	\$ 1,212.00	
151-300 Feet		\$ 1,941.00	\$ 1,941.00	\$ 1,941.00	\$ 1,941.00	
300+ Feet	PER FOOT	\$ 8.00	\$ 8.00	\$ 8.00	\$ 8.00	
51-100 Pulls						
0-150 Feet		\$ 1,023.00	\$ 1,023.00	\$ 1,023.00	\$ 1,023.00	
151-300 Feet		\$ 1,355.00	\$ 1,355.00	\$ 1,355.00	\$ 1,355.00	
300+ Feet	PER FOOT	\$ 6.00	\$ 6.00	\$ 6.00	\$ 6.00	
101-200 Pulls						
0-150 Feet		\$ 1,010.00	\$ 1,010.00	\$ 1,010.00	\$ 1,010.00	
151-300 Feet		\$ 1,225.00	\$ 1,225.00	\$ 1,225.00	\$ 1,225.00	
300+ Feet	PER FOOT	\$ 5.00	\$ 5.00	\$ 5.00	\$ 5.00	
Over 200 Pulls						
0-150 Feet		\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	
151-300 Feet		\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	
300+ Feet	PER FOOT	\$ 4.50	\$ 4.50	\$ 4.50	\$ 4.50	
Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: SIX STRAND OM2 ISP PLENUM, 4 STRANDS DARK						
0-10 Pulls						
0-150 Feet		\$ 1,250.00	\$ 1,250.00	\$ 1,250.00	\$ 1,250.00	
151-300 Feet		\$ 1,800.00	\$ 1,800.00	\$ 1,800.00	\$ 1,800.00	
300+ Feet	PER FOOT	\$ 8.00	\$ 8.00	\$ 8.00	\$ 8.00	
11-50 Pulls						
0-150 Feet		\$ 1,020.00	\$ 1,020.00	\$ 1,020.00	\$ 1,020.00	
151-300 Feet		\$ 1,420.00	\$ 1,420.00	\$ 1,420.00	\$ 1,420.00	
300+ Feet	PER FOOT	\$ 6.00	\$ 6.00	\$ 6.00	\$ 6.00	
51-100 Pulls						
0-150 Feet		\$ 960.00	\$ 960.00	\$ 960.00	\$ 960.00	
151-300 Feet		\$ 1,300.00	\$ 1,300.00	\$ 1,300.00	\$ 1,300.00	

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300+ Feet	PER FOOT	\$ 5.00	\$ 5.00	\$ 5.00	\$ 5.00	\$ 5.00
101-200 Pulls						
0-150 Feet		\$ 920.00	\$ 920.00	\$ 920.00	\$ 920.00	\$ 920.00
151-300 Feet		\$ 1,225.00	\$ 1,225.00	\$ 1,225.00	\$ 1,225.00	\$ 1,225.00
300+ Feet	PER FOOT	\$ 4.50	\$ 4.50	\$ 4.50	\$ 4.50	\$ 4.50
Over 200 Pulls						
0-150 Feet		\$ 900.00	\$ 900.00	\$ 900.00	\$ 900.00	\$ 900.00
151-300 Feet		\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00
300+ Feet	PER FOOT	\$ 4.50	\$ 4.50	\$ 4.50	\$ 4.50	\$ 4.50
Cabling Services (price per pull)		Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report.						
