

# State of Arizona E-Catalog

Arizona Network and Telephone Equipment and Svcs CTR059873



[meraki.cisco.com](http://meraki.cisco.com)

## MANUFACTURER OVERVIEW

Cisco enables people to make powerful connections--whether in business, education, philanthropy, or creativity. Cisco hardware, software, and service offerings are used to create the Internet solutions that make networks possible--providing easy access to information anywhere, at any time. Specialties include Networking, Wireless, Security, Unified Communication, Cloud, Collaboration, Data Center, Virtualization, and Unified Computing Systems.

## DISCOUNT STRUCTURE AND CATEGORIES

Type	Discount	Description
Routing Devices	41%	Network devices capable of: 1. Interfacing with both traditional and modern carrier services offerings; 2. Layer 3 packet inspection and decision making; and, 3. Compliant with applicable regulatory and industry.
Switching Devices	41%	Based on Layer 2 forwarding (Switches) - Network devices capable of: 1. May interface with traditional and modern carrier service; offerings; 2. IT environments include: LAN/MAN/WAN Optical, Storage Networking, Ethernet, Wireless, and other environments where information must be transmitted between attached devices; 3. Physical layer (Non Disruptive) switches for patching, testing, and, monitoring purposes; 4. Ethernet Switches with the abilities to make decisions and manipulate data at Layers 3 or higher, including: Load Balancing, Bandwidth Optimization, Health and Alert Monitoring, & Security Features; and, 5. Technologies employed include but not limited to: Ethernet, SONET, WDM, and ATM.
Wireless Ethernet	41%	Typically layer 2 and/or Layer 3 devices capable of wireless transmission and reception of data packets: 1. Access Points capable of providing local device accessibility; 2. Point-to-point or Bridged; 3. Meshed configuration; 4. Licensed or unlicensed spectrum use.
Security Equipment	41%	May include devices operating at any layer in the OSI model. 1. Packet inspection/rule enforcement (ACL, Firewall, IDS, DDOS, etc.); 2. Real time interpretation and response (Application Firewalls, IPS, etc.); 3. Content Filtering and/or Rate Limiting; 4. RAS solutions (VPN, SSL acceleration, etc.); and, 5. Centralized monitoring, trend analysis, health and alerting systems.
Monitoring & Management Solutions	41%	May include software or appliances operating at any layer in the OSI model: 1. Solutions should accomplish the centralization and interpretation of data acquired from networked devices; 2. Solutions should be developed around commonly accepted methodologies and should make use of the newest versions of SNMP and/or TLS; 3. Solutions must enhance security, manageability, and accountability; 4. Solutions interface should be an intuitive GUI, with possible built in CLI and manual configuration abilities; and, 5. Reporting and analysis tool must include canned reports for regulatory compliance with HIPAA, etc.
Warranty Information		Cisco Meraki stands behind its products. Hardware products generally come with a 1-3 year warranty or lifetime warranty, as specified on the relevant Cisco Meraki data sheet.

## CONTACTS

For best pricing, product information and ordering, contact the Arizona Account Team:



**Penne Kniery**  
Account Manager  
+1.480.719.2881  
[AZPresidioTeam@presidio.com](mailto:AZPresidioTeam@presidio.com)



**Lisa Waelde**  
Sales Director



**Saleena Simonson**  
Inside Sales



**Johannah Renfroe**  
Contract Manager



**Ken Reeves**  
Solution Architect

The MSRP is subject to continuous change.

## HOW TO ORDER

1. For product and pricing information, contact The Arizona Account Team via email.
2. Generate a purchase order payable to Presidio. You must reference the Arizona Network and Telephone Equipment and Svcs CTR059873 on your purchase order.
3. E-mail your purchase order and quote form to:

[AZPresidioTeam@presidio.com](mailto:AZPresidioTeam@presidio.com)