

Imperva, Inc.

Part Number	List Price				Discount	Customer Price			
	Price (USD)	Standard Support (SL0)	Enhanced Support (SL1)	Premium Support (SL2)		Product or Service	Standard Support - SKU+SL0	Enhanced Support - SKU +SL1	Premium Support - SKU+SL2
A-CB-DB-1000DBS	\$1,709.00	\$273.00	\$342.00	NA	10%	\$1,538.10	\$245.70	\$307.80	
A-CB-DB-100DBS	\$2,021.00	\$323.00	\$404.00	NA	10%	\$1,818.90	\$290.70	\$363.60	
A-CB-DB-10DBS	\$2,829.00	\$453.00	\$566.00	NA	10%	\$2,546.10	\$407.70	\$509.40	
A-CB-DB-1DBS	\$3,200.00	\$512.00	\$640.00	NA	10%	\$2,880.00	\$460.80	\$576.00	
A-CB-DB-2000DBS	\$1,639.00	\$262.00	\$328.00	NA	10%	\$1,475.10	\$235.80	\$295.20	
A-CB-DB-20DBS	\$2,578.00	\$412.00	\$516.00	NA	10%	\$2,320.20	\$370.80	\$464.40	
A-CB-DB-40DBS	\$2,313.00	\$370.00	\$463.00	NA	10%	\$2,081.70	\$333.00	\$416.70	
A-CB-DB-500DBS	\$1,787.00	\$286.00	\$357.00	NA	10%	\$1,608.30	\$257.40	\$321.30	
A-CB-DB-XL-1000DBS	\$6,875.00	\$1,100.00	\$1,375.00	NA	10%	\$6,187.50	\$990.00	\$1,237.50	
A-CB-DB-XL-10DBS	\$10,313.00	\$1,650.00	\$2,063.00	NA	10%	\$9,281.70	\$1,485.00	\$1,856.70	
A-CB-DB-XL-1DBS	\$13,750.00	\$2,200.00	\$2,750.00	NA	10%	\$12,375.00	\$1,980.00	\$2,475.00	
A-CB-DB-XL-20DBS	\$9,213.00	\$1,474.00	\$1,843.00	NA	10%	\$8,291.70	\$1,326.60	\$1,658.70	
A-CB-DB-XL-250DBS	\$7,563.00	\$1,210.00	\$1,513.00	NA	10%	\$6,806.70	\$1,089.00	\$1,361.70	
A-CB-DB-XL-500DBS	\$7,150.00	\$1,144.00	\$1,430.00	NA	10%	\$6,435.00	\$1,029.60	\$1,287.00	
A-CB-DB-XL-50DBS	\$8,250.00	\$1,320.00	\$1,650.00	NA	10%	\$7,425.00	\$1,188.00	\$1,485.00	
A-CB-DB-XL-5DBS	\$11,688.00	\$1,870.00	\$2,338.00	NA	10%	\$10,519.20	\$1,683.00	\$2,104.20	
CB-DB-BASE	\$80,000.00	\$12,800.00	\$16,000.00	NA	10%	\$72,000.00	\$11,520.00	\$14,400.00	
A-CB-FILE-100TB	\$640.00	\$102.40	\$128.00	NA	10%	\$576.00	\$92.16	\$115.20	
A-CB-FILE-1TB	\$840.00	\$134.40	\$168.00	NA	10%	\$756.00	\$120.96	\$151.20	
A-CB-FILE-500TB	\$560.00	\$89.60	\$112.00	NA	10%	\$504.00	\$80.64	\$100.80	
A-CB-FILE-50TB	\$720.00	\$115.20	\$144.00	NA	10%	\$648.00	\$103.68	\$129.60	
CB-FILE-BASE	\$35,000.00	\$5,600.00	\$7,000.00	NA	10%	\$31,500.00	\$5,040.00	\$6,300.00	
CB-BA-DB	\$300.00	\$48.00	\$60.00	NA	10%	\$270.00	\$43.20	\$54.00	
CB-BA-FILE	\$200.00	\$32.00	\$40.00	NA	10%	\$180.00	\$28.80	\$36.00	
CB-BA-SKY	\$5.00	\$0.80	\$1.00	NA	10%	\$4.50	\$0.72	\$0.90	
CB-BASE	\$50,000.00	\$8,000.00	\$10,000.00	NA	10%	\$45,000.00	\$7,200.00	\$9,000.00	
TR-SS-CB-ONLY	\$500.00	NA	NA	NA	5%	\$475.00			
TR-SS-CB-ONLY-ONSITE-10	\$4,000.00	NA	NA	NA	5%	\$3,800.00			
A-FLEX-APPS-10000W-3Y-SRV1	\$1,794,000.00	NA	NA	NA	5%	\$1,704,300.00			
A-FLEX-APPS-10000W-SRV1	\$2,242,500.00	NA	NA	NA	5%	\$2,130,375.00			
A-FLEX-APPS-1000W-3Y-SRV1	\$271,400.00	NA	NA	NA	5%	\$257,830.00			
A-FLEX-APPS-1000W-SRV1	\$339,250.00	NA	NA	NA	5%	\$322,287.50			
A-FLEX-APPS-100W-3Y-SRV1	\$36,800.00	NA	NA	NA	5%	\$34,960.00			
A-FLEX-APPS-100W-SRV1	\$46,000.00	NA	NA	NA	5%	\$43,700.00			
A-FLEX-APPS-10G-3Y-SRV1	\$772,800.00	NA	NA	NA	5%	\$734,160.00			
A-FLEX-APPS-10G-SRV1	\$966,000.00	NA	NA	NA	5%	\$917,700.00			
A-FLEX-APPS-1G-3Y-SRV1	\$128,800.00	NA	NA	NA	5%	\$122,360.00			
A-FLEX-APPS-1G-SRV1	\$161,000.00	NA	NA	NA	5%	\$152,950.00			
A-FLEX-APPS-2000W-3Y-SRV1	\$460,000.00	NA	NA	NA	5%	\$437,000.00			
A-FLEX-APPS-2000W-SRV1	\$575,000.00	NA	NA	NA	5%	\$546,250.00			
A-FLEX-APPS-20G-3Y-SRV1	\$1,288,000.00	NA	NA	NA	5%	\$1,223,600.00			
A-FLEX-APPS-20G-SRV1	\$1,610,000.00	NA	NA	NA	5%	\$1,529,500.00			
A-FLEX-APPS-5000W-3Y-SRV1	\$1,104,000.00	NA	NA	NA	5%	\$1,048,800.00			
A-FLEX-APPS-5000W-SRV1	\$1,380,000.00	NA	NA	NA	5%	\$1,311,000.00			
A-FLEX-APPS-500M-3Y-SRV1	\$78,200.00	NA	NA	NA	5%	\$74,290.00			
A-FLEX-APPS-500M-SRV1	\$97,750.00	NA	NA	NA	5%	\$92,862.50			
A-FLEX-APPS-500W-3Y-SRV1	\$147,200.00	NA	NA	NA	5%	\$139,840.00			
A-FLEX-APPS-500W-SRV1	\$184,000.00	NA	NA	NA	5%	\$174,800.00			
A-FLEX-APPS-50W-3Y-SRV1	\$23,000.00	NA	NA	NA	5%	\$21,850.00			
A-FLEX-APPS-50W-SRV1	\$28,750.00	NA	NA	NA	5%	\$27,312.50			
A-FLEX-APPS-5G-3Y-SRV1	\$460,000.00	NA	NA	NA	5%	\$437,000.00			
A-FLEX-APPS-5G-SRV1	\$575,000.00	NA	NA	NA	5%	\$546,250.00			
FLEX-APPS-BASE-3Y-SRV1	\$156,400.00	NA	NA	NA	5%	\$148,580.00			
FLEX-APPS-BASE-SRV1	\$195,500.00	NA	NA	NA	5%	\$185,725.00			
A-FLEX-DB-1000DBS	\$7,714.00	NA	\$1,543.00	NA	10%	\$6,942.60		\$1,388.70	
A-FLEX-DB-100DBS	\$9,119.00	NA	\$1,824.00	NA	10%	\$8,207.10		\$1,641.60	
A-FLEX-DB-10DBS	\$12,764.00	NA	\$2,553.00	NA	10%	\$11,487.60		\$2,297.70	
A-FLEX-DB-1DBS	\$14,440.00	NA	\$2,888.00	NA	10%	\$12,996.00		\$2,599.20	
A-FLEX-DB-2000DBS	\$7,395.00	NA	\$1,479.00	NA	10%	\$6,655.50		\$1,331.10	
A-FLEX-DB-20DBS	\$11,635.00	NA	\$2,327.00	NA	10%	\$10,471.50		\$2,094.30	
A-FLEX-DB-40DBS	\$10,437.00	NA	\$2,087.00	NA	10%	\$9,393.30		\$1,878.30	
A-FLEX-DB-500DBS	\$8,064.00	NA	\$1,613.00	NA	10%	\$7,257.60		\$1,451.70	
A-FLEX-DB-XL-1000DBS	\$25,000.00	NA	\$5,000.00	NA	10%	\$22,500.00		\$4,500.00	
A-FLEX-DB-XL-10DBS	\$37,500.00	NA	\$7,500.00	NA	10%	\$33,750.00		\$6,750.00	
A-FLEX-DB-XL-1DBS	\$50,000.00	NA	\$10,000.00	NA	10%	\$45,000.00		\$9,000.00	
A-FLEX-DB-XL-20DBS	\$33,500.00	NA	\$6,700.00	NA	10%	\$30,150.00		\$6,030.00	
A-FLEX-DB-XL-250DBS	\$27,500.00	NA	\$5,500.00	NA	10%	\$24,750.00		\$4,950.00	
A-FLEX-DB-XL-500DBS	\$26,000.00	NA	\$5,200.00	NA	10%	\$23,400.00		\$4,680.00	
A-FLEX-DB-XL-50DBS	\$30,000.00	NA	\$6,000.00	NA	10%	\$27,000.00		\$5,400.00	
A-FLEX-DB-XL-5DBS	\$42,500.00	NA	\$8,500.00	NA	10%	\$38,250.00		\$7,650.00	
FLEX-DB-BASE	\$180,000.00	NA	\$36,000.00	NA	10%	\$162,000.00		\$32,400.00	
A-FLEX-FILE-100TB	\$1,600.00	NA	\$320.00	NA	10%	\$1,440.00		\$288.00	
A-FLEX-FILE-1TB	\$2,100.00	NA	\$420.00	NA	10%	\$1,890.00		\$378.00	
A-FLEX-FILE-500TB	\$1,400.00	NA	\$280.00	NA	10%	\$1,260.00		\$252.00	
A-FLEX-FILE-50TB	\$1,800.00	NA	\$360.00	NA	10%	\$1,620.00		\$324.00	
FLEX-FILE-BASE	\$75,000.00	NA	\$15,000.00	NA	10%	\$67,500.00		\$13,500.00	
A-FLEX-APPS-10000W-3Y-R-SRV1	\$1,794,000.00	NA	NA	NA	5%	\$1,704,300.00			
A-FLEX-APPS-10000W-R-SRV1	\$2,242,500.00	NA	NA	NA	5%	\$2,130,375.00			
A-FLEX-APPS-1000W-3Y-R-SRV1	\$271,400.00	NA	NA	NA	5%	\$257,830.00			

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Part Number	List Price				Discount	Customer Price			