0-10 Pulls						
0-150 Feet		\$ 315.00	\$ 315.00	\$ 315.00	\$ 315.00	\$ 315.00
151-300 Feet		\$ 375.00	\$ 375.00	\$ 375.00	\$ 375.00	\$ 375.00
11-50 Pulls						
0-150 Feet		\$ 285.00	\$ 285.00	\$ 285.00	\$ 285.00	\$ 285.00
151-300 Feet		\$ 345.00	\$ 345.00	\$ 345.00	\$ 345.00	\$ 345.00
51-100 Pulls						
0-150 Feet		\$ 265.00	\$ 265.00	\$ 265.00	\$ 265.00	\$ 265.00
151-300 Feet		\$ 325.00	\$ 325.00	\$ 325.00	\$ 325.00	\$ 325.00
101-200 Pulls						
0-150 Feet		\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00
151-300 Feet		\$ 300.00	\$ 300.00	\$ 300.00	\$ 300.00	\$ 300.00
Over 200 Pulls						
0-150 Feet		\$ 245.00	\$ 245.00	\$ 245.00	\$ 245.00	\$ 245.00
151-300 Feet		\$ 290.00	\$ 290.00	\$ 290.00	\$ 290.00	\$ 290.00

PRODUCT

CATEGORY / DESCRIPTION	Manufacturer / Brand	Product Description	Manufacturer's Part Number	DIR Customer Discount % off MSRP
Wire management				
	Chatsworth	19" Data Rack - Incl rack screws and Installation kit	5503-703	10.00%
	Chatsworth	Ladder Rack-Including installation kit	10250-712	10.00%
	Chatsworth	Ladder/Wire Tray - including installation kit	84811-504	10.00%
	Chatsworth	Wall Angle Support Kit	11421-712	10.00%
	Chatsworth	Runway to Rack Mounting Kit	10595-712	10.00%
	Chatsworth	Horizontal Rack Mount-3.5"	30530-719	10.00%
	Chatsworth	Horizontal Rack Mount-1.75"	30139-719	10.00%
	Chatsworth	Vertical-Dual Sided Rack Mount	13912.703	10.00%
Patch Panels				
	Panduit	24 Port-Modular	CPP24WBLY	20.00%
	Panduit	48 Port-Modular	CPP48FMWBLY	20.00%
Fiber Boxes				
	Panduit	24 port	FRME1U	20.00%
	Panduit	48 port	FRME2U	20.00%
	Panduit	72 port	FRME3	20.00%
Patch Cords				
	Panduit	3 ft RJ45	UTP28SP3BU	20.00%
	Panduit	5ft RJ45	UTP28SP5BU	20.00%
	Panduit	7ft RJ45	UTP28SP7BU	20.00%
	Panduit	10 ft - 14 ft RJ45	UTP28SP10BU	20.00%
	Panduit	SC to SC duplex Fiber Jumpers	FZ2ERSNSNONM002	20.00%
	Panduit	LC to LC	FZ2ERLNLNONM002	20.00%
Wall/Face Plates and Surface Mounts				
	Panduit	Single	CFPE1-IW	20.00%
	Panduit	Dual	CFPE2-IW	20.00%
	Panduit	Quad	CFPE4-IW	20.00%
	Panduit	Six Port	CFPE6-IW	20.00%
Connectors				
	Panduit	Cat 5	CJ588TGBL	20.00%
	Panduit	Cat 5e	CJ588TGBL	20.00%
	Panduit	Cat 6	CJ688TGBL	20.00%
	Panduit	Cat 7	CJ6X88TGBL	20.00%
	Panduit	ST Fiber	FST2MCXAQ	20.00%
	Panduit	SC Fiber	FSC2MCXAQ	20.00%
	Panduit	LC Fiber	FLC2MCXAQ	20.00%
	Panduit	FC Fiber	FFC2MCXAQ	20.00%

Additional Cabling Products

CATEGORY / DESCRIPTION	Manufacturer / Brand	Product Description	Manufacturer's Part Number	DIR Customer Discount % off MSRP
	PANDUIT		ALL PRODUCTS	10.00%
	CHATSWORTH (CPI)		ALL PRODUCTS	10.00%
	LEVITON		ALL PRODUCTS	10.00%
	COMMSCOPE / CS-SYSTEMX		ALL PRODUCTS	10.00%
	COOPER B-LINE		ALL PRODUCTS	10.00%
	CARLON		ALL PRODUCTS	10.00%

CABLING SERVICES						
Cabling Services	Service Rate Type	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cabling Technical Support (Standard hourly rate)	Standard	\$ 52.00	\$ 52.00	\$ 52.00	\$ 52.00	\$ 52.00
