PRESIDIO®

PRESIDIO & VMWARE

Accelerate Your Journey to the Cloud

vmware®

THE CHALLENGE

In an environment that demands increased agility and the ability to move quickly, organizations are adopting cloud-based solutions to realize significant operational and cost benefits. At the same time, however, IT teams continue to evolve data center strategies to meet business needs. Often IT teams are working in silos, creating disconnects between cloud and data center strategies. That misalignment results in complexity and resource inefficiencies.

For today's organization, it's not a question of a public cloud, private cloud or on-premises approach, but rather a hybrid cloud strategy that allows the seamless movement of workloads.

THE PRESIDIO CLOUD SOLUTION

Presidio and VMware collaborate to accelerate your digital transformation by combining Presidio's strategic consulting and lifecycle services with VMware's innovative technology platforms. This partnership enables you to realize the benefits of having your public cloud integrate and work seamlessly with on-premises infrastructure while taking advantage of existing teams, skillsets, tools and processes. Our experienced cloud teams perform an expert assessment of your infrastructure, processes and organizational goals, and then work together with in-house specialists in collaboration, automation, data center operations and software (including software-defined networking) to deliver multi-faceted hybrid cloud solutions.

From cloud consulting services that assess your cloud readiness and provide a roadmap for execution, to design, implementation of VMware (and other) best-in-class solutions, and management, Presidio and VMWare help ensure that your cloud journey leverages data center and IT resource investments to deliver a cloud initiative that works for your business-today and tomorrow.

VMC Connectivity and Readiness Assessment

A detailed assessment of on-premises VMware environment, as well as intended VMware Cloud on AWS environment, to determine gaps and provide recommendations to remediate those prior to deploying VMware Cloud on AWS in production.

VMC Jumpstart

Assistance with VMware Cloud on AWS ELA credits with a VMware Cloud on AWS Connectivity and Readiness Assessment, including a pilot deployment of VMware Cloud on AWS.

VMC Design/Deploy/Migrate

Development of a comprehensive hybrid cloud strategy using VMware Cloud on AWS within the cloud infrastructure, and deployment of the environment with migrations to properly align workloads with the hybrid cloud strategy.

NSX Design/Deploy

Development of a detailed network and security strategy for the integration and deployment of VMware NSX within your environment.

SOLUTION HIGHLIGHTS

- Leverage on-premises investments and public cloud efficiencies with a hybrid cloud solution
- Enable governance, security, policies and a consistent operational model while taking advantage of cloud-scale and agility
- Simplify operations and reduce costs by managing on- and off-premises data using the same tools
- Take advantage of on-demand capacity and flexible consumption
- Accelerate migration with familiar tools and focus up the stack on the application, not the infrastructure
- Move workloads closer to native cloud services to drive innovation (databases, analytics, IoT, AI/ML, security and mobile)

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LEVERAGE THE CLOUD AS A PLATFORM FOR DIGITAL TRANSFORMATION

vSphere Upgrade
Upgrade on-premises vSphere and vCenter environments to enable additional hybrid connectivity and functionality.

Health Check
A review of the existing VMware environment to ensure that best practices are being followed and that all services are properly configured.

VMware Digital Workspaces Design/Deploy
Develop and implement strategic designs to enable customers to leverage VMware Cloud on AWS for digital workspace solution deployment.

Strategic Consulting Services
Presidio Strategic Consulting assists our customers with a business-oriented approach to evaluating core services and developing a comprehensive strategy to leverage the appropriate technologies and deliver those services. Our engagement goes beyond tactical recommendations to focus on strategic and operational impacts, including application analysis, operational modernization and hybrid cloud readiness.

Presidio Public Cloud, Automation and DevOps (PCAD) Team
PCAD tailors and integrates cloud solutions, cloud technology and cloud-based applications for our customers. PCAD focuses on mass migrations, mission-critical applications, cloud native agile applications, automation, DevOps modernization, cloud infrastructure optimization and cost containment.

LEVERAGING THE BENEFITS OF PRESIDIO AND VMWARE CLOUD SOLUTIONS

Together, Presidio and VMware Cloud on AWS enable customers to run, manage and secure applications in a production-ready, simple and consistent hybrid IT environment with access to innovative AWS services. VMware Cloud on AWS leverages existing skillsets and VMware tools for management and eliminates the need to purchase custom hardware, rewrite applications or modify your operating model.

Organizations relying on VMware to run applications in their vSphere-based private clouds can now run these applications in the public cloud on AWS while leveraging existing tools and skillsets. Use cases include:

- Dev/Test
- Application migration
- Disaster recovery

With Presidio and VMware, you have the ability to expand your data center with on-demand capacity and AWS services, to quickly and confidently scale up or down capacity, without change or friction, for any workload. You benefit from a customized hybrid cloud solution that meets your business requirements while leveraging existing resource and data center investments.

THE PRESIDIO & VMWARE PARTNERSHIP
Presidio and VMware collaborate to accelerate our shared customers' digital transformation journeys. Presidio combines its strategic consulting and lifecycle services with VMware's innovative technology platforms, to design, implement and manage agile, secure, multi-cloud solutions optimized for each customer's unique requirements. Together, Presidio and VMware help our customers realize better business outcomes in a dynamic and competitive marketplace.

Visit presidio.com/bigcloud or contact your local Presidio sales representative to learn more.