

Presidio Networked Solutions Group, LLC

APPENDIX C – PRICING INDEX

DIR-CPO-4859

BRAND	CATEGORY	SUB-CATEGORY	DIR Customer Discount % off MSRP
Algosec	Perpetual & Subscription Licenses All product skus for Subscription Software & Software Licenses + Maintenance	Network Visibility, Riks and Compliance Firewall & Security Mgmt	14.50%
Algosec	Hardware Appliance Maintenance Renewals	Network Visibility, Riks and Compliance Firewall & Security Mgmt	3.00%
Armis, Inc.	SaaS	IOT/OT Device Security	9.50%
Bitglass	SaaS	CASB & SASE	1.50%
Carbon Black	SaaS	Endpoint Security Software - VMWare Carbon Black Security Platform Bundles (SW Subscription + Production Support	8.00%
Carbon Black	SaaS	Endpoint Security Software - VMWare Carbon Black Security Platform	6.00%
Carbon Black	SaaS	Endpoint Security Software -VMWare Carbon Black Security Platform Renewals	2.00%
Clumio	SaaS	Secure Cloud Backup	20.00%
Crowdstrike	SaaS	Endpoint Security Software	15.00%
Cybereason	SaaS	Endpoint Security Software	10.60%
Exabeam	On-Premise SW / HW Appliance & SaaS	SIEM, User & Entity Analytics Security Orchestration	6.00%

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F5	HW / SW Appliance SaaS	Application & Content Security	20.00%
F5	Hardware / Software Bundle Maintenance	Application & Content Security	10.00%
F5	Application Deliver	Application & Content Security	10.00%
F5	Service and Support	Application & Content Security	10.00%
F5	Subscriptions	Application & Content Security	10.00%
Firemon	Manager and Automation	Network Security Policy Management	12.00%
Firemon	Security & Policy Management Controller	Network Security Policy Management	10.00%
Fortinet	Hardware Software Cloud SaaS / Subscription Bundles	Network, Web App, EDR Security; SASE, SIEM, SOAR, UEBA; Cloud Security	27.50%
Fortinet	SaaS & Software -FortiEDR, FortiSOAR, FortiWeb, WAFaaS, VM Subscriptions FortiCWP	Network, Web App, EDR Security; SASE, SIEM, SOAR, UEBA; Cloud Security	6.00%
Fortinet	Forticare / and Renewals	Network, Web App, EDR Security; SASE, SIEM, SOAR, UEBA; Cloud Security	17.00%
Fortinet	Services, Training and Accessories	Network, Web App, EDR Security; SASE, SIEM, SOAR, UEBA; Cloud Security	2.00%
Juniper	Hardware/Software	Connected Security / Identitiy & Policy/Network Management/Package Optical/Routers/SDN/Security/Switches	35.00%

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Juniper	Maintenance & Support	Connected Security / Identity & Policy/Network Management/Packet Optical/Routers/SDN/Security/Switches	10.00%
Juniper	SaaS	Connected Security / Identity & Policy/Network Management/Packet Optical/Routers/SDN/Security/Switches	10.00%
Knowbe4	SaaS	Security Awareness Training Email Phishing Testing GRC Platform	5.00%
Logic Monitor	Network Security	Network Analytics -ACL Filtering, Data Plane policing, Malware Filtering, Packet inspection, DDoS Protection	14.50%
LogRhythm	Hardware & Software Accessories	Data & Device Security SIEM Security Monitoring	10.00%
LogRhythm	LogRhythmPlatform & SaaS Services	Data & Device Security SIEM Security Monitoring - LogRhythm Appliances, Perpetual Software, Subscription Software & Cloud Services	14.50%
LogRhythm	Software Perpetual and Subscription Renewals - Cloud SaaS	Data & Device Security SIEM Security Monitoring	10.50%
LogRhythm	Software Perpetual and Subscription Renewal	Data & Device Security SIEM Security Monitoring	10.00%

