

# State of Arizona E-Catalog

Arizona Network and Telephone Equipment and Svcs CTR059873



Connect Beyond

[www.cradlepoint.com](http://www.cradlepoint.com)

## MANUFACTURER OVERVIEW

Cradlepoint is a Boise, Idaho, company with a mission of enabling customers to Connect Beyond the limits of wired networks. They are the world's foremost expert in wireless edge solutions that unlock the power of LTE and 5G cellular networks for organizations' people, places, and things. There are more than 32,000 businesses and agencies in 50+ countries use Cradlepoint solutions for the freedom of WWAN.

## DISCOUNT STRUCTURE AND CATEGORIES

Type	Discount	Description
Routing Devices	31%	Network devices capable of: 1. Interfacing with both traditional and modern carrier services offerings; 2. Layer 3 packet inspection and decision making; and, 3. Compliant with applicable regulatory and industry.
Monitoring & Management Solutions	31%	May include software or appliances operating at any layer in the OSI model: 1. Solutions should accomplish the centralization and interpretation of data acquired from networked devices; 2. Solutions should be developed around commonly accepted methodologies and should make use of the newest versions of SNMP and/or TLS; 3. Solutions must enhance security, manageability, and accountability; 4. Solutions interface should be an intuitive GUI, with possible built in CLI and manual configuration abilities; and, 5. Reporting and analysis tool must include canned reports for regulatory compliance with HIPAA, etc.
Warranty Information		1-year warranty, 3-year warranty and 5-year warranty options are available. Subject to other terms and conditions. <a href="#">Cradlepoint Warranty</a>

## CONTACTS

For best pricing, product information and ordering, contact the Arizona Account Team:



**Penne Kniery**

Account Manager

+1.480.719.2881

[AZPresidioTeam@presidio.com](mailto:AZPresidioTeam@presidio.com)



**Lisa Waelde**  
Sales Director



**Saleena Simonson**  
Inside Sales



**Johannah Renfroe**  
Contract Manager



**Ken Reeves**  
Solution Architect

The MSRP is subject to continuous change.

## HOW TO ORDER

1. For product and pricing information, contact The Arizona Account Team via email.
2. Generate a purchase order payable to Presidio. You must reference the Arizona Network and Telephone Equipment and Svcs CTR059873 on your purchase order.
3. E-mail your purchase order and quote form to:

[AZPresidioTeam@presidio.com](mailto:AZPresidioTeam@presidio.com)