	Price (USD)	Standard Support (SL0)	Enhanced Support (SL1)	Premium Support (SL2)		Product or Service	Standard Support - SKU+SL0	Enhanced Support - SKU +SL1	Premium Support - SKU+SL2
A-FLEX-APPS-1000W-R-SRV1	\$339,250.00	NA	NA	NA	5%	\$322,287.50			
A-FLEX-APPS-100W-3Y-R-SRV1	\$36,800.00	NA	NA	NA	5%	\$34,960.00			
A-FLEX-APPS-100W-R-SRV1	\$46,000.00	NA	NA	NA	5%	\$43,700.00			
A-FLEX-APPS-10G-3Y-R-SRV1	\$772,800.00	NA	NA	NA	5%	\$734,160.00			
A-FLEX-APPS-10G-R-SRV1	\$966,000.00	NA	NA	NA	5%	\$917,700.00			
A-FLEX-APPS-1G-3Y-R-SRV1	\$128,800.00	NA	NA	NA	5%	\$122,360.00			
A-FLEX-APPS-1G-R-SRV1	\$161,000.00	NA	NA	NA	5%	\$152,950.00			
A-FLEX-APPS-2000W-3Y-R-SRV1	\$460,000.00	NA	NA	NA	5%	\$437,000.00			
A-FLEX-APPS-2000W-R-SRV1	\$575,000.00	NA	NA	NA	5%	\$546,250.00			
A-FLEX-APPS-20G-3Y-R-SRV1	\$1,288,000.00	NA	NA	NA	5%	\$1,223,600.00			
A-FLEX-APPS-20G-R-SRV1	\$1,610,000.00	NA	NA	NA	5%	\$1,529,500.00			
A-FLEX-APPS-5000W-3Y-R-SRV1	\$1,104,000.00	NA	NA	NA	5%	\$1,048,800.00			
A-FLEX-APPS-5000W-R-SRV1	\$1,380,000.00	NA	NA	NA	5%	\$1,311,000.00			
A-FLEX-APPS-500M-3Y-R-SRV1	\$78,200.00	NA	NA	NA	5%	\$74,290.00			
A-FLEX-APPS-500M-R-SRV1	\$97,750.00	NA	NA	NA	5%	\$92,862.50			
A-FLEX-APPS-500W-3Y-R-SRV1	\$147,200.00	NA	NA	NA	5%	\$139,840.00			
A-FLEX-APPS-500W-R-SRV1	\$184,000.00	NA	NA	NA	5%	\$174,800.00			
A-FLEX-APPS-50W-3Y-R-SRV1	\$23,000.00	NA	NA	NA	5%	\$21,850.00			
A-FLEX-APPS-50W-R-SRV1	\$28,750.00	NA	NA	NA	5%	\$27,312.50			
A-FLEX-APPS-5G-3Y-R-SRV1	\$460,000.00	NA	NA	NA	5%	\$437,000.00			
A-FLEX-APPS-5G-R-SRV1	\$575,000.00	NA	NA	NA	5%	\$546,250.00			
FLEX-APPS-BASE-3Y-R-SRV1	\$156,400.00	NA	NA	NA	5%	\$148,580.00			
FLEX-APPS-BASE-R-SRV1	\$195,500.00	NA	NA	NA	5%	\$185,725.00			
A-FLEX-DB-1000DBS-R-SL1	\$1,543.00	NA	NA	NA	5%	\$1,465.85			
A-FLEX-DB-100DBS-R-SL1	\$1,824.00	NA	NA	NA	5%	\$1,732.80			
A-FLEX-DB-10DBS-R-SL1	\$2,553.00	NA	NA	NA	5%	\$2,425.35			
A-FLEX-DB-1DBS-R-SL1	\$2,888.00	NA	NA	NA	5%	\$2,743.60			
A-FLEX-DB-2000DBS-R-SL1	\$1,479.00	NA	NA	NA	5%	\$1,405.05			
A-FLEX-DB-20DBS-R-SL1	\$2,327.00	NA	NA	NA	5%	\$2,210.65			
A-FLEX-DB-40DBS-R-SL1	\$2,087.00	NA	NA	NA	5%	\$1,982.65			
A-FLEX-DB-500DBS-R-SL1	\$1,613.00	NA	NA	NA	5%	\$1,532.35			
A-FLEX-DB-XL-1000DBS-R-SL1	\$5,000.00	NA	NA	NA	5%	\$4,750.00			
A-FLEX-DB-XL-10DBS-R-SL1	\$7,500.00	NA	NA	NA	5%	\$7,125.00			
A-FLEX-DB-XL-1DBS-R-SL1	\$10,000.00	NA	NA	NA	5%	\$9,500.00			
A-FLEX-DB-XL-20DBS-R-SL1	\$6,700.00	NA	NA	NA	5%	\$6,365.00			
A-FLEX-DB-XL-250DBS-R-SL1	\$5,500.00	NA	NA	NA	5%	\$5,225.00			
A-FLEX-DB-XL-500DBS-R-SL1	\$5,200.00	NA	NA	NA	5%	\$4,940.00			
A-FLEX-DB-XL-50DBS-R-SL1	\$6,000.00	NA	NA	NA	5%	\$5,700.00			
A-FLEX-DB-XL-5DBS-R-SL1	\$8,500.00	NA	NA	NA	5%	\$8,075.00			
FLEX-DB-BASE-R-SL1	\$36,000.00	NA	NA	NA	5%	\$34,200.00			
A-FLEX-FILE-100TB-R-SL1	\$320.00	NA	NA	NA	5%	\$304.00			
A-FLEX-FILE-1TB-R-SL1	\$420.00	NA	NA	NA	5%	\$399.00			
A-FLEX-FILE-500TB-R-SL1	\$280.00	NA	NA	NA	5%	\$266.00			
A-FLEX-FILE-50TB-R-SL1	\$360.00	NA	NA	NA	5%	\$342.00			
FLEX-FILE-BASE-R-SL1	\$15,000.00	NA	NA	NA	5%	\$14,250.00			
SS-HPC-SSLX-5G1U	\$2,000.00	\$320.00	\$400.00	480	10%	\$1,800.00	\$288.00	\$360.00	\$432.00
SS-HSM-NX	\$15,000.00	\$2,400.00	\$3,000.00	3,600.00	10%	\$13,500.00	\$2,160.00	\$2,700.00	\$3,240.00
SS-IPMI-NG	\$2,500.00	\$400.00	\$500.00	600	10%	\$2,250.00	\$360.00	\$450.00	\$540.00
SS-NIC-10G-DLR-NXBP	\$9,600.00	\$1,536.00	\$1,920.00	2,304.00	10%	\$8,640.00	\$1,382.40	\$1,728.00	\$2,073.60
SS-NIC-10G-DSR-NXBP	\$8,000.00	\$1,280.00	\$1,600.00	1,920.00	10%	\$7,200.00	\$1,152.00	\$1,440.00	\$1,728.00
SS-NIC-DSX-NX	\$3,500.00	\$560.00	\$700.00	840	10%	\$3,150.00	\$504.00	\$630.00	\$756.00
SS-NIC-PCIE-FCID-NX	\$5,000.00	\$800.00	\$1,000.00	1,200.00	10%	\$4,500.00	\$720.00	\$900.00	\$1,080.00
SS-NIC-QC-NX	\$1,000.00	\$160.00	\$200.00	240	10%	\$900.00	\$144.00	\$180.00	\$216.00
SS-SSL-NG-HC	\$7,500.00	\$1,200.00	\$1,500.00	1,800.00	10%	\$6,750.00	\$1,080.00	\$1,350.00	\$1,620.00
SS-SSL-NG-MC	\$2,000.00	\$320.00	\$400.00	480	10%	\$1,800.00	\$288.00	\$360.00	\$432.00
SS-HDD-M15	\$1,200.00	NA	NA	NA	10%	\$1,080.00			
SS-HDD-M16	\$1,200.00	NA	NA	NA	10%	\$1,080.00			
SS-HDD-NG	\$800.00	NA	NA	NA	10%	\$720.00			
SS-HDD-X25	\$400.00	NA	NA	NA	10%	\$360.00			
SS-HDD-X45-X65	\$800.00	NA	NA	NA	10%	\$720.00			
SS-RAL-NX	\$80.00	NA	NA	NA	10%	\$72.00			
SS-RFAN-NG	\$300.00	NA	NA	NA	10%	\$270.00			
SS-RPS-NG	\$1,200.00	NA	NA	NA	10%	\$1,080.00			
SS-RPS-X251-X451-M16	\$1,200.00	NA	NA	NA	10%	\$1,080.00			
SS-RPS-X651-X851-X10K	\$1,200.00	NA	NA	NA	10%	\$1,080.00			
SS-SPARE-M11-H3	\$7,000.00	\$1,120.00	\$1,400.00	1,680.00	10%	\$6,300.00	\$1,008.00	\$1,260.00	\$1,512.00
SS-SPARE-M16-H1	\$9,500.00	\$1,520.00	\$1,900.00	2,280.00	10%	\$8,550.00	\$1,368.00	\$1,710.00	\$2,052.00
SS-SPARE-X10K-H1	\$142,000.00	\$22,720.00	\$28,400.00	34,080.00	10%	\$127,800.00	\$20,448.00	\$25,560.00	\$30,672.00
SS-SPARE-X11-H3	\$7,000.00	\$1,120.00	\$1,400.00	1,680.00	10%	\$6,300.00	\$1,008.00	\$1,260.00	\$1,512.00
SS-SPARE-X21-H3	\$11,000.00	\$1,760.00	\$2,200.00	2,640.00	10%	\$9,900.00	\$1,584.00	\$1,980.00	\$2,376.00
SS-SPARE-X251-H1	\$15,000.00	\$2,400.00	\$3,000.00	3,600.00	10%	\$13,500.00	\$2,160.00	\$2,700.00	\$3,240.00
SS-SPARE-X451-H1	\$26,000.00	\$4,160.00	\$5,200.00	6,240.00	10%	\$23,400.00	\$3,744.00	\$4,680.00	\$5,616.00
SS-SPARE-X651-H1	\$41,000.00	\$6,560.00	\$8,200.00	9,840.00	10%	\$36,900.00	\$5,904.00	\$7,380.00	\$8,856.00
SS-SPARE-X851-H1	\$85,000.00	\$13,600.00	\$17,000.00	20,400.00	10%	\$76,500.00	\$12,240.00	\$15,300.00	\$18,360.00
SSB-DAM-V25-FAM-1001U	\$45,035.00	\$7,205.60	\$9,007.00	10,808.40	10%	\$40,531.50	\$6,485.04	\$8,106.30	\$9,727.56
SSB-DAM-V25-FFW-1001U	\$49,039.00	\$7,846.24	\$9,807.80	11,769.36	10%	\$44,135.10	\$7,061.62	\$8,827.02	\$10,592.42
SSB-DAM-V25-SPT-1001U	\$45,035.00	\$7,205.60	\$9,007.00	10,808.40	10%	\$40,531.50	\$6,485.04	\$8,106.30	\$9,727.56
SSB-DAM-V45-FAM-2501U	\$112,527.00	\$18,004.32	\$22,505.40	27,006.48	10%	\$101,274.30	\$16,203.89	\$20,254.86	\$24,305.83
SSB-DAM-V45-FFW-2501U	\$121,530.60	\$19,444.90	\$24,306.12	29,167.34	10%	\$109,377.54	\$17,500.41	\$21,875.51	\$26,250.61

