State of Arizona E-Catalog
Arizona Network and Telephone Equipment and Svcs CTR059873

MANUFACTURER OVERVIEW

www.commscope.com/RUCKUS

RUCKUS builds and delivers purpose-driven networks that perform in the tough environments of the industries we serve. Together with our trusted go-to-market partners, we empower our customers to deliver exceptional experiences to the guests, students, residents, citizens and employees who are counting on them. RUCKUS redefines connectivity to build innovative solutions that deliver world class experiences and solve the toughest industry challenges.

DISCOUNT STRUCTURE AND CATEGORIES

Type	Discount	Description
Switching Devices	45%	Based on Layer 2 forwarding (Switches) - Network devices capable of: 1. May interface with traditional and modern carrier service; offerings; 2. IT environments include: LAN/MAN/WAN Optical, Storage Networking, Ethernet, Wireless, and other environments where information must be transmitted between attached devices; 3. Physical layer (Non Disruptive) switches for patching, testing, and, monitoring purposes; 4. Ethernet Switches with the abilities to make decisions and manipulate data at Layers 3 or higher, including: Load Balancing, Bandwidth Optimization, Health and Alert Monitoring, & Security Features; and, 5. Technologies employed include but not limited to: Ethernet, SONET, WDM, and ATM.
Wireless Ethernet	36%	Typically layer 2 and/or Layer 3 devices capable of wireless transmission and reception of data packets: 1. Access Points capable of providing local device accessibility; 2. Point-to-point or Bridged; 3. Meshed configuration; 4. Licensed or unlicensed spectrum use.
Monitoring & Management Solutions	22%	May include software or appliances operating at any layer in the OSI model: 1. Solutions should accomplish the centralization and interpretation of data acquired from networked devices; 2. Solutions should be developed around commonly accepted methodologies and should make use of the newest versions of SNMP and/or TLS; 3. Solutions must enhance security, manageability, and accountability; 4. Solutions interface should be an intuitive GUI, with possible built in CLI and manual configuration abilities; and, 5. Reporting and analysis tool must include canned reports for regulatory compliance with HIPAA, etc.
Maintenance	Wired End User Support - 26% Wireless End User Support - 12%	A maintenance program for those Customers who choose or require these services. Maintenance programs shall be comprehensive enough to provide service to any Customer within the State of Arizona.
Training: Initial on Equipment Purchased	21%	Initial Training on specific equipment that has been purchased.
Notes		Wired HW/SW Accessories 45%; Wired End User Support 26%; Wired/Wireless Training 21%; Wireless HW/SW & Accessories 36%; Subscription Services 22%; Wireless End User Support 12%
Warranty Information		Limited One-Year Hardware Warranty, the warranty period is a period of one (1) year following the date of Ruckus shipment of the Product; Limited 90-Day Software Warranty.

CONTACTS

For best pricing, product information and ordering, contact the Arizona Account Team:

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Lisa Waelde
Sales Director

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The MSRP is subject to continuous change.

HOW TO ORDER

1. For product and pricing information, contact The Arizona Account Team via email.

2. Generate a purchase order payable to Presidio. You must reference the Arizona Network and Telephone Equipment and Svcs CTR059873 on your purchase order.

3. E-mail your purchase order and quote form to:

   AZPresidioTeam@presidio.com