Cabling Technical Support (Nights, weekend, holiday rate)	Non-standard	\$ 78.00	\$ 78.00	\$ 78.00	\$ 78.00	\$ 78.00
Cabling Project Manager (Standard hourly rate)	Standard	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00
Cabling Systems Design (Standard hourly rate)	Standard	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00	\$ 125.00
Cable Removal (Standard hourly rate)	Standard	\$ 52.00	\$ 52.00	\$ 52.00	\$ 52.00	\$ 52.00
OUTDOOR AERIAL INSTALLATION (LABOR ONLY)	Service Rate Type	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Place New Fiber, Lashed (ABV), 1-1000'	FT	\$2.74	\$2.74	\$2.74	\$2.74	\$2.74
Place New Fiber, Lashed (not ABV), 1-1000'	FT	\$4.19	\$4.19	\$4.19	\$4.19	\$4.19
Place New Fiber, Lashed (ABV), over 1001'	FT	\$2.54	\$2.54	\$2.54	\$2.54	\$2.54
Place New Fiber, Lashed (not ABV), over 1001'	FT	\$3.55	\$3.55	\$3.55	\$3.55	\$3.55
Place New Fiber, Self-supporting (ABV), 1-1000'	FT	\$2.32	\$2.32	\$2.32	\$2.32	\$2.32
Place New Fiber, SS (not ABV), 1-1000'	FT	\$4.67	\$4.67	\$4.67	\$4.67	\$4.67
Place New Fiber, Self-supporting (ABV), over 1001'	FT	\$3.61	\$3.61	\$3.61	\$3.61	\$3.61
Place New Fiber, SS (not ABV), over 1001'	FT	\$4.30	\$4.30	\$4.30	\$4.30	\$4.30
Place New Strand, 1-1000' with hardware	FT	\$2.24	\$2.24	\$2.24	\$2.24	\$2.24
Place New Strand, over 1001' with hardware	FT	\$1.69	\$1.69	\$1.69	\$1.69	\$1.69
J-Hook Poles to temp. Cable	EA	\$183.60	\$183.60	\$183.60	\$183.60	\$183.60
Place 2 Inner ducts in Existing Conduit, 1-1000'	FT	\$2.55	\$2.55	\$2.55	\$2.55	\$2.55
Place 2 Inner ducts in Existing Conduit, over 1001'	FT	\$2.55	\$2.55	\$2.55	\$2.55	\$2.55
Place New Fiber Cable in Existing Conduit or DOM, 1-1000'	FT	\$2.16	\$2.16	\$2.16	\$2.16	\$2.16
Place New Fiber Cable in Existing Conduit or DOM, over 1001'	FT	\$2.06	\$2.06	\$2.06	\$2.06	\$2.06
Place new DOM (Duct on Messenger)	FT	\$3.05	\$3.05	\$3.05	\$3.05	\$3.05
Place new Strand (Catinary Wire) 1/4" or 3/8"	FT	\$3.65	\$3.65	\$3.65	\$3.65	\$3.65
Overlash New Fiber to Existing	FT	\$4.40	\$4.40	\$4.40	\$4.40	\$4.40
1/2" Penetration thru Masonry	EA	\$227.00	\$227.00	\$227.00	\$227.00	\$227.00
1/2" Penetration thru Siding/Sheetrock	EA	\$163.00	\$163.00	\$163.00	\$163.00	\$163.00
Place 1" EMT Above False Ceiling, 1-200'	FT	\$17.00	\$17.00	\$17.00	\$17.00	\$17.00
Place 1" EMT Above False Ceiling, over 201'	FT	\$14.75	\$14.75	\$14.75	\$14.75	\$14.75
Place Fiber thru EMT, 1-200'	FT	\$2.30	\$2.30	\$2.30	\$2.30	\$2.30
Place Fiber thru EMT, over 201'	FT	\$2.15	\$2.15	\$2.15	\$2.15	\$2.15
Place 19" or 23" Bolt-down Rack, grounding, power strip	EA	\$227.00	\$227.00	\$227.00	\$227.00	\$227.00
Place Free-standing Rack + sides + fans, grounding, power strip	EA	\$386.00	\$386.00	\$386.00	\$386.00	\$386.00
Place 24 port Light guide Box + 6 packs in rack	EA	\$227.00	\$227.00	\$227.00	\$227.00	\$227.00
Place 12/24 Light guide Box + 6 packs on wall	EA	\$248.00	\$248.00	\$248.00	\$248.00	\$248.00
Place Polished SC or ST connector/Terminate SM Fiber	EA	\$60.00	\$60.00	\$60.00	\$60.00	\$60.00