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	Price (USD)	Standard Support (SL0)	Enhanced Support (SL1)	Premium Support (SL2)		Product or Service	Standard Support - SKU+SL0	Enhanced Support - SKU +SL1	Premium Support - SKU+SL2
SB-DBA-10-SRV1	\$4,400.00	NA	NA	NA	5%	\$4,180.00			
SS-DBA-10	\$5,000.00	\$800.00	\$1,000.00	1,200.00	10%	\$4,500.00	\$720.00	\$900.00	\$1,080.00
A-DBF-V25	\$15,000.00	\$2,400.00	\$3,000.00	NA	10%	\$13,500.00	\$2,160.00	\$2,700.00	
A-DBF-V45	\$23,000.00	\$3,680.00	\$4,600.00	NA	10%	\$20,700.00	\$3,312.00	\$4,140.00	
A-DBF-X25	\$15,000.00	\$2,400.00	\$3,000.00	3,600.00	10%	\$13,500.00	\$2,160.00	\$2,700.00	\$3,240.00
A-DBF-X251	\$15,000.00	\$2,400.00	\$3,000.00	3,600.00	10%	\$13,500.00	\$2,160.00	\$2,700.00	\$3,240.00
A-DBF-X45	\$23,000.00	\$3,680.00	\$4,600.00	5,520.00	10%	\$20,700.00	\$3,312.00	\$4,140.00	\$4,968.00
A-DBF-X451	\$23,000.00	\$3,680.00	\$4,600.00	5,520.00	10%	\$20,700.00	\$3,312.00	\$4,140.00	\$4,968.00
A-DBF-X65	\$42,000.00	\$6,720.00	\$8,400.00	10,080.00	10%	\$37,800.00	\$6,048.00	\$7,560.00	\$9,072.00
A-DBF-X651	\$42,000.00	\$6,720.00	\$8,400.00	10,080.00	10%	\$37,800.00	\$6,048.00	\$7,560.00	\$9,072.00
SB-DBF-AWS25-V1-DRT-SRV0	\$12,800.00	NA	NA	NA	5%	\$12,160.00			
SB-DBF-AWS25-V1-DRT-SRV1	\$13,800.00	NA	NA	NA	5%	\$13,110.00			
SB-DBF-AWS25-V1-SRV0	\$17,050.00	NA	NA	NA	5%	\$16,197.50			
SB-DBF-AWS25-V1-SRV1	\$18,400.00	NA	NA	NA	5%	\$17,480.00			
SS-DBF-V25-P-V1	\$22,500.00	\$3,600.00	\$4,500.00	NA	10%	\$20,250.00	\$3,240.00	\$4,050.00	
SS-DBF-V25-V1	\$30,000.00	\$4,800.00	\$6,000.00	NA	10%	\$27,000.00	\$4,320.00	\$5,400.00	
SS-DBF-V45-P-V1	\$45,000.00	\$7,200.00	\$9,000.00	NA	10%	\$40,500.00	\$6,480.00	\$8,100.00	
SS-DBF-V45-V1	\$60,000.00	\$9,600.00	\$12,000.00	NA	10%	\$54,000.00	\$8,640.00	\$10,800.00	
SS-DBF-V65-P-V1	\$74,250.00	\$11,900.00	\$14,850.00	NA	10%	\$66,825.00	\$10,710.00	\$13,365.00	
SS-DBF-V65-V1	\$99,000.00	\$15,850.00	\$19,800.00	NA	10%	\$89,100.00	\$14,265.00	\$17,820.00	
SS-DBF-X10K-H1	\$467,000.00	\$74,720.00	\$93,400.00	112,080.00	10%	\$420,300.00	\$67,248.00	\$84,060.00	\$100,872.00
SS-DBF-X10K-P-H1	\$350,250.00	\$56,040.00	\$70,050.00	84,060.00	10%	\$315,225.00	\$50,436.00	\$63,045.00	\$75,654.00
SS-DBF-X251-H1	\$45,000.00	\$7,200.00	\$9,000.00	10,800.00	10%	\$40,500.00	\$6,480.00	\$8,100.00	\$9,720.00
SS-DBF-X251-P-H1	\$33,750.00	\$5,400.00	\$6,750.00	8,100.00	10%	\$30,375.00	\$4,860.00	\$6,075.00	\$7,290.00
SS-DBF-X451-H1	\$85,000.00	\$13,600.00	\$17,000.00	20,400.00	10%	\$76,500.00	\$12,240.00	\$15,300.00	\$18,360.00
SS-DBF-X451-P-H1	\$63,750.00	\$10,200.00	\$12,750.00	15,300.00	10%	\$57,375.00	\$9,180.00	\$11,475.00	\$13,770.00
SS-DBF-X651-H1	\$140,000.00	\$22,400.00	\$28,000.00	33,600.00	10%	\$126,000.00	\$20,160.00	\$25,200.00	\$30,240.00
SS-DBF-X651-P-H1	\$105,000.00	\$16,800.00	\$21,000.00	25,200.00	10%	\$94,500.00	\$15,120.00	\$18,900.00	\$22,680.00
SS-DBF-X851-H1	\$280,000.00	\$44,800.00	\$56,000.00	67,200.00	10%	\$252,000.00	\$40,320.00	\$50,400.00	\$60,480.00
SS-DBF-X851-P-H1	\$210,000.00	\$33,600.00	\$42,000.00	50,400.00	10%	\$189,000.00	\$30,240.00	\$37,800.00	\$45,360.00
U-DAM-DBF-V25	\$5,000.00	\$800.00	\$1,000.00	NA	10%	\$4,500.00	\$720.00	\$900.00	
U-DAM-DBF-V45	\$10,000.00	\$1,600.00	\$2,000.00	NA	10%	\$9,000.00	\$1,440.00	\$1,800.00	
U-DAM-DBF-V65	\$14,000.00	\$2,250.00	\$2,800.00	NA	10%	\$12,600.00	\$2,025.00	\$2,520.00	
U-DAM-DBF-X10K	\$47,000.00	\$7,520.00	\$9,400.00	11,280.00	10%	\$42,300.00	\$6,768.00	\$8,460.00	\$10,152.00
U-DAM-DBF-X20	\$5,000.00	NA	NA	NA	10%	\$4,500.00			
U-DAM-DBF-X25	\$5,000.00	\$800.00	\$1,000.00	1,200.00	10%	\$4,500.00	\$720.00	\$900.00	\$1,080.00
U-DAM-DBF-X251	\$5,000.00	\$800.00	\$1,000.00	1,200.00	10%	\$4,500.00	\$720.00	\$900.00	\$1,080.00
U-DAM-DBF-X45	\$10,000.00	\$1,600.00	\$2,000.00	2,400.00	10%	\$9,000.00	\$1,440.00	\$1,800.00	\$2,160.00
U-DAM-DBF-X451	\$10,000.00	\$1,600.00	\$2,000.00	2,400.00	10%	\$9,000.00	\$1,440.00	\$1,800.00	\$2,160.00
U-DAM-DBF-X65	\$15,000.00	\$2,400.00	\$3,000.00	3,600.00	10%	\$13,500.00	\$2,160.00	\$2,700.00	\$3,240.00
U-DAM-DBF-X651	\$15,000.00	\$2,400.00	\$3,000.00	3,600.00	10%	\$13,500.00	\$2,160.00	\$2,700.00	\$3,240.00
U-DAM-DBF-X851	\$28,000.00	\$4,480.00	\$5,600.00	6,720.00	10%	\$25,200.00	\$4,032.00	\$5,040.00	\$6,048.00
U-DAS-DBF-V25	\$17,500.00	\$2,800.00	\$3,500.00	NA	10%	\$15,750.00	\$2,520.00	\$3,150.00	
U-DAS-DBF-X20	\$15,000.00	NA	NA	NA	10%	\$13,500.00			
U-DAS-DBF-X25	\$15,000.00	\$2,400.00	\$3,000.00	3,600.00	10%	\$13,500.00	\$2,160.00	\$2,700.00	\$3,240.00
U-DAS-DBF-X251	\$15,000.00	\$2,400.00	\$3,000.00	3,600.00	10%	\$13,500.00	\$2,160.00	\$2,700.00	\$3,240.00
U-DBF-V25-V45	\$30,000.00	\$4,800.00	\$6,000.00	NA	10%	\$27,000.00	\$4,320.00	\$5,400.00	
U-DBF-V45-V65	\$40,000.00	\$6,400.00	\$8,000.00	NA	10%	\$36,000.00	\$5,760.00	\$7,200.00	
U-DBF-V45-V65-P	\$30,000.00	\$4,800.00	\$6,000.00	NA	10%	\$27,000.00	\$4,320.00	\$5,400.00	
SS-DBA-ZOS-BC-BASE	\$250.00	NA	NA	60	10%	\$225.00			\$54.00
SS-DBA-ZOS-BC-D1	\$25.00	NA	NA	6	10%	\$22.50			\$5.40
SS-DBA-ZOS-BC-D10	\$250.00	NA	NA	60	10%	\$225.00			\$54.00
SS-DBA-ZOS-BC-D2	\$50.00	NA	NA	12	10%	\$45.00			\$10.80
SS-DBA-ZOS-BC-D3	\$75.00	NA	NA	18	10%	\$67.50			\$16.20
SS-DBA-ZOS-BC-D4	\$100.00	NA	NA	24	10%	\$90.00			\$21.60
SS-DBA-ZOS-BC-D5	\$125.00	NA	NA	30	10%	\$112.50			\$27.00
SS-DBA-ZOS-BC-D6	\$150.00	NA	NA	36	10%	\$135.00			\$32.40
SS-DBA-ZOS-BC-D7	\$175.00	NA	NA	42	10%	\$157.50			\$37.80
SS-DBA-ZOS-BC-D8	\$200.00	NA	NA	48	10%	\$180.00			\$43.20
SS-DBA-ZOS-BC-D9	\$225.00	NA	NA	54	10%	\$202.50			\$48.60
SS-DBA-ZOS-EC-BASE	\$150.00	NA	NA	36	10%	\$135.00			\$32.40
SS-DBA-ZOS-EC-D1	\$7.50	NA	NA	1.8	10%	\$6.75			\$1.62
SS-DBA-ZOS-EC-D10	\$75.00	NA	NA	18	10%	\$67.50			\$16.20
SS-DBA-ZOS-EC-D11	\$82.50	NA	NA	19.8	10%	\$74.25			\$17.82
SS-DBA-ZOS-EC-D12	\$90.00	NA	NA	21.6	10%	\$81.00			\$19.44
SS-DBA-ZOS-EC-D13	\$97.50	NA	NA	23.4	10%	\$87.75			\$21.06
SS-DBA-ZOS-EC-D14	\$105.00	NA	NA	25.2	10%	\$94.50			\$22.68
SS-DBA-ZOS-EC-D15	\$112.50	NA	NA	27	10%	\$101.25			\$24.30
SS-DBA-ZOS-EC-D16	\$120.00	NA	NA	28.8	10%	\$108.00			\$25.92
SS-DBA-ZOS-EC-D17	\$127.50	NA	NA	30.6	10%	\$114.75			\$27.54
SS-DBA-ZOS-EC-D18	\$135.00	NA	NA	32.4	10%	\$121.50			\$29.16
SS-DBA-ZOS-EC-D19	\$142.50	NA	NA	34.2	10%	\$128.25			\$30.78
