

Presidio Meraki Access



THE CHALLENGE

We get it. We know how often networking teams are challenged by complexity. New apps, services, sites, and security risks always arise. As IT teams add more “things” to the network, visibility and management challenges rise exponentially. More companies realize they can’t meet today’s computing demands using yesterday’s technology solutions.

THE SOLUTION

Presidio and Cisco Meraki believe that simplicity is at the core of scalability and that the best way to deliver powerful experiences is through a cloud-first platform. So now you can take advantage of the Meraki dashboard and other Cisco technologies together—even more fluidly.

Of course, everyone’s cloud journey is different. Some will need the scale of cloud-managed networks, and some will benefit from a hybrid approach.

Bid farewell to complexity and roll out the welcome mat for the Cisco Powered Meraki Access Service. This powerful service comprises a managed local area network (LAN) service, managed wireless LAN (WLAN) service, or both, and is orchestrated from the cloud and managed by Presidio. In addition, the service incorporates Cisco Meraki network solutions, Presidio support services, a Service Level Agreement (SLA) and proactive monitoring.

KEY BENEFITS

With Meraki Access, Presidio can control the infrastructure efficiently from the cloud with the help of multitenancy and automation features aimed at delivering a compelling user experience at scale. Additionally, Presidio can make status and reporting capabilities and self-service capabilities available to IT administrators.

Some of the relevant products used in a Meraki Access solution include:

Cisco Meraki MR Series Access Points

The most intuitive and quickest solution to deploy, configure and provide wireless coverage while gathering dynamic analytics for a more intelligent and safer network. Our solution offers unparalleled visibility and control over all the access points in an organization via a centrally managed cloud controller (i.e., the dashboard).

Cisco Meraki MX Security and SD-WAN

The most straightforward cloud-managed software-defined wireless area network (SD-WAN) solution with capabilities serving as the building blocks for secure access service edge (SASE).

Cisco Meraki MS Product Family

Meraki MS cloud-managed switches streamline network engineering, from deployment to security to troubleshooting. With Meraki switches, users can configure thousands of stacked ports simultaneously with zero-touch provisioning. Plus, create an additional layer of access security based on the intent of the user, device and application using Adaptive Policy. Finally, automatically detect and verify new Meraki access points with credential-based verification via SecureConnect.

Associated Licenses for the Above Products

All Meraki products require licensing, which is available in 1-, 3-, 5-, 7- or 10-year terms and covers all the cloud-based services that allow devices to operate, be centrally managed and collect analytics. With this licensing comes 24/7 enterprise support, new features and firmware updates.

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WHAT MAKES US DIFFERENT

Presidio is a leading digital systems integrator with deep experience in networking, cloud computing and broad hybrid infrastructures. Presidio combines our project management methodology with our technology experience to deliver large-scale digital transformation engagements. In addition, we approach network access with a focus on our customers' business outcomes.

Our professional services engagement model is built on the following value factors:

- ◆ Gather a deep understanding of our customer's business drivers and digital transformation goals
- ◆ Define the business outcome upfront
- ◆ Initiate a use case for a proposed technology solution
- ◆ Create a return on investment and total cost of ownership calculation

WHY PRESIDIO

Industry leaders recognize Presidio for our ability to solve client challenges as they move to the cloud. We attract best-in-class engineering resources with the experience and knowledge to get it done right the first time.

Our clients benefit from the following:

- ◆ Thought leadership across technologies
- ◆ Experience in architecting, implementing, securing, and managing any digital transformation needs
- ◆ Multi-discipline experts working in concert to detect and remediate potential vulnerabilities
- ◆ A deep engineering bench and broad technology services and solutions, including domain expertise and consistent deliverables

Close integration between design, delivery, and customer experience teams results in professionally implemented solutions for each client's unique needs.



PRESIDIO & CISCO

Presidio partners closely with Cisco to power successful business outcomes for our joint clients. We understand that cloud is only as powerful as the network that supports it, unified collaboration hinges on highly available applications, and security is paramount for any cloud or hybrid strategy. Hence, the powerful alignment between Presidio's full lifecycle services and Cisco's best-in-class technology is the differentiator behind customers' ever-evolving digital transformation.

Contact Presidio today: www.presidio.com