Place Polished SC or ST connector/Terminate MM Fiber	EA	\$60.00	\$60.00	\$60.00	\$60.00	\$60.00
Hang or Rehang splice case	EA	\$358.00	\$358.00	\$358.00	\$358.00	\$358.00
Place or Replace Loopers (Slack Mgmt Brackets)	FT	\$335.00	\$335.00	\$335.00	\$335.00	\$335.00
Place or Replace Tie Wraps (Slack Coil)	EA	\$115.00	\$115.00	\$115.00	\$115.00	\$115.00
Place Extension Bracket	EA	\$276.00	\$276.00	\$276.00	\$276.00	\$276.00

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Fusion Splice Fiber Optic Pigtails	EA	\$129.00	\$129.00	\$129.00	\$129.00	\$129.00
Fusion Splicing, SM Fiber	EA	\$142.00	\$142.00	\$142.00	\$142.00	\$142.00
Fusion Splicing, SM Fiber (72 strand minimum)	EA	\$121.00	\$121.00	\$121.00	\$121.00	\$121.00
Fusion Splice MM Fiber	EA	\$142.00	\$142.00	\$142.00	\$142.00	\$142.00
Fusion Splice MM Fiber (72 strand minimum)	EA	\$121.00	\$121.00	\$121.00	\$121.00	\$121.00
Uni-Direction OTDR Testing (single wavelength)	EA	\$54.00	\$54.00	\$54.00	\$54.00	\$54.00
Bi-Directional OTDR Testing (single wavelength)	EA	\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
Uni-Direction OTDR Testing (dual wavelength)	EA	\$57.50	\$57.50	\$57.50	\$57.50	\$57.50
Bi-Directional OTDR Testing (dual wavelength)	EA	\$68.50	\$68.50	\$68.50	\$68.50	\$68.50
Uni-Direction Power Meter Testing (single wavelength)	EA	\$60.00	\$60.00	\$60.00	\$60.00	\$60.00
Bi-Directional Power Meter Testing (single wavelength)	EA	\$70.50	\$70.50	\$70.50	\$70.50	\$70.50
Uni-Direction Power Meter Testing (dual wavelength)	EA	\$63.50	\$63.50	\$63.50	\$63.50	\$63.50
Bi-Directional Power Meter Testing (dual wavelength)	EA	\$74.50	\$74.50	\$74.50	\$74.50	\$74.50
Transfer In line Cable	EA	\$253.00	\$253.00	\$253.00	\$253.00	\$253.00
Pole Make Ready (for cable assignment)	EA	\$231.00	\$231.00	\$231.00	\$231.00	\$231.00
Contact Steel Pole (up to 40')	EA	\$231.00	\$231.00	\$231.00	\$231.00	\$231.00
Transfer Cable at Deadend Pole	EA	\$231.00	\$231.00	\$231.00	\$231.00	\$231.00
Transfer Down or Overhead Guy	EA	\$201.00	\$201.00	\$201.00	\$201.00	\$201.00
Transfer False Deadend Pole	EA	\$231.00	\$231.00	\$231.00	\$231.00	\$231.00
Transfer Extension Bracket	EA	\$261.00	\$261.00	\$261.00	\$261.00	\$261.00
Transfer Riser Cable & U-guard	EA	\$306.00	\$306.00	\$306.00	\$306.00	\$306.00
Transfer 90 degree Bend with Cable	EA	\$335.00	\$335.00	\$335.00	\$335.00	\$335.00
Transfer 90 degree Bend only	EA	\$276.00	\$276.00	\$276.00	\$276.00	\$276.00
Transfer 90 degree Bend w/Cable & Conc. Cap	EA	\$409.00	\$409.00	\$409.00	\$409.00	\$409.00
Transfer 90 degree Bend Only w/Concrete Cap	EA	\$372.00	\$372.00	\$372.00	\$372.00	\$372.00
Transfer Sidewalk Guy	EA	\$231.00	\$231.00	\$231.00	\$231.00	\$231.00
Top Pole	EA	\$216.00	\$216.00	\$216.00	\$216.00	\$216.00
Unlash/Relash Broken Lashing Wire	ft.	\$1.75	\$1.75	\$1.75	\$1.75	\$1.75
Remove Guy and Anchor	EA	\$180.00	\$180.00	\$180.00	\$180.00	\$180.00
Remove Guy Only	EA	\$120.00	\$120.00	\$120.00	\$120.00	\$120.00