SS-DBA-ZOS-EC-D2	\$15.00	NA	NA	3.6	10%	\$13.50			\$3.24
SS-DBA-ZOS-EC-D20	\$150.00	NA	NA	36	10%	\$135.00			\$32.40
SS-DBA-ZOS-EC-D3	\$22.50	NA	NA	5.4	10%	\$20.25			\$4.86
SS-DBA-ZOS-EC-D4	\$30.00	NA	NA	7.2	10%	\$27.00			\$6.48
SS-DBA-ZOS-EC-D5	\$37.50	NA	NA	9	10%	\$33.75			\$8.10
SS-DBA-ZOS-EC-D6	\$45.00	NA	NA	10.8	10%	\$40.50			\$9.72
SS-DBA-ZOS-EC-D7	\$52.50	NA	NA	12.6	10%	\$47.25			\$11.34

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Part Number	List Price				Discount	Customer Price			
	Price (USD)	Standard Support (SL0)	Enhanced Support (SL1)	Premium Support (SL2)		Product or Service	Standard Support - SKU+SL0	Enhanced Support - SKU +SL1	Premium Support - SKU+SL2
SS-DBA-ZOS-EC-D8	\$60.00	NA	NA	14.4	10%	\$54.00			\$12.96
SS-DBA-ZOS-EC-D9	\$67.50	NA	NA	16.2	10%	\$60.75			\$14.58
SS-DBA-AS400	\$25,000.00	\$4,000.00	\$5,000.00	6,000.00	10%	\$22,500.00	\$3,600.00	\$4,500.00	\$5,400.00
SS-DBA-AS400-P	\$18,750.00	\$3,000.00	\$3,750.00	4,500.00	10%	\$16,875.00	\$2,700.00	\$3,375.00	\$4,050.00
A-DBF-BUN-1000DBS	\$6,411.00	NA	\$1,282.00	NA	10%	\$5,769.90		\$1,153.80	
A-DBF-BUN-100DBS	\$7,578.00	NA	\$1,516.00	NA	10%	\$6,820.20		\$1,364.40	
A-DBF-BUN-10DBS	\$10,607.00	NA	\$2,121.00	NA	10%	\$9,546.30		\$1,908.90	
A-DBF-BUN-1DBS	\$12,000.00	NA	\$2,400.00	NA	10%	\$10,800.00		\$2,160.00	
A-DBF-BUN-2000DBS	\$6,145.00	NA	\$1,229.00	NA	10%	\$5,530.50		\$1,106.10	
A-DBF-BUN-20DBS	\$9,669.00	NA	\$1,934.00	NA	10%	\$8,702.10		\$1,740.60	
A-DBF-BUN-40DBS	\$8,674.00	NA	\$1,735.00	NA	10%	\$7,806.60		\$1,561.50	
A-DBF-BUN-500DBS	\$6,701.00	NA	\$1,340.00	NA	10%	\$6,030.90		\$1,206.00	
A-DBF-BUN-XL-1000DBS	\$19,375.00	NA	\$3,875.00	NA	10%	\$17,437.50		\$3,487.50	
A-DBF-BUN-XL-10DBS	\$29,063.00	NA	\$5,813.00	NA	10%	\$26,156.70		\$5,231.70	
A-DBF-BUN-XL-1DBS	\$38,750.00	NA	\$7,750.00	NA	10%	\$34,875.00		\$6,975.00	
A-DBF-BUN-XL-20DBS	\$25,963.00	NA	\$5,193.00	NA	10%	\$23,366.70		\$4,673.70	
A-DBF-BUN-XL-250DBS	\$21,313.00	NA	\$4,263.00	NA	10%	\$19,181.70		\$3,836.70	
A-DBF-BUN-XL-500DBS	\$20,150.00	NA	\$4,030.00	NA	10%	\$18,135.00		\$3,627.00	
A-DBF-BUN-XL-50DBS	\$23,250.00	NA	\$4,650.00	NA	10%	\$20,925.00		\$4,185.00	
A-DBF-BUN-XL-5DBS	\$32,938.00	NA	\$6,588.00	NA	10%	\$29,644.20		\$5,929.20	
DBF-BUN-BASE	\$110,000.00	NA	\$22,000.00	NA	10%	\$99,000.00		\$19,800.00	
SS-DAS-X11-H3	\$12,500.00	\$2,000.00	\$2,500.00	3,000.00	10%	\$11,250.00	\$1,800.00		\$2,700.00
SS-DAS-X21-H3	\$25,000.00	\$4,000.00	\$5,000.00	6,000.00	10%	\$22,500.00	\$3,600.00	\$4,500.00	\$5,400.00
SS-DAS-X251-H1	\$32,000.00	\$5,120.00	\$6,400.00	7,680.00	10%	\$28,800.00	\$4,608.00	\$5,760.00	\$6,912.00
SS-VDAS	\$12,500.00	\$2,000.00	\$2,500.00	NA	10%	\$11,250.00	\$1,800.00		
SS-VDAS-PRJ-10	\$3,000.00	NA	NA	NA	5%	\$2,850.00			
SS-VDAS-PRJ-25	\$6,000.00	NA	NA	NA	10%	\$5,400.00			
SS-VDAS-PRJ-5	\$1,500.00	NA	NA	NA	10%	\$1,350.00			
U-DBVA-100	\$15,000.00	\$2,400.00	\$3,000.00	3,600.00	10%	\$13,500.00	\$2,160.00	\$2,700.00	\$3,240.00
U-DBVA-25	\$5,000.00	\$800.00	\$1,000.00	1,200.00	10%	\$4,500.00	\$720.00	\$900.00	\$1,080.00
U-DBVA-500	\$60,000.00	\$9,600.00	\$12,000.00	14,400.00	10%	\$54,000.00	\$8,640.00	\$10,800.00	\$12,960.00
A-DAM-GWCL-1	\$10,000.00	\$1,600.00	\$2,000.00	2,400.00	10%	\$9,000.00	\$1,440.00	\$1,800.00	\$2,160.00
SS-DBA-ZOS-BC-I1	\$25.00	NA	NA	6	10%	\$22.50			\$5.40
SS-DBA-ZOS-BC-I10	\$250.00	NA	NA	60	10%	\$225.00			\$54.00
SS-DBA-ZOS-BC-I2	\$50.00	NA	NA	12	10%	\$45.00			\$10.80
SS-DBA-ZOS-BC-I3	\$75.00	NA	NA	18	10%	\$67.50			\$16.20
SS-DBA-ZOS-BC-I4	\$100.00	NA	NA	24	10%	\$90.00			\$21.60
SS-DBA-ZOS-BC-I5	\$125.00	NA	NA	30	10%	\$112.50			\$27.00
SS-DBA-ZOS-BC-I6	\$150.00	NA	NA	36	10%	\$135.00			\$32.40
SS-DBA-ZOS-BC-I7	\$175.00	NA	NA	42	10%	\$157.50			\$37.80
SS-DBA-ZOS-BC-I8	\$200.00	NA	NA	48	10%	\$180.00			\$43.20
SS-DBA-ZOS-BC-I9	\$225.00	NA	NA	54	10%	\$202.50			\$48.60
SS-DBA-ZOS-EC-I1	\$7.50	NA	NA	1.8	10%	\$6.75			\$1.62
SS-DBA-ZOS-EC-I10	\$75.00	NA	NA	18	10%	\$67.50			\$16.20
SS-DBA-ZOS-EC-I11	\$82.50	NA	NA	19.8	10%	\$74.25			\$17.82
SS-DBA-ZOS-EC-I12	\$90.00	NA	NA	21.6	10%	\$81.00			\$19.44
SS-DBA-ZOS-EC-I13	\$97.50	NA	NA	23.4	10%	\$87.75			\$21.06
SS-DBA-ZOS-EC-I14	\$105.00	NA	NA	25.2	10%	\$94.50			\$22.68
SS-DBA-ZOS-EC-I15	\$112.50	NA	NA	27	10%	\$101.25			\$24.30
SS-DBA-ZOS-EC-I16	\$120.00	NA	NA	28.8	10%	\$108.00			\$25.92
SS-DBA-ZOS-EC-I17	\$127.50	NA	NA	30.6	10%	\$114.75			\$27.54
SS-DBA-ZOS-EC-I18	\$135.00	NA	NA	32.4	10%	\$121.50			\$29.16
SS-DBA-ZOS-EC-I19	\$142.50	NA	NA	34.2	10%	\$128.25			\$30.78
SS-DBA-ZOS-EC-I2	\$15.00	NA	NA	3.6	10%	\$13.50			\$3.24
SS-DBA-ZOS-EC-I20	\$150.00	NA	NA	36	10%	\$135.00			\$32.40
SS-DBA-ZOS-EC-I3	\$22.50	NA	NA	5.4	10%	\$20.25			\$4.86
SS-DBA-ZOS-EC-I4	\$30.00	NA	NA	7.2	10%	\$27.00			\$6.48
SS-DBA-ZOS-EC-I5	\$37.50	NA	NA	9	10%	\$33.75			\$8.10
SS-DBA-ZOS-EC-I6	\$45.00	NA	NA	10.8	10%	\$40.50			\$9.72
SS-DBA-ZOS-EC-I7	\$52.50	NA	NA	12.6	10%	\$47.25			\$11.34
SS-DBA-ZOS-EC-I8	\$60.00	NA	NA	14.4	10%	\$54.00			\$12.96
SS-DBA-ZOS-EC-I9	\$67.50	NA	NA	16.2	10%	\$60.75			\$14.58
U-DBURM-100	\$7,500.00	\$1,200.00	\$1,500.00	1,800.00	10%	\$6,750.00	\$1,080.00	\$1,350.00	\$1,620.00
U-DBURM-25	\$2,500.00	\$400.00	\$500.00	600	10%	\$2,250.00	\$360.00	\$450.00	\$540.00
U-DBURM-500	\$30,000.00	\$4,800.00	\$6,000.00	7,200.00	10%	\$27,000.00	\$4,320.00	\$5,400.00	\$6,480.00
U-DBURM-PRJ-10	\$1,500.00	NA	NA	NA	10%	\$1,350.00			
U-DBURM-PRJ-25	\$3,000.00	NA	NA	NA	10%	\$2,700.00			
U-DBURM-PRJ-5	\$750.00	NA	NA	NA	10%	\$675.00			
IMP-RSKS-VLNM	\$6,250.00	\$1,000.00	\$1,250.00	NA	10%	\$5,625.00		\$1,125.00	
U-IMP-RSKS-VLNM-100	\$7,500.00	\$1,200.00	\$1,500.00	NA	10%	\$6,750.00	\$1,080.00	\$1,350.00	
U-IMP-RSKS-VLNM-25	\$2,500.00	\$400.00	\$500.00	NA	10%	\$2,250.00	\$360.00	\$450.00	
U-IMP-RSKS-VLNM-500	\$30,000.00	\$4,800.00	\$6,000.00	NA	10%	\$27,000.00	\$4,320.00	\$5,400.00	
SS-SPTInsights	\$7,500.00	\$1,200.00	\$1,500.00	1,800.00	10%	\$6,750.00	\$1,080.00	\$1,350.00	\$1,620.00
ADD-FILE-V25	\$0.00	NA	NA	NA	10%	\$0.00			
ADD-FILE-V45	\$0.00	NA	NA	NA	10%	\$0.00			
ADD-FILE-X25	\$0.00	NA	NA	NA	10%	\$0.00			
ADD-FILE-X251	\$0.00	NA	NA	NA	10%	\$0.00			
ADD-FILE-X45	\$0.00	NA	NA	NA	10%	\$0.00			
ADD-FILE-X451	\$0.00	NA	NA	NA	10%	\$0.00			

Imperva, Inc.

