

THE POWER OF PARTNERSHIP

WHO WE ARE

Presidio is a global digital solutions provider accelerating business transformation by securely modernizing client information technology assets.

Palo Alto is the global cybersecurity leader, and their vision is a world where each day is safer and more secure than the one before.

HOW WE WORK TOGETHER

Presidio engineers have worked with Palo Alto Networks across the entire range of their products, and across the entire security lifecycle – from developing the architecture, implementing the solutions, providing on-going management, to validating the correct deployment and efficacy of the controls.

Our joint solutions

The breadth of our capabilities is shown through our portfolio of deep expertise and resources dedicated to delivering transformational results.

- ◆ Network Security
- ◆ Cloud Security
- ◆ Security Operations

Presidio and Palo Alto are one step ahead of the game because we've focused on making security intelligent and proactive. Innovation is what drives us, and Palo Alto's award-winning security features the world's first ML-Powered NGFW that allows you to stay ahead.

Presidio helps organizations scale their cloud footprints while emphasizing the importance of keeping cloud infrastructure and native apps secure. Palo Alto delivers on that with Prisma Cloud, ensuring full lifecycle security and full-stack protection for multi and hybrid cloud environments.

Palo Alto Cortex XDR and XSOAR, managed by Presidio, provide integrated, best-in-class detection, investigation, response, and threat intelligence.

SHOWING OUR VALUE

These are just some of the joint benefits of the partnership between Palo Alto and Presidio:

Managed Security Services Partner

We provide support for broad technology solutions and lifecycle management capabilities.

Certified Professional Services Partner

Presidio is enabled to provide customers with security support from solution discovery and purchase through implementation and security health checks.

Authorized Support Center

Presidio has trained experts that can resolve technical support issues for Palo Alto Networks, and they go through a rigorous process to achieve ASC status. This level of support resource is on par with working directly with Palo Alto.

THE SHARED VISION

Secure Everything.

Aligning the right strategy with the best policy to ensure confidentiality, integrity, and availability of digital assets anywhere and at anytime is of the utmost importance to Presidio and Palo Alto Networks.

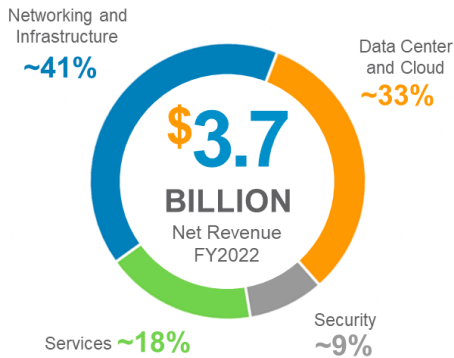
Quick facts about our partnership

- ◆ Our partnership is 10+ years strong
- ◆ Presidio is a Diamond Level Palo Alto Networks Partner
- ◆ We are also an Exclusive Partner Advisory Council member for Palo Alto Networks
- ◆ Presidio is a top 5 partner for Palo Alto Networks
- ◆ Palo Alto Networks is a top 5 partner for Presidio
- ◆ Presidio was the 2021 Americas SASE partner of the year
- ◆ Also the 2020 Partner of the Year

PRESIDIO AT-A-GLANCE

OUR BUSINESS

Presidio is a **Global Digital Services and Solutions Provider** accelerating business transformation by *modernizing* and *securing* our clients information technology.



OUR CUSTOMERS

11,000 Services Engagements

6,600 Customers

98% Of clients continue to partner with Presidio

10+ YEARS Average Tenure for Top 50 Clients

4+ Average # of solution offerings consumed per client

OUR SCALE

3,400+ Team Members
40+ global locations

7:1 Engineer to Account Manager Ratio
**Industry Leading*

2000+ Engineers

500+ Sales

PRESIDIO GLOBAL FOOTPRINT



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WHO IS PRESIDIO

Presidio is a **Global Digital Solutions Provider** accelerating business transformation by *securely modernizing* client information technology assets.

A Trusted Advisor providing clarity to ensure the right technology choices

A Business Co-creator defining technology initiatives to execute organizational strategies

A Digital Disruptor focused on the differentiated use of technology to support innovation

A Service Provider with global resources to cover gaps in capability and accelerate successful outcomes