Delash Cable	FT	\$1.75	\$1.75	\$1.75	\$1.75	\$1.75
Remove/Replace Strand	FT	\$2.10	\$2.10	\$2.10	\$2.10	\$2.10
Remove Strand, 1 - 1000'	FT	\$1.75	\$1.75	\$1.75	\$1.75	\$1.75
Remove Strand, 1000' minimum	FT	\$1.75	\$1.75	\$1.75	\$1.75	\$1.75
Remove Cable+Strand, 1 - 1000'	FT	\$1.85	\$1.85	\$1.85	\$1.85	\$1.85
Remove Cable+Strand, 1000' minimum	FT	\$1.75	\$1.75	\$1.75	\$1.75	\$1.75
Remove Self-supporting Cable, 1 - 1000'	FT	\$1.85	\$1.85	\$1.85	\$1.85	\$1.85
Remove Self-supporting Cable, 1000' minimum	FT	\$1.85	\$1.85	\$1.85	\$1.85	\$1.85
Remove Cable via Unlashing, 1-1000'	FT	\$1.50	\$1.50	\$1.50	\$1.50	\$1.50
Remove Cable via Unlashing, over 1001'	FT	\$1.50	\$1.50	\$1.50	\$1.50	\$1.50
Remove Telephone Pole in Dirt (30')	EA	\$588.00	\$588.00	\$588.00	\$588.00	\$588.00
Remove Telephone Pole in Dirt (40')	EA	\$588.00	\$588.00	\$588.00	\$588.00	\$588.00
Remove Telephone Pole in Dirt (50')	EA	\$625.00	\$625.00	\$625.00	\$625.00	\$625.00
Remove Telephone Pole in Concrete/Asphalt (30')	EA	\$736.00	\$736.00	\$736.00	\$736.00	\$736.00
Remove Telephone Pole in Concrete/Asphalt (40')	EA	\$846.00	\$846.00	\$846.00	\$846.00	\$846.00
Remove Telephone Pole in Concrete/Asphalt (50')	EA	\$958.00	\$958.00	\$958.00	\$958.00	\$958.00
Place New Telephone Pole in Dirt (30')	EA	\$810.00	\$810.00	\$810.00	\$810.00	\$810.00
Place New Telephone Pole in Dirt (40')	EA	\$907.00	\$907.00	\$907.00	\$907.00	\$907.00
Place New Telephone Pole in Dirt (50')	EA	\$1,150.00	\$1,150.00	\$1,150.00	\$1,150.00	\$1,150.00

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Place New Telephone Pole in Concrete/Asphalt (30')	EA	\$995.00	\$995.00	\$995.00	\$995.00	\$995.00
Place New Telephone Pole in Concrete/Asphalt (40')	EA	\$1,145.00	\$1,145.00	\$1,145.00	\$1,145.00	\$1,145.00
Place New Telephone Pole in Concrete/Asphalt (50')	EA	\$1,330.00	\$1,330.00	\$1,330.00	\$1,330.00	\$1,330.00
Remove cable from DOM	FT	\$1,150.00	\$1,150.00	\$1,150.00	\$1,150.00	\$1,150.00
Remove UG Cable to Clear Duct	FT	\$1,150.00	\$1,150.00	\$1,150.00	\$1,150.00	\$1,150.00
Remove Cable and Install Pull String	FT	\$1,485.00	\$1,485.00	\$1,485.00	\$1,485.00	\$1,485.00
Place or Replace Anchor w 1/2" Rod	EA	\$327.00	\$327.00	\$327.00	\$327.00	\$327.00
Hand Dig New Anchor	FT	\$408.50	\$408.50	\$408.50	\$408.50	\$408.50
Place New or Replace Overhead Guy	FT	\$1.55	\$1.55	\$1.55	\$1.55	\$1.55
Place, Replace or Rehoist Down Guy	EA	\$116.50	\$116.50	\$116.50	\$116.50	\$116.50
Place or Replace Guy Guard	EA	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00
Place New or Replace Sidewalk Guy	EA	\$238.00	\$238.00	\$238.00	\$238.00	\$238.00
Place New Riser	EA	\$224.50	\$224.50	\$224.50	\$224.50	\$224.50
Place or Replace Riser Guard	EA	\$224.50	\$224.50	\$224.50	\$224.50	\$224.50
Place or Replace ground rod	EA	\$188.00	\$188.00	\$188.00	\$188.00	\$188.00
Cleat Cable to Building, 1-500'	FT	\$3.50	\$3.50	\$3.50	\$3.50	\$3.50
Cleat Cable to Building, over 501'	FT	\$3.50	\$3.50	\$3.50	\$3.50	\$3.50