Part Number	List Price				Discount	Customer Price			
	Price (USD)	Standard Support (SL0)	Enhanced Support (SL1)	Premium Support (SL2)		Product or Service	Standard Support - SKU+SL0	Enhanced Support - SKU +SL1	Premium Support - SKU+SL2
AP-DSM-V25	\$0.00	NA	NA	NA	10%	\$0.00			
AP-DSM-V45	\$0.00	NA	NA	NA	10%	\$0.00			
AP-DSM-X25	\$0.00	NA	NA	NA	10%	\$0.00			
AP-DSM-X251	\$0.00	NA	NA	NA	10%	\$0.00			
AP-DSM-X45	\$0.00	NA	NA	NA	10%	\$0.00			
AP-DSM-X451	\$0.00	NA	NA	NA	10%	\$0.00			
AP-DSM-X65	\$0.00	NA	NA	NA	10%	\$0.00			
AP-DSM-X651	\$0.00	NA	NA	NA	10%	\$0.00			
AP-FAM-V25	\$0.00	NA	NA	NA	10%	\$0.00			
AP-FAM-V45	\$0.00	NA	NA	NA	10%	\$0.00			
AP-FAM-X25	\$0.00	NA	NA	NA	10%	\$0.00			
AP-FAM-X251	\$0.00	NA	NA	NA	10%	\$0.00			
AP-FAM-X45	\$0.00	NA	NA	NA	10%	\$0.00			
AP-FAM-X451	\$0.00	NA	NA	NA	10%	\$0.00			
AP-FAM-X65	\$0.00	NA	NA	NA	10%	\$0.00			
AP-FAM-X651	\$0.00	NA	NA	NA	10%	\$0.00			
AP-FFW-G4	\$0.00	NA	NA	NA	10%	\$0.00			
AP-FFW-V25	\$0.00	NA	NA	NA	10%	\$0.00			
AP-FFW-V45	\$0.00	NA	NA	NA	10%	\$0.00			
AP-FFW-X25	\$0.00	NA	NA	NA	10%	\$0.00			
AP-FFW-X251	\$0.00	NA	NA	NA	10%	\$0.00			
AP-FFW-X45	\$0.00	NA	NA	NA	10%	\$0.00			
AP-FFW-X451	\$0.00	NA	NA	NA	10%	\$0.00			
AP-FFW-X65	\$0.00	NA	NA	NA	10%	\$0.00			
AP-FFW-X651	\$0.00	NA	NA	NA	10%	\$0.00			
AP-SPT-V25	\$0.00	NA	NA	NA	10%	\$0.00			
AP-SPT-V45	\$0.00	NA	NA	NA	10%	\$0.00			
AP-SPT-X25	\$0.00	NA	NA	NA	10%	\$0.00			
AP-SPT-X251	\$0.00	NA	NA	NA	10%	\$0.00			
AP-SPT-X45	\$0.00	NA	NA	NA	10%	\$0.00			
AP-SPT-X451	\$0.00	NA	NA	NA	10%	\$0.00			
AP-SPT-X65	\$0.00	NA	NA	NA	10%	\$0.00			
AP-SPT-X651	\$0.00	NA	NA	NA	10%	\$0.00			
SP-DSM-100001	\$6.80	\$1.09	\$1.36	NA	10%	\$6.12	\$0.98	\$1.22	
SP-DSM-10001	\$10.00	\$1.60	\$2.00	NA	10%	\$9.00	\$1.44	\$1.80	
SP-DSM-1001	\$14.00	\$2.24	\$2.80	NA	10%	\$12.60	\$2.02	\$2.52	
SP-DSM-15001	\$9.50	\$1.52	\$1.90	NA	10%	\$8.55	\$1.37	\$1.71	
SP-DSM-20001	\$9.00	\$1.44	\$1.80	NA	10%	\$8.10	\$1.30	\$1.62	
SP-DSM-250	\$24.00	\$3.84	\$4.80	NA	10%	\$21.60	\$3.46	\$4.32	
SP-DSM-250001	\$6.00	\$0.96	\$1.20	NA	10%	\$5.40	\$0.86	\$1.08	
SP-DSM-2501	\$12.00	\$1.92	\$2.40	NA	10%	\$10.80	\$1.73	\$2.16	
SP-DSM-30001	\$8.75	\$1.40	\$1.75	NA	10%	\$7.88	\$1.26	\$1.58	
SP-DSM-40001	\$8.50	\$1.36	\$1.70	NA	10%	\$7.65	\$1.22	\$1.53	
SP-DSM-500	\$20.00	\$3.20	\$4.00	NA	10%	\$18.00	\$2.88	\$3.60	
SP-DSM-50001	\$7.60	\$1.22	\$1.52	NA	10%	\$6.84	\$1.10	\$1.37	
SP-DSM-5001	\$11.00	\$1.76	\$2.20	NA	10%	\$9.90	\$1.58	\$1.98	
SB-DSM-100001-SRV0	\$3.07	NA	NA	NA	5%	\$2.92			
SB-DSM-100001-SRV1	\$3.37	NA	NA	NA	5%	\$3.20			
SB-DSM-10001-SRV0	\$4.51	NA	NA	NA	5%	\$4.28			
SB-DSM-10001-SRV1	\$4.95	NA	NA	NA	5%	\$4.70			
SB-DSM-1001-SRV0	\$6.31	NA	NA	NA	5%	\$5.99			
SB-DSM-1001-SRV1	\$6.93	NA	NA	NA	5%	\$6.58			
SB-DSM-15001-SRV0	\$4.28	NA	NA	NA	5%	\$4.07			
SB-DSM-15001-SRV1	\$4.70	NA	NA	NA	5%	\$4.47			
SB-DSM-20001-SRV0	\$4.06	NA	NA	NA	5%	\$3.86			
SB-DSM-20001-SRV1	\$4.46	NA	NA	NA	5%	\$4.24			
SB-DSM-250-SRV0	\$10.82	NA	NA	NA	5%	\$10.28			
SB-DSM-250-SRV1	\$11.88	NA	NA	NA	5%	\$11.29			
SB-DSM-250001-SRV0	\$2.71	NA	NA	NA	5%	\$2.57			
SB-DSM-250001-SRV1	\$2.97	NA	NA	NA	5%	\$2.82			
SB-DSM-2501-SRV0	\$5.41	NA	NA	NA	5%	\$5.14			
SB-DSM-2501-SRV1	\$5.94	NA	NA	NA	5%	\$5.64			
SB-DSM-30001-SRV0	\$3.95	NA	NA	NA	5%	\$3.75			
SB-DSM-30001-SRV1	\$4.33	NA	NA	NA	5%	\$4.11			
SB-DSM-40001-SRV0	\$3.83	NA	NA	NA	5%	\$3.64			
SB-DSM-40001-SRV1	\$4.21	NA	NA	NA	5%	\$4.00			
SB-DSM-500-SRV0	\$9.02	NA	NA	NA	5%	\$8.57			
SB-DSM-500-SRV1	\$9.90	NA	NA	NA	5%	\$9.41			
SB-DSM-50001-SRV0	\$3.43	NA	NA	NA	5%	\$3.26			
SB-DSM-50001-SRV1	\$3.76	NA	NA	NA	5%	\$3.57			
SB-DSM-5001-SRV0	\$4.96	NA	NA	NA	5%	\$4.71			
SB-DSM-5001-SRV1	\$5.45	NA	NA	NA	5%	\$5.18			
U-FAM-V25-V45	\$0.00	NA	NA	NA	10%	\$0.00			
SP-FAM-100001	\$17.00	\$2.72	\$3.40	NA	10%	\$15.30	\$2.45	\$3.06	
SP-FAM-10001	\$25.00	\$4.00	\$5.00	NA	10%	\$22.50	\$3.60	\$4.50	
SP-FAM-1001	\$35.00	\$5.60	\$7.00	NA	10%	\$31.50	\$5.04	\$6.30	
SP-FAM-15001	\$23.00	\$3.68	\$4.60	NA	10%	\$20.70	\$3.31	\$4.14	
SP-FAM-20001	\$22.50	\$3.60	\$4.50	NA	10%	\$20.25	\$3.24	\$4.05	
SP-FAM-250	\$60.00	\$9.60	\$12.00	NA	10%	\$54.00	\$8.64	\$10.80	

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Part Number	List Price				Discount	Customer Price			
	Price (USD)	Standard Support (SL0)	Enhanced Support (SL1)	Premium Support (SL2)		Product or Service	Standard Support - SKU+SL0	Enhanced Support - SKU +SL1	Premium Support - SKU+SL2
SP-FAM-250001	\$15.00	\$2.40	\$3.00	NA	10%	\$13.50	\$2.16	\$2.70	
SP-FAM-2501	\$30.00	\$4.80	\$6.00	NA	10%	\$27.00	\$4.32	\$5.40	
SP-FAM-30001	\$22.00	\$3.52	\$4.40	NA	10%	\$19.80	\$3.17	\$3.96	
SP-FAM-40001	\$21.50	\$3.44	\$4.30	NA	10%	\$19.35	\$3.10	\$3.87	
SP-FAM-500	\$50.00	\$8.00	\$10.00	NA	10%	\$45.00	\$7.20	\$9.00	
SP-FAM-50001	\$19.00	\$3.04	\$3.80	NA	10%	\$17.10	\$2.74	\$3.42	
SP-FAM-5001	\$27.00	\$4.32	\$5.40	NA	10%	\$24.30	\$3.89	\$4.86	
SB-FAM-100001-SRV0	\$7.67	NA	NA	NA	5%	\$7.29			
SB-FAM-100001-SRV1	\$8.42	NA	NA	NA	5%	\$8.00			
SB-FAM-10001-SRV0	\$11.28	NA	NA	NA	5%	\$10.72			
SB-FAM-10001-SRV1	\$12.38	NA	NA	NA	5%	\$11.76			
SB-FAM-1001-SRV0	\$15.79	NA	NA	NA	5%	\$15.00			
SB-FAM-1001-SRV1	\$17.33	NA	NA	NA	5%	\$16.46			
SB-FAM-15001-SRV0	\$10.37	NA	NA	NA	5%	\$9.85			
SB-FAM-15001-SRV1	\$11.39	NA	NA	NA	5%	\$10.82			
SB-FAM-20001-SRV0	\$10.15	NA	NA	NA	5%	\$9.64			
SB-FAM-20001-SRV1	\$11.14	NA	NA	NA	5%	\$10.58			
SB-FAM-250-SRV0	\$27.06	NA	NA	NA	5%	\$25.71			
SB-FAM-250-SRV1	\$29.70	NA	NA	NA	5%	\$28.22			
SB-FAM-250001-SRV0	\$6.77	NA	NA	NA	5%	\$6.43			
SB-FAM-250001-SRV1	\$7.43	NA	NA	NA	5%	\$7.06			
SB-FAM-2501-SRV0	\$13.53	NA	NA	NA	5%	\$12.85			
SB-FAM-2501-SRV1	\$14.85	NA	NA	NA	5%	\$14.11			
SB-FAM-30001-SRV0	\$9.92	NA	NA	NA	5%	\$9.42			
SB-FAM-30001-SRV1	\$10.89	NA	NA	NA	5%	\$10.35			
SB-FAM-40001-SRV0	\$9.70	NA	NA	NA	5%	\$9.22			
