

# State of Arizona E-Catalog

Arizona Network and Telephone Equipment and Svcs CTR059873



[www.apc.com/us/en/](http://www.apc.com/us/en/)

## MANUFACTURER OVERVIEW

For nearly four decades, APC has become the industry-standard for reliable power and physical IT infrastructure. Now the leading name in IT departments large and small and among their vast community of channel partners, APC's history of innovation has pushed their products into the global spotlight with infrastructure, management, and data security solutions protecting organizations around the world. With APC, you get comprehensive tools and resources, a robust partner network, and an unparalleled reputation for success.

## DISCOUNT STRUCTURE AND CATEGORIES

Type	Discount	Description
Other Network Centric Solutions	Custom quoting available with discount on deal-by-deal basis.	Other Networked Centric Service may include required network elements not present in other categories. 1. DNS, NAT/PAT, DHCP, and other IP Address management solutions; 2. Mobility and session persistence solutions; 3. Authentication.
Warranty Information		APC warrants its Smart-UPS (Products) to be free from defects in materials and workmanship for a period of three (3) years, excluding the batteries, which are warranted for two (2) years, from date of purchase. APC's obligation under this warranty is limited to repairing or replacing, at its own sole option, any such defective products. Repair or replacement of a defective Product or part thereof does not extend the original warranty period.

## CONTACTS

For best pricing, product information and ordering, contact the Arizona Account Team:



**Penne Knierly**

Account Manager

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**Lisa Waelde**  
Sales Director



**Saleena Simonson**  
Inside Sales



**Johannah Renfroe**  
Contract Manager



**Ken Reeves**  
Solution Architect

The MSRP is subject to continuous change.

## HOW TO ORDER

1. For product and pricing information, contact The Arizona Account Team via email.
2. Generate a purchase order payable to Presidio. You must reference the Arizona Network and Telephone Equipment and Svcs CTR059873 on your purchase order.
3. E-mail your purchase order and quote form to:

[AZPresidioTeam@presidio.com](mailto:AZPresidioTeam@presidio.com)