

EXABEAM PRICE LIST
Region: Americas
Effective Date: October 17, 2022

Product - SLM	Description	Type	Product Code	Max GB	Years	Discount Category	Price
Exabeam Security Analytics	Exabeam Security Analytics Add-on - 1 Year Subscription Add-on for up to 25 GB Ingested per Day - includes Standard Success Plan	SAAS	SA-ADDON-25-GB-1-YR	25	1	A	\$16,000
Exabeam Security Analytics	Exabeam Security Analytics Add-on - 1 Year Subscription Add-on for up to 50 GB Ingested per Day - includes Standard Success Plan	SAAS	SA-ADDON-50-GB-1-YR	50	1	A	\$24,000
Exabeam Security Analytics	Exabeam Security Analytics Add-on - 1 Year Subscription Add-on for up to 100 GB Ingested per Day - includes Standard Success Plan	SAAS	SA-ADDON-100-GB-1-YR	100	1	A	\$40,000
Exabeam Security Analytics	Exabeam Security Analytics Add-on - 1 Year Subscription Add-on for up to 500 GB Ingested per Day - includes Standard Success Plan	SAAS	SA-ADDON-500-GB-1-YR	500	1	A	\$164,000
Exabeam Security Analytics	Exabeam Security Analytics Add-on - 1 Year Subscription Add-on for up to 1,000 GB Ingested per Day - includes Standard Success Plan	SAAS	SA-ADDON-1000-GB-1-YR	1000	1	A	\$313,000
Product	Description	Type	Product Code	Max GB	Years	Discount Category	Price
Exabeam Security Log Management NFR (Not For Resale - training and demo purposes only)	Exabeam Security Log Management NFR - 1 Year Subscription for up to 50 GB Ingested per Day - includes Standard Success Plan	SAAS	SLM-NFR-50-GB-1-YR	50	1	N	\$20,000
Exabeam SIEM NFR	Exabeam SIEM NFR - 1 Year Subscription for up to 50 GB Ingested per Day - includes Standard Success Plan (Not For Resale - training and demo purposes only)	SAAS	SIEM-NFR-50-GB-1-YR	50	1	N	\$23,000
Exabeam FUSION NFR	Exabeam Fusion NFR - 1 Year Subscription for up to 50 GB Ingested per Day - includes Standard Success Plan (Not For Resale - training and demo purposes only)	SAAS	FUSION-NFR-50-GB-1-YR	50	1	N	\$33,000
Exabeam Security Investigation NFR	Exabeam Security Investigation NFR - 1 Year Subscription for up to 50 GB Ingested per Day - includes Standard Success Plan (Not For Resale - training and demo purposes only)	SAAS	SI-NFR-50-GB-1-YR	50	1	N	\$21,000
Exabeam Security Analytics NFR	Exabeam Security Analytics NFR - 1 Year Subscription for up to 50 GB Ingested per Day - includes Standard Success Plan (Not For Resale - training and demo purposes only)	SAAS	SA-NFR-50-GB-1-YR	50	1	N	\$20,000
Product	Description	Type	Product Code	Max GB	Years	Discount Category	Price
Long-term Search	Long-term Search Add-on - 1 Year Subscription for one (1) TB capacity	SAAS	ADDON-LT-SEARCH-1-TB-1-YR	1	1	B	\$1,200
Product	Description	Type	Product Code	Max GB	Years	Discount Category	Price
Long-term Storage	Long-term Storage Add-on - 1 Year Subscription for one (1) TB capacity	SAAS	ADDON-LT-STORAGE-1-TB-1-YR	1	1	B	\$500
Product	Description	Type	Product Code	Max GB	Years	Discount Category	Price
Incident Responder	Incident Responder Add-on - 1 Year Subscription for one (1) seat - includes Standard Success Plan	SAAS	ADDON-IR-1-SEAT-1-YR	1	1	A	\$24,000
Incident Responder MSSP	Incident Responder for Managed Security Service Provider (MSSP) - 1 Year Base Subscription - includes Standard Success Plan - tenants must be purchased separately	SAAS	IR-MSSP-BASE-1-YR	1	1	A	\$25,000
Incident Responder MSSP	Incident Responder for Managed Security Service Provider (MSSP) - 1 Year Subscription for one (1) tenant - includes Standard Success Plan	SAAS	IR-MSSP-1-TENANT-1-YR	1	1	A	\$19,000
Product	Description	Type	Product Code	Max GB	Years	Discount Category	Price/User
SaaS Cloud CrowdStrike Ingestor	1 Year Exabeam Software as a Service Ingestor for CrowdStrike Subscription for 1 to 500 users	SAAS	CSI-1-500-SAAS-1-YR	1	1	A	\$5.40
SaaS Cloud CrowdStrike Ingestor	1 Year Exabeam Software as a Service Ingestor for CrowdStrike Subscription for 501 to 1,000 users	SAAS	CSI-501-1000-SAAS-1-YR	1	1	A	\$5.20