SB-FAM-40001-SRV1	\$10.64	NA	NA	NA	5%	\$10.11			
SB-FAM-500-SRV0	\$22.55	NA	NA	NA	5%	\$21.42			
SB-FAM-500-SRV1	\$24.75	NA	NA	NA	5%	\$23.51			
SB-FAM-50001-SRV0	\$8.57	NA	NA	NA	5%	\$8.14			
SB-FAM-50001-SRV1	\$9.41	NA	NA	NA	5%	\$8.94			
SB-FAM-5001-SRV0	\$12.18	NA	NA	NA	5%	\$11.57			
SB-FAM-5001-SRV1	\$13.37	NA	NA	NA	5%	\$12.70			
SS-FILE-100TB	\$1,120.00	\$179.20	\$224.00	NA	10%	\$1,008.00	\$161.28	\$201.60	
SS-FILE-1TB	\$1,470.00	\$235.20	\$294.00	NA	10%	\$1,323.00	\$211.68	\$264.60	
SS-FILE-500TB	\$980.00	\$156.80	\$196.00	NA	10%	\$882.00	\$141.12	\$176.40	
SS-FILE-50TB	\$1,260.00	\$201.60	\$252.00	NA	10%	\$1,134.00	\$181.44	\$226.80	
SS-FILE-BASE	\$45,000.00	\$7,200.00	\$9,000.00	NA	10%	\$40,500.00	\$6,480.00	\$8,100.00	
U-FFW-V25-V45	\$0.00	NA	NA	NA	10%	\$0.00			
SP-FFW-100001	\$19.13	\$3.06	\$3.83	NA	10%	\$17.22	\$2.75	\$3.45	
SP-FFW-10001	\$28.13	\$4.50	\$5.63	NA	10%	\$25.32	\$4.05	\$5.07	
SP-FFW-1001	\$39.38	\$6.30	\$7.88	NA	10%	\$35.44	\$5.67	\$7.09	
SP-FFW-15001	\$25.88	\$4.14	\$5.18	NA	10%	\$23.29	\$3.73	\$4.66	
SP-FFW-20001	\$25.31	\$4.05	\$5.06	NA	10%	\$22.78	\$3.65	\$4.55	
SP-FFW-250	\$67.50	\$10.80	\$13.50	NA	10%	\$60.75	\$9.72	\$12.15	
SP-FFW-250001	\$16.88	\$2.70	\$3.38	NA	10%	\$15.19	\$2.43	\$3.04	
SP-FFW-2501	\$33.75	\$5.40	\$6.75	NA	10%	\$30.38	\$4.86	\$6.08	
SP-FFW-30001	\$24.75	\$3.96	\$4.95	NA	10%	\$22.28	\$3.56	\$4.46	
SP-FFW-40001	\$24.19	\$3.87	\$4.84	NA	10%	\$21.77	\$3.48	\$4.36	
SP-FFW-500	\$56.25	\$9.00	\$11.25	NA	10%	\$50.63	\$8.10	\$10.13	
SP-FFW-50001	\$21.38	\$3.42	\$4.28	NA	10%	\$19.24	\$3.08	\$3.85	
SP-FFW-5001	\$30.38	\$4.86	\$6.08	NA	10%	\$27.34	\$4.37	\$5.47	
UP-FAM-FFW-10001	\$3.13	\$0.50	\$0.63	NA	10%	\$2.82	\$0.45	\$0.57	
UP-FAM-FFW-1001	\$4.38	\$0.70	\$0.88	NA	10%	\$3.94	\$0.63	\$0.79	
UP-FAM-FFW-15001	\$2.88	\$0.46	\$0.58	NA	10%	\$2.59	\$0.41	\$0.52	
UP-FAM-FFW-20001	\$2.81	\$0.45	\$0.56	NA	10%	\$2.53	\$0.41	\$0.50	
UP-FAM-FFW-250	\$7.50	\$1.20	\$1.50	NA	10%	\$6.75	\$1.08	\$1.35	
UP-FAM-FFW-2501	\$3.75	\$0.60	\$0.75	NA	10%	\$3.38	\$0.54	\$0.68	
UP-FAM-FFW-30001	\$2.75	\$0.44	\$0.55	NA	10%	\$2.48	\$0.40	\$0.50	
UP-FAM-FFW-40001	\$2.69	\$0.43	\$0.54	NA	10%	\$2.42	\$0.39	\$0.49	
UP-FAM-FFW-500	\$6.25	\$1.00	\$1.25	NA	10%	\$5.63	\$0.90	\$1.13	
UP-FAM-FFW-5001	\$3.38	\$0.54	\$0.68	NA	10%	\$3.04	\$0.49	\$0.61	
SB-FFW-100001-SRV0	\$8.63	NA	NA	NA	5%	\$8.20			
SB-FFW-100001-SRV1	\$9.47	NA	NA	NA	5%	\$9.00			
SB-FFW-10001-SRV0	\$12.68	NA	NA	NA	5%	\$12.05			
SB-FFW-10001-SRV1	\$13.92	NA	NA	NA	5%	\$13.22			
SB-FFW-1001-SRV0	\$17.76	NA	NA	NA	5%	\$16.87			
SB-FFW-1001-SRV1	\$19.49	NA	NA	NA	5%	\$18.52			
SB-FFW-15001-SRV0	\$11.67	NA	NA	NA	5%	\$11.09			
SB-FFW-15001-SRV1	\$12.81	NA	NA	NA	5%	\$12.17			
SB-FFW-20001-SRV0	\$11.42	NA	NA	NA	5%	\$10.85			
SB-FFW-20001-SRV1	\$12.53	NA	NA	NA	5%	\$11.90			
SB-FFW-250-SRV0	\$30.44	NA	NA	NA	5%	\$28.92			
SB-FFW-250-SRV1	\$33.41	NA	NA	NA	5%	\$31.74			
SB-FFW-250001-SRV0	\$7.61	NA	NA	NA	5%	\$7.23			
SB-FFW-250001-SRV1	\$8.36	NA	NA	NA	5%	\$7.94			
SB-FFW-2501-SRV0	\$15.22	NA	NA	NA	5%	\$14.46			
SB-FFW-2501-SRV1	\$16.71	NA	NA	NA	5%	\$15.87			
SB-FFW-30001-SRV0	\$11.16	NA	NA	NA	5%	\$10.60			

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Part Number	List Price				Discount	Customer Price			
	Price (USD)	Standard Support (SL0)	Enhanced Support (SL1)	Premium Support (SL2)		Product or Service	Standard Support - SKU+SL0	Enhanced Support - SKU +SL1	Premium Support - SKU+SL2
SB-FFW-30001-SRV1	\$12.25	NA	NA	NA	5%	\$11.64			
SB-FFW-40001-SRV0	\$10.91	NA	NA	NA	5%	\$10.36			
SB-FFW-40001-SRV1	\$11.97	NA	NA	NA	5%	\$11.37			
SB-FFW-500-SRV0	\$25.37	NA	NA	NA	5%	\$24.10			
SB-FFW-500-SRV1	\$27.84	NA	NA	NA	5%	\$26.45			
SB-FFW-50001-SRV0	\$9.64	NA	NA	NA	5%	\$9.16			
SB-FFW-50001-SRV1	\$10.58	NA	NA	NA	5%	\$10.05			
SB-FFW-5001-SRV0	\$13.70	NA	NA	NA	5%	\$13.02			
SB-FFW-5001-SRV1	\$15.04	NA	NA	NA	5%	\$14.29			
SS-DSM-X251-AP-H1	\$15,000.00	\$2,400.00	\$3,000.00	3,600.00	10%	\$13,500.00	\$2,160.00	\$2,700.00	\$3,240.00
SS-DSM-X451-AP-H1	\$26,000.00	\$4,160.00	\$5,200.00	6,240.00	10%	\$23,400.00	\$3,744.00	\$4,680.00	\$5,616.00
SS-FAM-X251-AP-H1	\$15,000.00	\$2,400.00	\$3,000.00	3,600.00	10%	\$13,500.00	\$2,160.00	\$2,700.00	\$3,240.00
SS-FAM-X451-AP-H1	\$26,000.00	\$4,160.00	\$5,200.00	6,240.00	10%	\$23,400.00	\$3,744.00	\$4,680.00	\$5,616.00
SS-FFW-X251-AP-H1	\$15,000.00	\$2,400.00	\$3,000.00	3,600.00	10%	\$13,500.00	\$2,160.00	\$2,700.00	\$3,240.00
SS-FFW-X451-AP-H1	\$26,000.00	\$4,160.00	\$5,200.00	6,240.00	10%	\$23,400.00	\$3,744.00	\$4,680.00	\$5,616.00
SS-FILE-X251-H1	\$15,000.00	\$2,400.00	\$3,000.00	3,600.00	10%	\$13,500.00	\$2,160.00	\$2,700.00	\$3,240.00
SS-FILE-X451-H1	\$26,000.00	\$4,160.00	\$5,200.00	6,240.00	10%	\$23,400.00	\$3,744.00	\$4,680.00	\$5,616.00
SS-SPT-X251-AP-H1	\$15,000.00	\$2,400.00	\$3,000.00	3,600.00	10%	\$13,500.00	\$2,160.00	\$2,700.00	\$3,240.00
SS-SPT-X451-AP-H1	\$26,000.00	\$4,160.00	\$5,200.00	6,240.00	10%	\$23,400.00	\$3,744.00	\$4,680.00	\$5,616.00
SS-SPT-X651-AP-H1	\$41,000.00	\$6,560.00	\$8,200.00	9,840.00	10%	\$36,900.00	\$5,904.00	\$7,380.00	\$8,856.00
U-SPT-V25-V45	\$0.00	NA	NA	NA	10%	\$0.00			
SP-SPT-100001	\$17.00	\$2.72	\$3.40	NA	10%	\$15.30	\$2.45	\$3.06	
SP-SPT-10001	\$25.00	\$4.00	\$5.00	NA	10%	\$22.50	\$3.60	\$4.50	
SP-SPT-1001	\$35.00	\$5.60	\$7.00	NA	10%	\$31.50	\$5.04	\$6.30	
SP-SPT-15001	\$23.00	\$3.68	\$4.60	NA	10%	\$20.70	\$3.31	\$4.14	
SP-SPT-20001	\$22.50	\$3.60	\$4.50	NA	10%	\$20.25	\$3.24	\$4.05	
SP-SPT-250	\$60.00	\$9.60	\$12.00	NA	10%	\$54.00	\$8.64	\$10.80	
SP-SPT-250001	\$15.00	\$2.40	\$3.00	NA	10%	\$13.50	\$2.16	\$2.70	
SP-SPT-2501	\$30.00	\$4.80	\$6.00	NA	10%	\$27.00	\$4.32	\$5.40	
SP-SPT-30001	\$22.00	\$3.52	\$4.40	NA	10%	\$19.80	\$3.17	\$3.96	
SP-SPT-40001	\$21.50	\$3.44	\$4.30	NA	10%	\$19.35	\$3.10	\$3.87	
SP-SPT-500	\$50.00	\$8.00	\$10.00	NA	10%	\$45.00	\$7.20	\$9.00	