Slack Mgmt to support repair or construction activity (drop or rehang)	HR	\$123.50	\$123.50	\$123.50	\$123.50	\$123.50
Troubleshoot Fiber, Isolate Problem	HR	\$129.50	\$129.50	\$129.50	\$129.50	\$129.50
Field and Design	HR	\$201.50	\$201.50	\$201.50	\$201.50	\$201.50
Permit	HR	\$109.00	\$109.00	\$109.00	\$109.00	\$109.00
CAD to Bentley Data Conversion and Workstation Support	HR	\$135.50	\$135.50	\$135.50	\$135.50	\$135.50
Print Reproduction (Utility Job Prints)	HR	\$109.00	\$109.00	\$109.00	\$109.00	\$109.00
Disk Production (ring or job prints)	HR	\$109.00	\$109.00	\$109.00	\$109.00	\$109.00
Supervisor Labor	HR	\$93.50	\$93.50	\$93.50	\$93.50	\$93.50
Lineman Labor	HR	\$79.00	\$79.00	\$79.00	\$79.00	\$79.00
3man line crew	HR	\$235.00	\$235.00	\$235.00	\$235.00	\$235.00
Bucket Truck Usage	HR	\$198.00	\$198.00	\$198.00	\$198.00	\$198.00
Digger Derrick Truck Usage (for placing telephone poles)	HR	\$480.00	\$480.00	\$480.00	\$480.00	\$480.00
*ABV = Access By Vehicle						
OUTDOOR BURIED INSTALLATION (LABOR ONLY)						
Trench Dirt 6" Width 24" Cover 1' - 1,000'	FT	9.84	9.84	9.84	9.84	9.84
Trench Dirt 6" Width 24" Cover 1,000' +	FT	7.85	7.85	7.85	7.85	7.85
Trench Dirt 6" Width 36" Cover 1' - 1,000'	FT	10.90	10.90	10.90	10.90	10.90
Trench Dirt 6" Width 36" Cover 1,000' +	FT	10.90	10.90	10.90	10.90	10.90
Trench Dirt 6" X 6" Increment Additional Depth 1' - 1,000'	FT	2.10	2.10	2.10	2.10	2.10
Trench Dirt 6" X 6" Increment Additional Depth 1,000' +	FT	2.10	2.10	2.10	2.10	2.10
Trench Rock 6" Width 24" Cover 1' - 1,000'	FT	29.00	29.00	29.00	29.00	29.00
Trench Rock 6" Width 24" Cover 1,000' +	FT	29.00	29.00	29.00	29.00	29.00
Trench Rock 6" Width 36" Cover 1' - 1,000'	FT	34.32	34.32	34.32	34.32	34.32
Trench Rock 6" Width 36" Cover 1,000' +	FT	34.32	34.32	34.32	34.32	34.32
Trench Rock 6" X 6" Increment Additional Depth 1' - 1,000'	FT	4.00	4.00	4.00	4.00	4.00
Trench Rock 6" X 6" Increment Additional Depth 1,000' +	FT	4.00	4.00	4.00	4.00	4.00
Trench Sand 6" Width 24" Cover 1' - 1,000'	FT	29.00	29.00	29.00	29.00	29.00
Trench Sand 6" Width 24" Cover 1,000' +	FT	29.00	29.00	29.00	29.00	29.00
Trench Sand 6" Width 36" Cover 1' - 1,000'	FT	34.50	34.50	34.50	34.50	34.50
Trench Sand 6" Width 36" Cover 1,000' +	FT	34.50	34.50	34.50	34.50	34.50
Trench Sand 6" X 6" Increment Additional Depth 1' - 1,000'	FT	4.00	4.00	4.00	4.00	4.00
Trench Sand 6" X 6" Increment Additional Depth 1,000' +	FT	4.00	4.00	4.00	4.00	4.00

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Trench By Backhoe Dirt 12" Width 24" Cover 1' - 1,000'	FT	18.70	18.70	18.70	18.70	18.70
Trench By Backhoe Dirt 12" Width 24" Cover 1,000' +	FT	22.40	22.40	22.40	22.40	22.40
Trench By Backhoe Dirt 12" Width 36" Cover 1' - 1,000'	FT	29.00	29.00	29.00	29.00	29.00
Trench By Backhoe Dirt 12" Width 36" Cover 1,000' +	FT	29.00	29.00	29.00	29.00	29.00
Trench By Backhoe Dirt 12" X 6" Increment Additional Depth 1' - 1,000'	FT	4.00	4.00	4.00	4.00	4.00