SaaS Cloud CrowdStrike Ingestor	1 Year Exabeam Software as a Service Ingestor for CrowdStrike Subscription for 1,001 to 2,500 users	SAAS	CSI-1001-2500-SAAS-1-YR	1	1	A	\$5.00
SaaS Cloud CrowdStrike Ingestor	1 Year Exabeam Software as a Service Ingestor for CrowdStrike Subscription for 2,501 to 5,000 users	SAAS	CSI-2501-5000-SAAS-1-YR	1	1	A	\$4.85
SaaS Cloud CrowdStrike Ingestor	1 Year Exabeam Software as a Service Ingestor for CrowdStrike Subscription for 5,001 to 7,500 users	SAAS	CSI-5001-7500-SAAS-1-YR	1	1	A	\$4.70
SaaS Cloud CrowdStrike Ingestor	1 Year Exabeam Software as a Service Ingestor for CrowdStrike Subscription for 7,501 to 10,000 users	SAAS	CSI-7501-10000-SAAS-1-YR	1	1	A	\$4.55
SaaS Cloud CrowdStrike Ingestor	1 Year Exabeam Software as a Service Ingestor for CrowdStrike Subscription for 10,001 to 15,000 users	SAAS	CSI-10001-15000-SAAS-1-YR	1	1	A	\$4.40
SaaS Cloud CrowdStrike Ingestor	1 Year Exabeam Software as a Service Ingestor for CrowdStrike Subscription for 15,001 to 20,000 users	SAAS	CSI-15001-20000-SAAS-1-YR	1	1	A	\$4.25
SaaS Cloud CrowdStrike Ingestor	1 Year Exabeam Software as a Service Ingestor for CrowdStrike Subscription for 20,001 to 30,000 users	SAAS	CSI-20001-30000-SAAS-1-YR	1	1	A	\$4.10
SaaS Cloud CrowdStrike Ingestor	1 Year Exabeam Software as a Service Ingestor for CrowdStrike Subscription for 30,001 to 40,000 users	SAAS	CSI-30001-40000-SAAS-1-YR	1	1	A	\$3.95
SaaS Cloud CrowdStrike Ingestor	1 Year Exabeam Software as a Service Ingestor for CrowdStrike Subscription for 40,001 to 50,000 users	SAAS	CSI-40001-50000-SAAS-1-YR	1	1	A	\$3.80
SaaS Cloud CrowdStrike Ingestor	1 Year Exabeam Software as a Service Ingestor for CrowdStrike Subscription for 50,001 to 75,000 users	SAAS	CSI-50001-75000-SAAS-1-YR	1	1	A	\$3.65
SaaS Cloud CrowdStrike Ingestor	1 Year Exabeam Software as a Service Ingestor for CrowdStrike Subscription for 75,001 to 100,000 users	SAAS	CSI-75001-100000-SAAS-1-YR	1	1	A	\$3.50
SaaS Cloud CrowdStrike Ingestor	1 Year Exabeam Software as a Service Ingestor for CrowdStrike Subscription for 100,001 to 150,000 users	SAAS	CSI-100001-150000-SAAS-1-YR	1	1	A	\$3.35
Product	Description	Type	Product Code	Max GB	Years	Discount Category	Price
Success Plan	Premier Success Plan - 1 Year Subscription	Support	PREMIER-SUCCESS-1-YR	1	1	A	15% of Net
Success Plan	Premier Plus Success Plan - 1 Year Subscription	Support	PREMIER-PLUS-SUCCESS-1-YR	1	1	A	20% of Net
Product	Description	Type	Product Code	Max GB	Years	Discount Category	Price
Single seat in Fusion XDR Training for Security Analysts (EDU-2170)	Course covers Advanced Analytics, Incident Responder and Case Manager Training for Security Analysts. Three (3) day Virtual Instructor Led Class (VILT) class. Expires one (1) year from date of purchase. Good for one (1) attendee. Courseware and lab access are included. Class is delivered over three (3) consecutive business days.	One-Time	EDU-SINGLESEAT-2170-VIRTUAL			D	\$2,370
Single seat in Fusion SIEM Training for Security Analysts (EDU-2570)	Course covers the Security Management Platform for Analysts: Advanced Analytics, Data Lake, and Case Manager / Incident Responder. Five (5) day Virtual Instructor Led Class (VILT) class. Expires one (1) year from date of purchase. Good for one (1) attendee. Courseware and lab access are included. Class is delivered over five (5) consecutive business days.	One-Time	EDU-SINGLESEAT-2570-VIRTUAL			D	\$3,950
Single seat Administering Advanced Analytics Fundamentals (SaaS)	Course covers Advanced Analytics for Administrators (SaaS). Two (2) day Virtual Instructor Led Class (VILT) class. Expires one (1) year from date of purchase. Good for one (1) attendee. Courseware and lab access are included. Class is delivered over two (2) consecutive business days.	One-Time	EDU-SINGLESEAT-3100-VIRTUAL			D	\$2,370