SP-SPT-50001	\$19.00	\$3.04	\$3.80	NA	10%	\$17.10	\$2.74	\$3.42	
SP-SPT-5001	\$27.00	\$4.32	\$5.40	NA	10%	\$24.30	\$3.89	\$4.86	
SB-SPT-100001-SRV0	\$7.67	NA	NA	NA	5%	\$7.29			
SB-SPT-100001-SRV1	\$8.42	NA	NA	NA	5%	\$8.00			
SB-SPT-10001-SRV0	\$11.28	NA	NA	NA	5%	\$10.72			
SB-SPT-10001-SRV1	\$12.38	NA	NA	NA	5%	\$11.76			
SB-SPT-1001-SRV0	\$15.79	NA	NA	NA	5%	\$15.00			
SB-SPT-1001-SRV1	\$17.33	NA	NA	NA	5%	\$16.46			
SB-SPT-15001-SRV0	\$10.37	NA	NA	NA	5%	\$9.85			
SB-SPT-15001-SRV1	\$11.39	NA	NA	NA	5%	\$10.82			
SB-SPT-20001-SRV0	\$10.15	NA	NA	NA	5%	\$9.64			
SB-SPT-20001-SRV1	\$11.14	NA	NA	NA	5%	\$10.58			
SB-SPT-250-SRV0	\$27.06	NA	NA	NA	5%	\$25.71			
SB-SPT-250-SRV1	\$29.70	NA	NA	NA	5%	\$28.22			
SB-SPT-250001-SRV0	\$6.77	NA	NA	NA	5%	\$6.43			
SB-SPT-250001-SRV1	\$7.43	NA	NA	NA	5%	\$7.06			
SB-SPT-2501-SRV0	\$13.53	NA	NA	NA	5%	\$12.85			
SB-SPT-2501-SRV1	\$14.85	NA	NA	NA	5%	\$14.11			
SB-SPT-30001-SRV0	\$9.92	NA	NA	NA	5%	\$9.42			
SB-SPT-30001-SRV1	\$10.89	NA	NA	NA	5%	\$10.35			
SB-SPT-40001-SRV0	\$9.70	NA	NA	NA	5%	\$9.22			
SB-SPT-40001-SRV1	\$10.64	NA	NA	NA	5%	\$10.11			
SB-SPT-500-SRV0	\$22.55	NA	NA	NA	5%	\$21.42			
SB-SPT-500-SRV1	\$24.75	NA	NA	NA	5%	\$23.51			
SB-SPT-50001-SRV0	\$8.57	NA	NA	NA	5%	\$8.14			
SB-SPT-50001-SRV1	\$9.41	NA	NA	NA	5%	\$8.94			
SB-SPT-5001-SRV0	\$12.18	NA	NA	NA	5%	\$11.57			
SB-SPT-5001-SRV1	\$13.37	NA	NA	NA	5%	\$12.70			
A-INCP-BGP-10C-CLD	\$84,000.00	NA	NA	NA	5%	\$79,800.00			
HA-MXM	\$10,000.00	\$1,600.00	\$2,000.00	2,400.00	10%	\$9,000.00	\$1,440.00	\$1,800.00	\$2,160.00
SB-AWSM15-P-V1-SRV0	\$4,900.00	NA	NA	NA	5%	\$4,655.00			
SB-AWSM15-P-V1-SRV1	\$5,300.00	NA	NA	NA	5%	\$5,035.00			
SB-AWSM15-V1-SRV0	\$6,512.00	NA	NA	NA	5%	\$6,186.40			
SB-AWSM15-V1-SRV1	\$7,040.00	NA	NA	NA	5%	\$6,688.00			
SB-AZRM15-V1-SRV0	\$6,512.00	NA	NA	NA	5%	\$6,186.40			
SB-AZRM15-V1-SRV1	\$7,040.00	NA	NA	NA	5%	\$6,688.00			
SB-HA-MXM-SRV0	\$5,500.00	NA	NA	NA	5%	\$5,225.00			
SB-HA-MXM-SRV1	\$6,000.00	NA	NA	NA	5%	\$5,700.00			
SS-M11-H3	\$15,000.00	\$2,400.00	\$3,000.00	3,600.00	10%	\$13,500.00	\$2,160.00	\$2,700.00	\$3,240.00
SS-M11-P-H3	\$11,250.00	\$1,800.00	\$2,250.00	2,700.00	10%	\$10,125.00	\$1,620.00	\$2,025.00	\$2,430.00
SS-M12-H1	\$15,000.00	\$2,400.00	\$3,000.00	3,600.00	10%	\$13,500.00	\$2,160.00	\$2,700.00	\$3,240.00
SS-M16-H1	\$24,000.00	\$3,840.00	\$4,800.00	5,760.00	10%	\$21,600.00	\$3,456.00	\$4,320.00	\$5,184.00
SS-M16-MXT-H1	\$40,000.00	\$6,400.00	\$8,000.00	9,600.00	10%	\$36,000.00	\$5,760.00	\$7,200.00	\$8,640.00
SS-M16-MXT-P-H1	\$30,000.00	\$4,800.00	\$6,000.00	7,200.00	10%	\$27,000.00	\$4,320.00	\$5,400.00	\$6,480.00
SS-M16-P-H1	\$18,000.00	\$2,880.00	\$3,600.00	4,320.00	10%	\$16,200.00	\$2,592.00	\$3,240.00	\$3,888.00
SS-ML	\$1,000.00	\$160.00	\$200.00	240	10%	\$900.00	\$144.00	\$180.00	\$216.00
SS-VM15-MXT-P-V1	\$18,000.00	\$2,880.00	\$3,600.00	NA	10%	\$16,200.00	\$2,592.00	\$3,240.00	

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Part Number	List Price				Discount	Customer Price			
	Price (USD)	Standard Support (SL0)	Enhanced Support (SL1)	Premium Support (SL2)		Product or Service	Standard Support - SKU+SL0	Enhanced Support - SKU +SL1	Premium Support - SKU+SL2
SS-VM15-MXT-V1	\$24,000.00	\$3,840.00	\$4,800.00	NA	10%	\$21,600.00	\$3,456.00	\$4,320.00	
SS-VM15-P-V1	\$9,000.00	\$1,440.00	\$1,800.00	NA	10%	\$8,100.00	\$1,296.00	\$1,620.00	
SS-VM15-V1	\$12,000.00	\$1,920.00	\$2,400.00	NA	10%	\$10,800.00	\$1,728.00	\$2,160.00	
A-SOM-1	\$5,000.00	\$800.00	\$1,000.00	1,200.00	10%	\$4,500.00	\$720.00	\$900.00	\$1,080.00
SS-SOM-M15-H1	\$75,000.00	\$12,000.00	\$15,000.00	18,000.00	10%	\$67,500.00	\$10,800.00	\$13,500.00	\$16,200.00
SS-SOM-M16-H1	\$75,000.00	\$12,000.00	\$15,000.00	18,000.00	10%	\$67,500.00	\$10,800.00	\$13,500.00	\$16,200.00
SS-SOM-M16-P-H1	\$56,250.00	\$9,000.00	\$11,250.00	13,500.00	10%	\$50,625.00	\$8,100.00	\$10,125.00	\$12,150.00
SS-SOM-VM15-P-V1	\$52,500.00	\$8,400.00	\$10,500.00	12,600.00	10%	\$47,250.00	\$7,560.00	\$9,450.00	\$11,340.00
SS-SOM-VM15-V1	\$70,000.00	\$11,200.00	\$14,000.00	16,800.00	10%	\$63,000.00	\$10,080.00	\$12,600.00	\$15,120.00
SCB-CB-DST-15DBS	\$280,000.00	NA	\$56,000.00	NA	10%	\$252,000.00		\$50,400.00	
SCB-CB-DST-40DBS	\$550,000.00	NA	\$110,000.00	NA	10%	\$495,000.00		\$99,000.00	
SCB-CB-DST-8DBS	\$180,000.00	NA	\$36,000.00	NA	10%	\$162,000.00		\$32,400.00	
SP-INC-DBP	\$4,000.00	NA	\$800.00	NA	10%	\$3,600.00		\$720.00	
SS-EOL-DAM-X251	\$15,000.00	NA	NA	NA	5%				
SS-EOL-DAM-X451	\$26,000.00	NA	NA	NA	5%				
SS-EOL-DAM-X651	\$41,000.00	NA	NA	NA	5%				
SS-EOL-DAS-X11	\$7,000.00	NA	NA	NA	5%				
SS-EOL-DAS-X21	\$11,000.00	NA	NA	NA	5%				
SS-EOL-DAS-X251	\$15,000.00	NA	NA	NA	5%				
SS-EOL-DBF-X251	\$15,000.00	NA	NA	NA	5%				
SS-EOL-DBF-X451	\$26,000.00	NA	NA	NA	5%				
SS-EOL-DBF-X651	\$41,000.00	NA	NA	NA	5%				
SS-EOL-DBMG-X251	\$15,000.00	NA	NA	NA	5%				
SS-EOL-DBMG-X451	\$26,000.00	NA	NA	NA	5%				
SS-EOL-DBMG-X651	\$41,000.00	NA	NA	NA	5%				
SS-EOL-DBSG-X251	\$15,000.00	NA	NA	NA	5%				
SS-EOL-DBSG-X451	\$26,000.00	NA	NA	NA	5%				
SS-EOL-DBSG-X651	\$41,000.00	NA	NA	NA	5%				
SS-EOL-DSM-X451	\$26,000.00	NA	NA	NA	5%				
SS-EOL-DSS-X251	\$15,000.00	NA	NA	NA	5%				
SS-EOL-DSS-X451	\$26,000.00	NA	NA	NA	5%				
SS-EOL-DSS-X651	\$41,000.00	NA	NA	NA	5%				
SS-EOL-FAM-X451	\$26,000.00	NA	NA	NA	5%				
SS-EOL-FFW-X451	\$26,000.00	NA	NA	NA	5%				
SS-EOL-M11-H3	\$7,000.00	NA	NA	NA	5%				
SS-EOL-M16-H1	\$9,500.00	NA	NA	NA	5%				
SS-EOL-SPARE-M11-H3	\$7,000.00	NA	NA	NA	5%				
SS-EOL-SPARE-M16-H3	\$9,500.00	NA	NA	NA	5%				
SS-EOL-SPARE-X11	\$7,000.00	NA	NA	NA	5%				
SS-EOL-SPARE-X21	\$11,000.00	NA	NA	NA	5%				
SS-EOL-SPARE-X251	\$15,000.00	NA	NA	NA	5%				
SS-EOL-SPARE-X451	\$26,000.00	NA	NA	NA	5%				
SS-EOL-SPARE-X651	\$41,000.00	NA	NA	NA	5%				