Trench By Backhoe Dirt 12" X 6" Increment Additional Depth 1,000' +	FT	4.00	4.00	4.00	4.00	4.00
Trench By backhoe Sand 12" Width 24" Cover 1' - 1,000'	FT	22.50	22.50	22.50	22.50	22.50
Trench By Backhoe Sand 12" Width 24" Cover 1,000' +	FT	22.50	22.50	22.50	22.50	22.50
Trench By Backhoe Sand 12" Width 36" Cover 1' - 1,000'	FT	29.10	29.10	29.10	29.10	29.10
Trench By backhoe Sand 12" Width 36" Cover 1,000' +	FT	29.10	29.10	29.10	29.10	29.10
Trench By Backhoe Sand 12" X 6" Increment Additional Depth 1' - 1,000'	FT	4.00	4.00	4.00	4.00	4.00
Trench By Backhoe Sand 12" X 6" Increment Additional Depth 1,000' +	FT	4.00	4.00	4.00	4.00	4.00
PI Additional Item In Open Trench	FT	2.50	2.50	2.50	2.50	2.50
PI Warning Marker 1' Separation	FT	2.50	2.50	2.50	2.50	2.50
Pothole fpr Depth and Location Up to 24"	EA	324.00	324.00	324.00	324.00	324.00
Pothole fpr Depth and Location Each 6" Increment Over 24"	EA	37.20	37.20	37.20	37.20	37.20
PI Concrete Cap	SQ. FT.	56.50	56.50	56.50	56.50	56.50
Pull Item In Existing Pipe, Pull String In Place	FT	2.25	2.25	2.25	2.25	2.25
Pull Item In Existing Pipe, No Pull String In Place	FT	2.85	2.85	2.85	2.85	2.85
Pull Additional Item In Buried Pipe	FT	29.00	29.00	29.00	29.00	29.00
Hand Dig Dirt 6" Width 24" Cover	FT	29.00	29.00	29.00	29.00	29.00
Hand Dig Rock 6" Width 24" Cover	FT	59.60	59.60	59.60	59.60	59.60
Hand Dig Sand 6" Width 24" Cover	FT	34.32	34.32	34.32	34.32	34.32
Hand Dig Dirt 6" Width Each 6" Increment Beyond 24"	FT	4.02	4.02	4.02	4.02	4.02
Hand Dig Rock 6" Width Each 6" Increment Beyond 24"	FT	19.44	19.44	19.44	19.44	19.44
Hand Dig Sand 6" Width Each 6" Increment Beyond 24"	FT	4.02	4.02	4.02	4.02	4.02
Surface Restoral Asphalt, Up to 4"	SQ. FT.	82.20	82.20	82.20	82.20	82.20
Surface Restoral Asphalt, Each 4" Increment after 4"	SQ. FT.	39.90	39.90	39.90	39.90	39.90
Saw Cut Remove and Restore Asphalt	SQ. FT.	74.70	74.70	74.70	74.70	74.70
Saw Cut Remove and Restore Concrete	SQ. FT.	83.70	83.70	83.70	83.70	83.70
Haul & Dispose of Spoil Displaced By Stabilized Material or Debris	CU. FT.	36.00	36.00	36.00	36.00	36.00
Remove and PI/Replace ADA Compliant Sidewalk Ramp w/ Warning Sur	EA	3,848.00	3,848.00	3,848.00	3,848.00	3,848.00
Remove and Replace Lawn/Yard Grass	SQ. FT.	45.90	45.90	45.90	45.90	45.90
PI Marker Post, Dirt	EA	135.60	135.60	135.60	135.60	135.60
PI Marker Post, Rock	EA	283.20	283.20	283.20	283.20	283.20
Splice Pit Up to 36 Cu ft Dirt	EA	1,033.20	1,033.20	1,033.20	1,033.20	1,033.20
Splice Pit Up to 36 Cu ft Rock	EA	1,764.00	1,764.00	1,764.00	1,764.00	1,764.00
Splice Pit Up to 36 Cu Ft Sand	EA	1,627.20	1,627.20	1,627.20	1,627.20	1,627.20
Splice Pit Each Additional 27 Cu ft Dirt	EA	662.40	662.40	662.40	662.40	662.40
Splice Pit Each Additional 27 Cu ft Rock	EA	2,740.80	2,740.80	2,740.80	2,740.80	2,740.80
Splice Pit Each Additional 27 Cu Ft Sand	EA	2,740.80	2,740.80	2,740.80	2,740.80	2,740.80
Bore and PI (1) Conduit Dirt, 0" - 2", 1' - 100'	FT	43.20	43.20	43.20	43.20	43.20
Bore and PI (1) Conduit Dirt, 0" - 2", Over 100'	FT	38.76	38.76	38.76	38.76	38.76