Single seat Onboarding Data for Advanced Analytics (on-prem)	Course covers Advanced Analytics for Administrators on-prem. Five (5) day Virtual Instructor Led Class (VILT) class. Expires one (1) year from date of purchase. Good for one (1) attendee. Courseware and lab access are included. Class is delivered over five (5) consecutive business days.	One-Time	EDU-SINGLESEAT-3500-VIRTUAL			D	\$3,950
Education Training	Exabeam Education Training - One (1) Education Training Credit, exchangeable for any available Virtual Instructor Led Training (VILT) class. Expires one (1) year from date of purchase. Courseware and lab access included.	One-Time	EDU-CREDIT-1-VIRTUAL			D	\$2,370
Product	Description	Type	Product Code	Max GB	Years	Discount Category	Price
Deployment Services	Deployment Services Package for Exabeam Security Log Management - Application set up, use case configuration and data onboarding for up to five (5) supported data sources, rule tuning and data integrity/use case reporting.	One-Time	PS-DS-PKG-SLM			D	\$58,400
Deployment Services	Deployment Services Package for Exabeam SIEM - Application set up, use case configuration and data onboarding for up to five (5) supported data sources, rule tuning and data integrity/use case reporting.	One-Time	PS-DS-PKG-SIEM			D	\$61,320
Deployment Services	Deployment Services Package for Exabeam Fusion - Application set up, use case configuration and data onboarding for up to five (5) supported data sources, rule tuning and data integrity/use case reporting.	One-Time	PS-DS-PKG-FUSION			D	\$78,840
Deployment Services	Deployment Services Package for Exabeam Security Investigation - Application set up, use case configuration and data onboarding for up to five (5) supported data sources, rule tuning and data integrity/use case reporting.	One-Time	PS-DS-PKG-SI			D	\$64,240
Deployment Services	Deployment Services Package for Exabeam Security Analytics - Application set up, use case configuration and data onboarding for up to five (5) supported data sources, rule tuning and data integrity/use case reporting.	One-Time	PS-DS-PKG-SA			D	\$61,320
Deployment Services	Deployment Services Supported Data Source Add-on - Data onboarding of one (1) supported data source for Exabeam Security Log Management. Does not include application setup, use case configuration, or operationalization.	One-Time	PS-DS-ADDON-LOG-SLM			D	\$4,380
Deployment Services	Deployment Services Supported Data Source Add-on - Data onboarding of one (1) supported data source for Exabeam SIEM. Does not include application setup, use case configuration, or operationalization.	One-Time	PS-DS-ADDON-LOG-SIEM			D	\$4,380
Deployment Services	Deployment Services Supported Data Source Add-on - Data onboarding of one (1) supported data source for Exabeam Fusion. Does not include application setup, use case configuration, or operationalization.	One-Time	PS-DS-ADDON-LOG-FUSION			D	\$4,380
Deployment Services	Deployment Services Supported Data Source Add-on - Data onboarding of one (1) supported data source for Exabeam Security Investigation. Does not include application setup, use case configuration, or operationalization.	One-Time	PS-DS-ADDON-LOG-SI			D	\$4,380
Deployment Services	Deployment Services Supported Data Source Add-on - Data onboarding of one (1) supported data source for Exabeam Security Analytics. Does not include application setup, use case configuration, or operationalization.	One-Time	PS-DS-ADDON-LOG-SA			D	\$4,380
Deployment Services	Deployment Services Incident Responder Configuration - Configuration of up to five (5) Exabeam service integrations and up to five (5) service integration playbooks.	One-Time	PS-DS-IR-ADDON			D	\$17,520
Time and Materials	Professional Services Time and Materials - per day - minimum of five (5) days. Does not include additional playbook configuration.	One-Time	PS-DS-TIME-1-DAY			D	\$3,500
Resident Engineer	Dedicated Resident Engineer - one (1) year engagement	One-Time	PS-PM-DEDICATED-RE			D	\$480,000
Resident Engineer	Partial Resident Engineer - one (1) year engagement	One-Time	PS-PM-PARTIAL-RE			D	\$130,000