

PRESIDIO®

PRISM

CLOUD COST OPTIMIZATION



THE CHALLENGE

The AWS cloud is critical to digital transformation. But as AWS adoption and complexity increase, organizations struggle to manage their reserved instances, predict capacity needs and budget effectively. Many wind up paying for instances they don't need, while tying up resources on arduous administrative tasks. The result? Ballooning cloud costs at a time when every CIO is under intense budgetary pressure.

THE SOLUTION

Presidio's PRISM (Proactive Recapture into Savings Management) program turns the management of AWS Reserved Instances (RI) on its head. We assume all of the overpayment risk of buying, selling, operationalizing and day-to-day managing of RIs.

Presidio buys AWS services upfront on our customers' behalf, freeing up cash and capital costs. Our team of cloud experts and data scientists proactively optimize costs leveraging CloudHealth and our proprietary AI/ML engine. We provide a free-of-charge CloudHealth dashboard that serves as the cockpit for RI analysis and optimization.

Focus on your business, while taking full advantage of everything the cloud has to offer, with substantial savings and no risk of RI cost overruns.

KEY BENEFITS

PRISM is a proven financial managed service that provides real costs savings and reduces operational overhead and the financial risk of managing RIs. PRISM offers the flexibility, agility and scalability of AWS RI cloud-based infrastructure while significantly improving optimization and utilization.

Fully Managed

PRISM is a dynamic, on-demand AWS cost optimization offering. This completely managed service delivers zero waste of RIs: you only pay for the capacity that you truly require. Presidio proactively analyzes your instances to identify opportunities for optimization.

Cost Savings

Presidio is an industry-leading service provider that delivers AWS cost savings and no risk of overpaying for RIs through the PRISM program. Presidio's significant scale allows us to handle the upfront payments on your behalf and delivers savings to you.

No Risk of Overpayment

The more you take advantage of the flexibility, testing capabilities and endless scale of the cloud, the harder it is to manage your capacity. With PRISM you don't have to compromise on cloud or worry about unexpected cost overruns. Presidio takes on the risk of managing RIs, so you can take on your customer needs.

PRISM enables you to focus on key business and technology drivers to provide better outcomes, without the ongoing operational overhead of cost optimization.

TURN ON PRISM IN 2 WEEKS WITH 4 QUICK STEPS:

1.



Implement CloudHealth to analyze usage and optimization potential

2.



Presidio analyzes your infrastructure at no charge

3.



Model architecture for Day 1 optimized performance with no upfront buy

4.



Presidio delivers a savings model based on your data

PRESIDIO KNOWS COST OPTIMIZATION.

WHAT MAKES US DIFFERENT

Thanks to our scale, highly strategic AWS relationship and proprietary data science, Presidio is an industry leading AWS service provider that can deliver cost savings with no risk of overpaying for RIs and with no upfront purchase requirement.

This exclusive service provides effective discounts on EC2, RDS, and Redshift compute with 100% coverage. Presidio invests jointly with AWS account teams and AWS ProServ to provide each customer with precise expertise, resources and business results.

Presidio has the market's largest AWS install base and deep expertise which allows us to best manage your needs. Hundreds of clients have entrusted PRISM to manage \$1B+ in AWS consumption spend and 500K reserved instances per month.

With a billion dollars in managed AWS consumption spend and hundreds of clients under our management, we are in a unique position to offer you the Presidio PRISM benefits.



WHY PRESIDIO

Presidio is recognized by industry leaders for our ability to solve client challenges as they move to the cloud. We attract best-in-class engineering resources with the experience and knowledge to get it done right the first time.

Our Clients Benefit From:

- ◆ Thought leadership across technologies
- ◆ Experience in architecting, implementing, securing, and managing any digital transformation needs
- ◆ Multi-discipline experts provide for a broad view of client's potential vulnerabilities
- ◆ Deep engineering bench and broad technology services solutions provide domain expertise and consistent deliverables

Close integration between design, delivery, and customer experience teams results in professionally implemented solutions for your unique needs.

Presidio is a global digital services and solutions provider accelerating business transformation through secured technology modernization. Highly skilled teams of engineers and solutions architects with deep expertise across cloud, security, networking, and modern data center infrastructure help customers acquire, deploy, and operate technology that delivers impactful business outcomes. Presidio is a trusted strategic advisor with a flexible full life cycle model of professional, managed, and support and staffing services to help execute, secure, operationalize and maintain technology solutions.

START THE CLOCK TICKING ON YOUR **FREE** TWO WEEK ASSESSMENT.

For more information, visit www.presidio.com/PRISM