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Mimecast	SaaS	Email Anti-Spam, Anti-Malware, Data & File Security - Email Security, Internal Email Protection, Cyber Security Awareness Training, Email Continuity and Recovery, Archiving, large File and Secure Messaging, Web Security	15.00%
Mimecast	SaaS	Email Anti-Spam, Anti-Malware, Data & File Security	14.00%
Mimecast	SaaS	Email Anti-Spam, Anti-Malware, Data & File Security Renewal Sales all Product and SaaS Services	5.25%
Netscout	Network Performance Monitoring DDoS Security Alerting	Network and Security Monitoring & Protection	21.00%
Netscout	Network Performance Monitoring DDoS Security Alerting	Network and Security Monitoring & Protection- Maintenance & Support	9.00%
Netskope	SaaS	Data & File Security Threat Alert & Monitoring- CASB, SaaS, SASE, Secure Access, Secure Web Gateway	18.00%
Okta	SaaS	Identity & Theft Protection -Identity and Access Management MFA, SSO, Identity Management	9.20%
Palo Alto Networks	Pan Hardware & Platform Licenses	Network and Internet Security Data and File Security Endpoint Protection	10.00%

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Palo Alto Networks	Subscription Licenses	Network and Internet Security Data and File Security Endpoint Protection - Application Software Subscription Licenses.	12.00%
Palo Alto Networks	Support PA Spares & Miscellaneous Products	Network and Internet Security Data and File Security Endpoint Protection -Support Renewals and On-Site Spare: - Support - PA Firewalls - CloudGenix ION	10.00%
Recorded Future	SaaS	Threat AlertSoftware	2.00%
Rubrik	SaaS	Secure Backup & Recover -Cloud Backup and Recovery Services	10.00%
Security Scorecard	SaaS	Vendor IT Risk Scoring & Management Service - Automated Vendor IT Risk Monitoring and Scoring Service	5.00%
SentinelOne	SaaS	Endpoint Security Software - Endpoint Protect, Control, Complete, Ranger,	10.00%
SentinelOne	SaaS	Endpoint Security Software - Endpoint Protect, Control, Complete, Ranger Support	7.00%

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SentinelOne	SaaS	Endpoint Security Software -Vigilance MDR & TAM	5.00%
SnykIO	SaaS	Monitoring Software Alerting - Cloud Native Application Security Platform	2.00%
Stealthbits	Software	Data & File Security - Data Discovery, Classification, Policy Development	4.00%
Tanium	Software	Endpoint Security Vulnerability Management Bundled software: SaaS or subscription	4.00%
Tanium	Software	Endpoint Security Vulnerability Management Software, subscriptions and SaaS	6.00%
Tanium	Software	Endpoint Security Vulnerability Management - Appliance & Maintenance Endpoint Management Software	2.00%
Tenable	VMS SaaS Scanner	Vulnerability Management - Tenable IO Cloud Tenable Security Center Tenable Nessus Scanner	13.00%

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BRAND	CATEGORY	SUB-CATEGORY	DIR Customer Discount % off MSRP
Thales	PKI Key Management Data & File Encryption	Data & File Encryption Software HSM hardware & Mgmt Software Transparent File and DB data Encryption PKI Key Management	14.50%
Thales	PKI Key Management Data & File Encryption	Data & File Encryption -Maintenance and Support	5.00%
Thycotic	Password Mgmt User Auditing	Privileged Access Mgmt -Secret Server & Privileged Manager Software	5.25%
Thycotic	Password Mgmt User Auditing	Privileged Access Mgmt / Maintenance & Support	3.00%
Tufin	Firewall Policy	Security Policy Management / Price book Categories: I & X	4.00%
Tufin	Firewall Policy	Security Policy Management / Price book Categories: II, III, XI	2.00%
Tufin	Firewall Policy	Security Policy Management / Price book Categories: IX	4.00%
Varonis	Data Classification Policy Mgmt	Data & File Security - All Varonis product families & OS Platforms - All Product & Bundles	8.50%
Varonis	Data Classification Policy Mgmt	Data & File Security - All Varonis product families & OS Platforms - All Software Subscription & Support	5.00%
Veracode	Web App Security Testing	Threat AlertSoftware - All Software Subscription & Suppor	5.00%

