

## — GET MODERN FASTER



### **DON'T JUST KEEP UP, OWN THE FUTURE**

Customers and competitors won't wait while you modernize. A fundamental shift to software-defined everything – storage, networks, and data centers – is underway, as the next generation of it is expected to be fully software-defined to achieve the scale and efficiency demands created by digital technologies.

### **CAPABILITIES**

Modernization means enhancing your ability to move at the speed of business as it dynamically changes. Future-proof your entire infrastructure.

We deploy cohesive and secure infrastructure solutions that lower costs, are simpler to operate and scale to meet modern application demands. Our vendor agnostic and deeply consultative approach ensures the agility to respond quickly to the needs of the business.



### **Data Center (And Beyond)**

Learn how Presidio can optimize your data center to provide agile and flexible services from both on-premise and public cloud resources.

### **Mobility**

Confidently extend your access and security policy into off-premise, including work-from-anywhere, environments with Presidio solutions.

### **Network Modernization**

Presidio can build and deploy a secure software-defined network for your business.

### **Application Modernization**

Presidio can provide you with a plan for safely bringing your business-critical applications into the cloud.

### **WHY PRESIDIO?**

We have been modernizing infrastructure for over 20 years and carry nearly 2,000 engineers focused on modernizing, managing and supporting your transformational journey. We hold strategic, long-term partnerships with Cisco, Pure Storage, Dell/EMC, VMware, Microsoft, AWS and many more.



Our approach is different, because we match deep traditional tech stack expertise with unmatched modern cloud consulting prowess. Unlike most, Presidio can credibly deliver end-to-end IT and business solutions. We don't just replace your compute or network or storage with the latest version, we enhance your ability to move at the speed of business. We accomplish this through templated, repeatable solutions that bring all aspects of your infrastructure together and top it off with a self-service portal to enable internal business customers.

### CUSTOMER CHALLENGES

#### Data Center Consolidation

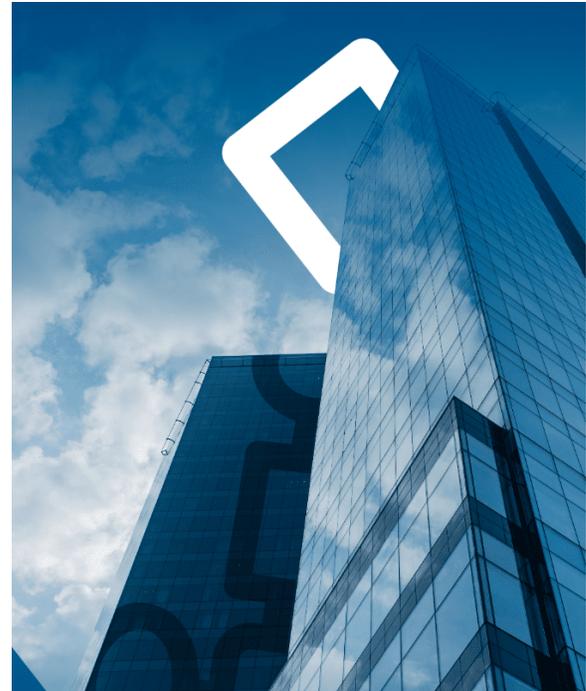
An Oil & Gas company needed to consolidate multiple data centers into a single physical location, leveraging the cloud to reduce complexity and enable flexibility. Presidio designed a comprehensive plan that allowed the customer to evacuate two physical data centers and migrate existing workloads to VMware Cloud on AWS, with a smaller number of physical assets moving to a small colocation presence. We then redesigned the company's data protection strategy, providing for data recovery in the cloud.

#### Inconsistent Mobility Experience

Enormous user bases and legacy infrastructure created operational complexities for a large department of education's mobility solution. This resulted in poor user experience, especially when the mobility network couldn't keep up with demand. Presidio designed a highly redundant, centralized solution to provide ubiquitous wireless access with robust and flexible performance that can scale on-demand.

#### Modernize Infrastructure for Software-defined Operations

A large manufacturer had a traditional infrastructure that had become cumbersome to manage. It wanted to manage separate policies between its DR and HQ locations and begin leveraging cloud consumption for scale. Presidio built a software-defined network environment across both data centers which allowed for rapid, low-touch expansion of the on-premise environment while positioning the customer to consume cloud to scale workloads moving forward.



### MODERNIZED RESULTS

**6X**

**Faster**

Rate of product innovation  
and time to market

**50%**

**Higher Average**

Net income on revenue

**2X**

**Operating Margin**

**40K**

**More Revenue**

Ready to modernize any and all aspects of your IT Infrastructure and lay the foundation for future business growth?

[Contact us at presidio.com to learn more](https://www.presidio.com)