

# State of Arizona E-Catalog

Arizona Network and Telephone Equipment and Svcs CTR059873



## ARISTA

[www.arista.com](http://www.arista.com)

### MANUFACTURER OVERVIEW

Arista Networks is an industry leader in data-driven, client to cloud networking for large data center, campus and routing environments. Arista's award-winning platforms deliver availability, agility, automation, analytics and security through an advanced network operating stack.

### DISCOUNT STRUCTURE AND CATEGORIES

Type	Discount	Description
Routing Devices	32%	Network devices capable of: 1. Interfacing with both traditional and modern carrier services offerings; 2. Layer 3 packet inspection and decision making; and, 3. Compliant with applicable regulatory and industry.
Switching Devices	32%	Based on Layer 2 forwarding (Switches) - Network devices capable of: 1. May interface with traditional and modern carrier service; offerings; 2. IT environments include: LAN/MAN/WAN Optical, Storage Networking, Ethernet, Wireless, and other environments where information must be transmitted between attached devices; 3. Physical layer (Non Disruptive) switches for patching, testing, and monitoring purposes; 4. Ethernet Switches with the abilities to make decisions and manipulate data at Layers 3 or higher, including: Load Balancing, Bandwidth Optimization, Health and Alert Monitoring, & Security Features; and, 5. Technologies employed include but are not limited to: Ethernet, SONET, WDM, and ATM.
Wireless Ethernet	32%	Typically layer 2 and/or Layer 3 devices capable of wireless transmission and reception of data packets: 1. Access Points capable of providing local device accessibility; 2. Point-to-point or Bridged; 3. Meshed configuration; 4. Licensed or unlicensed spectrum use.
Maintenance	14%	A maintenance program for those Customers who choose or require these services. Maintenance programs shall be comprehensive enough to provide service to any Customer within the State of Arizona.
Notes		Subscriptions - 32%
Warranty Information		<a href="https://www.arista.com/assets/data/pdf/Warranty.pdf">https://www.arista.com/assets/data/pdf/Warranty.pdf</a>

### CONTACTS

For best pricing, product information and ordering, contact the Arizona Account Team:



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Sales Director



**Saleena Simonson**  
Inside Sales



**Johannah Renfroe**  
Contract Manager



**Ken Reeves**  
Solution Architect

The MSRP is subject to continuous change.

### HOW TO ORDER

1. For product and pricing information, contact The Arizona Account Team via email.
2. Generate a purchase order payable to Presidio. You must reference the Arizona Network and Telephone Equipment and Svcs CTR059873 on your purchase order.
3. E-mail your purchase order and quote form to:

[AZPresidioTeam@presidio.com](mailto:AZPresidioTeam@presidio.com)