Bore and PI (1) Conduit Dirt 2" - 4", 1' - 100'	FT	49.20	49.20	49.20	49.20	49.20
Bore and PI (1) Conduit Dirt 2" - 4", Over 100'	FT	44.70	44.70	44.70	44.70	44.70
Bore and PI (1) Conduit Rock, 0" - 2", 1' - 100'	FT	104.10	104.10	104.10	104.10	104.10
Bore and PI (1) Conduit Rock, 0" - 2", Over 100'	FT	104.10	104.10	104.10	104.10	104.10
Bore and PI (1) Conduit, Rock 2" - 4", 1' - 100'	FT	118.98	118.98	118.98	118.98	118.98
Bore and PI (1) Conduit Rock 2" - 4", Over 100'	FT	118.98	118.98	118.98	118.98	118.98

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Bore and PI (1) Conduit Sand, 0" - 2", 1' - 100'	FT	114.48	114.48	114.48	114.48	114.48
Bore and PI (1) Conduit Sand, 0" - 2", Over 100'	FT	114.48	114.48	114.48	114.48	114.48
Bore and PI (1) Conduit Sand 2" - 4", 1' - 100'	FT	110.04	110.04	110.04	110.04	110.04
Bore and PI (1) Conduit Sand 2" - 4", Over 100'	FT	110.04	110.04	110.04	110.04	110.04
Bore Adder, Increments of 6" Diameter, Dirt	FT	19.44	19.44	19.44	19.44	19.44
Bore Adder, Increments of 6" Diameter, Rock	FT	34.32	34.32	34.32	34.32	34.32
Bore Adder, Increments of 6" Diameter, Sand	FT	26.88	26.88	26.88	26.88	26.88
PI Precast Handhole 36"X24"X18" (Dirt)	EA	1,430.40	1,430.40	1,430.40	1,430.40	1,430.40
PI Precast Handhole 3'X5'X3' (Dirt)	EA	1,927.20	1,927.20	1,927.20	1,927.20	1,927.20
PI Precast Handhole Up to 4' Round and 4' Deep (Dirt)	EA	1,779.60	1,779.60	1,779.60	1,779.60	1,779.60
Remove Precast Handhole 36"X24"X18"	EA	1,296.00	1,296.00	1,296.00	1,296.00	1,296.00
Remove Precast Handhole 3'X5'X3'	EA	1,816.80	1,816.80	1,816.80	1,816.80	1,816.80
Remove Precast Handhole Up to 4' Round and 4' Deep	EA	1,668.00	1,668.00	1,668.00	1,668.00	1,668.00
Hand Rod and PI (1) Item	FT	3.00	3.00	3.00	3.00	3.00
Hand Rod and PI (2) Items	FT	3.30	3.30	3.30	3.30	3.30
Hand Rod and PI (3) Items	FT	3.90	3.90	3.90	3.90	3.90
Remove Copper Cable < 2"	FT	1.80	1.80	1.80	1.80	1.80
Remove Copper Cable < 2" and PI Pull Rope	FT	2.04	2.04	2.04	2.04	2.04
Remove Copper Cable > 2"	FT	3.48	3.48	3.48	3.48	3.48
Remove Copper Cable > 2" and PI Pull Rope	FT	3.72	3.72	3.72	3.72	3.72
Remove Fiber Cable	FT	1.92	1.92	1.92	1.92	1.92
Remove Fiber Cable and PI Pull Rope	FT	2.10	2.10	2.10	2.10	2.10
Core Drill to Accept 2" Pipe	EA	550.80	550.80	550.80	550.80	550.80
Core Drill to Accept 4" Pipe	EA	702.00	702.00	702.00	702.00	702.00
Move Fiber Slack Loop (Ea Section)	EA	806.40	806.40	806.40	806.40	806.40
Lineman Journeyman, Regular Hours	HR	128.40	128.40	128.40	128.40	128.40
Lineman Journeyman, After Hours	HR	165.60	165.60	165.60	165.60	165.60
Lineman Apprentice, Regular Hours	HR	113.76	113.76	113.76	113.76	113.76
Lineman Apprentice, After Hours	HR	144.00	144.00	144.00	144.00	144.00
Air Compressor w/ Hose and Tools	HR	127.20	127.20	127.20	127.20	127.20
Backhoe	HR	180.00	180.00	180.00	180.00	180.00
Steel Plate (per day)	EA	357.60	357.60	357.60	357.60	357.60
Crew Truck w/ Tools	HR	151.20	151.20	151.20	151.20	151.20