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Zscaler	Internet Access Edition Private Access Edition Zero Trust Edition Secure Cloud	Communication Security Systems - Annual subscription to Zscaler Internet ZIA, ZPA, ZS, ZT, ZSC edition licenses purchased off of Zscaler's Price Book.	10.00%
SERVICES			
Algosec	Professional Services & Training	Professional services, technical support, and training SKUs	2.00%
Armis	Professional Services & Training	Professional services, technical support, and training SKUs	0.50%
Bitglass	Professional Services & Training	Professional services, technical support, and training SKUs	2.00%
Carbon Black VMWare	Professional Services & Training.	Packaged Professional services, and training SKUs	2.00%
Crowdstrike	Professional Services Remote Installation	Professional service SKUs	2.00%
Crowdstrike	Training LMS & Credits	Training SKUs	6.00%
Crowdstrike	Extended Support	Technical Support SKUs	2.00%
Cybereason	Implementation & Training	Professional support service SKUs	2.50%
Cybereason	Implementation & Training	Professional support service SKUs	2.50%
Exabeam	Professional Services Deployment, Support & Training.	Professional support service SKUs	2.00%
F5	Prepaid Deployment Services	Professional support service SKUs	10.00%
F5	Packaged Training.	Professional support service SKUs	10.00%
Firemon	Prepaid Deployment Services	Professional support service SKUs	2.00%
Firemon	Packaged Training.	Professional support service SKUs	2.00%

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Fortinet	Professional Services, Support & Training.	Category D & I Professional Services, Training, and Accessory SKUs	2.00%
Fortinet	Services T&E	Category J service SKUs	2.00%
Juniper	Professional Services, Training	Professional Services listed in Service Catalog	10.00%
Juniper	Custom Advanced Services	Custom call for quote	10.00%
Logic Monitor	Professional Deployment Services	Professional support service SKUs	10.00%
LogRhythm	Professional Services	Training and Professional delivery service SKUs	10.00%
LogRhythm	Professional Services Renewal	Training and Professional delivery service SKUs	10.00%
Mimecast	Professional Services	Education, management and implementation	4.00%
Netscout	Professional Services	Training and Deployment services	5.00%
Netskope	Professional Services	Training and Deployment services	2.50%
Okta	Professional Services	Training and Deployment services	2.50%
Palo Alto Networks	Professional Services	EDU Training SKUs & Fixed Scope PAN Consulting SKUs.	10.00%
Presidio Networked Solutions	Senior Solution Engineer	PS-SVC-TM	5.00%
Presidio Networked Solutions	Cybersecurity Senior Architect	PS-SVC-CYB-TM (Principal)	5.00%
Presidio Networked Solutions	Cybersecurity Senior GRC Advisor	PS-SVC-CYB-TM (Principal)	2.00%
Presidio Networked Solutions	Cybersecurity Penetration Tester	PS-SVC-CYB-TM (Principal)	7.00%
Presidio Networked Solutions	Cybersecurity Incident Response Annual Retainer	SC-SVC-CYB-IR-FF	2.00%

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Presidio Networked Solutions	Senior Network Engineering Services	PS-SVC-TM-SNET	5.00%
Presidio Networked Solutions	Network Engineering Services	PS-SVC-TM-NET	10.00%
Presidio Networked Solutions	vSOC MDR+ Security Remote Consulting	PS-SVC-MDR-Analyst-TM	2.00%
Presidio Networked Solutions	vSOC MDR+ Security Remote Consulting	PS-SVC-MDR-Engineer-TM	10.00%
Recorded Future	Training and Professional Deployment Services	Professional support service SKUs	1.00%
Rubrik	Professional Services & Training.	Professional support service SKUs	10.00%
Security Scorecard	Professional Services	Professional support service SKUs	5.00%
SentinelOne	Professional Services & Training.	Professional support service SKUs	5.00%
Stealthbits	Professional Services & Training.	Professional support service SKUs	4.00%
Tanium	Professional Services & Training.	Professional support service SKUs	1.00%
Tenable	Professional Services	Professional support service SKUs	10.00%
Thales	Training.	Professional support service SKUs	2.50%
Thales	Professional Services	Professional support service SKUs	2.50%
Thycotic	Professional Services & Training	Training	5.00%
Thycotic	Professional Services & Training	Professional support service SKUs	4.00%
Varonis	Professional Services & Training	Professional support service SKUs	5.00%
Veracode	Professional Services & Training	Professional support service SKUs	4.00%
Zscaler	Professional Services & Training.	Professional support service SKUs	10.00%