SS-EOL-SPT-X451	\$26,000.00	NA	NA	NA	5%				
SS-EOL-SPT-X651	\$41,000.00	NA	NA	NA	5%				
SS-EOL-WAF-X11	\$7,000.00	NA	NA	NA	5%				
SS-EOL-WAF-X11-PR	\$3,300.00	NA	NA	NA	5%				
SS-EOL-WAF-X21	\$11,000.00	NA	NA	NA	5%				
SS-EOL-WAF-X251	\$15,000.00	NA	NA	NA	5%				
SS-EOL-WAF-X451	\$26,000.00	NA	NA	NA	5%				
SS-EOL-WAF-X651	\$41,000.00	NA	NA	NA	5%				
IMP-FE-1	\$20,000.00	\$3,200.00	\$4,000.00	4,800.00	10%	\$18,000.00	\$2,880.00	\$3,600.00	\$4,320.00
SS-POV-HPC-SSLX-6G1U	\$1,000.00	NA	NA	NA	10%	\$900.00			
PS-DSE	\$85,000.00	NA	NA	NA	5%	\$80,750.00			
PS-DSE-PR	\$85,000.00	NA	NA	NA	5%	\$80,750.00			
PS-HC-DAM-1W	\$10,000.00	NA	NA	NA	5%	\$9,500.00			
PS-HC-WAF-1W	\$10,000.00	NA	NA	NA	5%	\$9,500.00			
PS-IJUMP	\$10,000.00	NA	NA	NA	5%	\$9,500.00			
PS-QSD-DAM-2W	\$28,500.00	NA	NA	NA	5%	\$27,075.00			
PS-QSD-DAM-4W	\$57,000.00	NA	NA	NA	5%	\$54,150.00			
PS-QSD-FAM-2W	\$28,500.00	NA	NA	NA	5%	\$27,075.00			
PS-QSD-SPT-2W	\$28,500.00	NA	NA	NA	5%	\$27,075.00			
PS-QSD-WAF-2W	\$28,500.00	NA	NA	NA	5%	\$27,075.00			
PS-T0	\$150.00	NA	NA	NA	5%	\$142.50			
PS-T1	\$250.00	NA	NA	NA	5%	\$237.50			
PS-T2	\$287.50	NA	NA	NA	5%	\$273.13			
PS-T2TM	\$360.00	NA	NA	NA	5%	\$342.00			
PS-T3	\$300.00	NA	NA	NA	5%	\$285.00			
PS-T4	\$350.00	NA	NA	NA	5%	\$332.50			
PS-TE	\$3,000.00	NA	NA	NA	5%	\$2,850.00			
CR-IDSS	\$500.00	NA	NA	NA	5%	\$475.00			
CR-IWSS	\$500.00	NA	NA	NA	5%	\$475.00			
TR-ATP-COURSEWARE	\$150.00	NA	NA	NA	5%	\$142.50			
TR-ATP-FEE	\$2,500.00	NA	NA	NA	5%	\$2,375.00			
TR-ATP-INSTRUCTOR	\$10,000.00	NA	NA	NA	5%	\$9,500.00			
TR-ATP-SHIPPING	\$500.00	NA	NA	NA	5%	\$475.00			
TR-ATP-SKYTAP-1-DAY	\$60.00	NA	NA	NA	5%	\$57.00			
TR-ATP-VMWARE-LAB	\$5,000.00	NA	NA	NA	5%	\$4,750.00			
TR-SS-1-DAY	\$500.00	NA	NA	NA	5%	\$475.00			

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	Price (USD)	Standard Support (SL0)	Enhanced Support (SL1)		Premium Support (SL2)	Product or Service	Standard Support - SKU+SL0	Enhanced Support - SKU +SL1
TR-SS-ADMIN	\$1,000.00	NA	NA	NA	5%	\$950.00		
TR-SS-ADMIN-ONSITE	\$8,000.00	NA	NA	NA	5%	\$7,600.00		
TR-SS-DBS-ONLY	\$1,500.00	NA	NA	NA	5%	\$1,425.00		
TR-SS-DBS-ONLY-ONSITE	\$12,000.00	NA	NA	NA	5%	\$11,400.00		
TR-SS-WAF-ONLY	\$1,000.00	NA	NA	NA	5%	\$950.00		
TR-SS-WAF-ONLY-ONSITE	\$8,000.00	NA	NA	NA	5%	\$7,600.00		
A-WAF-ATO-1M-TR10	\$9,500.00	NA	NA	NA	5%	\$9,025.00		
A-WAF-ATO-200K-TR10	\$2,000.00	NA	NA	NA	5%	\$1,900.00		
A-WAF-ATO-2500K-TR10	\$22,500.00	NA	NA	NA	5%	\$21,375.00		
A-WAF-ATO-500K-TR10	\$4,900.00	NA	NA	NA	5%	\$4,655.00		
A-WAF-ATO-5M-TR10	\$41,500.00	NA	NA	NA	5%	\$39,425.00		
SB-WAF-ATO-10M-TR10	\$95,000.00	NA	NA	NA	5%	\$90,250.00		
SB-WAF-ATO-25M-TR10	\$225,000.00	NA	NA	NA	5%	\$213,750.00		
SB-WAF-ATO-2M-TR10	\$20,000.00	NA	NA	NA	5%	\$19,000.00		
SB-WAF-ATO-50M-TR10	\$415,000.00	NA	NA	NA	5%	\$394,250.00		
SB-WAF-ATO-5M-TR10	\$49,000.00	NA	NA	NA	5%	\$46,550.00		
SB-WAF-TBP-10-DRT-TR8	\$3,937.50	NA	NA	NA	5%	\$3,740.63		
SB-WAF-TBP-10-TR8	\$5,250.00	NA	NA	NA	5%	\$4,987.50		
SB-WAF-TBP-10K-DRT-TR8	\$90,000.00	NA	NA	NA	5%	\$85,500.00		
SB-WAF-TBP-10K-TR8	\$120,000.00	NA	NA	NA	5%	\$114,000.00		
SB-WAF-TBP-20-DRT-TR8	\$6,750.00	NA	NA	NA	5%	\$6,412.50		
SB-WAF-TBP-20-TR8	\$9,000.00	NA	NA	NA	5%	\$8,550.00		
SB-WAF-TBP-25-DRT-TR8	\$9,000.00	NA	NA	NA	5%	\$8,550.00		
SB-WAF-TBP-25-TR8	\$12,000.00	NA	NA	NA	5%	\$11,400.00		
SB-WAF-TBP-45-DRT-TR8	\$16,200.00	NA	NA	NA	5%	\$15,390.00		
SB-WAF-TBP-45-TR8	\$21,600.00	NA	NA	NA	5%	\$20,520.00		
SB-WAF-TBP-65-DRT-TR8	\$27,000.00	NA	NA	NA	5%	\$25,650.00		
SB-WAF-TBP-65-TR8	\$36,000.00	NA	NA	NA	5%	\$34,200.00		
SB-WAF-TBP-85-DRT-TR8	\$54,000.00	NA	NA	NA	5%	\$51,300.00		
SB-WAF-TBP-85-TR8	\$72,000.00	NA	NA	NA	5%	\$68,400.00		
SB-WAF-10-DRT-TRCE	\$4,600.00	NA	NA	NA	5%	\$4,370.00		
SB-WAF-10-DRT-TREE	\$6,575.00	NA	NA	NA	5%	\$6,246.25		
SB-WAF-10-TRCE	\$6,125.00	NA	NA	NA	5%	\$5,818.75		
SB-WAF-10-TREE	\$8,750.00	NA	NA	NA	5%	\$8,312.50		
SB-WAF-10K-DRT-TRCE	\$105,000.00	NA	NA	NA	5%	\$99,750.00		
SB-WAF-10K-DRT-TREE	\$150,000.00	NA	NA	NA	5%	\$142,500.00		
SB-WAF-10K-TRCE	\$140,000.00	NA	NA	NA	5%	\$133,000.00		
SB-WAF-10K-TREE	\$200,000.00	NA	NA	NA	5%	\$190,000.00		
SB-WAF-20-DRT-TRCE	\$7,875.00	NA	NA	NA	5%	\$7,481.25		
SB-WAF-20-DRT-TREE	\$11,250.00	NA	NA	NA	5%	\$10,687.50		
SB-WAF-20-TRCE	\$10,500.00	NA	NA	NA	5%	\$9,975.00		
SB-WAF-20-TREE	\$15,000.00	NA	NA	NA	5%	\$14,250.00		
SB-WAF-25-DRT-TRCE	\$10,500.00	NA	NA	NA	5%	\$9,975.00		
SB-WAF-25-DRT-TREE	\$15,000.00	NA	NA	NA	5%	\$14,250.00		
SB-WAF-25-TRCE	\$14,000.00	NA	NA	NA	5%	\$13,300.00		
SB-WAF-25-TREE	\$20,000.00	NA	NA	NA	5%	\$19,000.00		
SB-WAF-45-DRT-TRCE	\$18,900.00	NA	NA	NA	5%	\$17,955.00		
SB-WAF-45-DRT-TREE	\$27,000.00	NA	NA	NA	5%	\$25,650.00		
SB-WAF-45-TRCE	\$25,200.00	NA	NA	NA	5%	\$23,940.00		
SB-WAF-45-TREE	\$36,000.00	NA	NA	NA	5%	\$34,200.00		
SB-WAF-65-DRT-TRCE	\$31,500.00	NA	NA	NA	5%	\$29,925.00		
SB-WAF-65-DRT-TREE	\$45,000.00	NA	NA	NA	5%	\$42,750.00		
SB-WAF-65-TRCE	\$42,000.00	NA	NA	NA	5%	\$39,900.00		
SB-WAF-65-TREE	\$60,000.00	NA	NA	NA	5%	\$57,000.00		
SB-WAF-85-DRT-TRCE	\$63,000.00	NA	NA	NA	5%	\$59,850.00		
SB-WAF-85-DRT-TREE	\$90,000.00	NA	NA	NA	5%	\$85,500.00		
SB-WAF-85-TRCE	\$84,000.00	NA	NA	NA	5%	\$79,800.00		
SB-WAF-85-TREE	\$120,000.00	NA	NA	NA	5%	\$114,000.00		
SB-WAF-TCD-10-DRT-TR3	\$2,625.00	NA	NA	NA	5%	\$2,493.75		
SB-WAF-TCD-10-TR3	\$3,500.00	NA	NA	NA	5%	\$3,325.00		
SB-WAF-TCD-10K-DRT-TR3	\$60,000.00	NA	NA	NA	5%	\$57,000.00		
SB-WAF-TCD-10K-TR3	\$80,000.00	NA	NA	NA	5%	\$76,000.00		
SB-WAF-TCD-20-DRT-TR3	\$4,500.00	NA	NA	NA	5%	\$4,275.00		
SB-WAF-TCD-20-TR3	\$6,000.00	NA	NA	NA	5%	\$5,700.00		
SB-WAF-TCD-25-DRT-TR3	\$6,000.00	NA	NA	NA	5%	\$5,700.00		
SB-WAF-TCD-25-TR3	\$8,000.00	NA	NA	NA	5%	\$7,600.00		
SB-WAF-TCD-45-DRT-TR3	\$10,800.00	NA	NA	NA	5%	\$10,260.00		
SB-WAF-TCD-45-TR3	\$14,400.00	NA	NA	NA	5%	\$13,680.00		
SB-WAF-TCD-65-DRT-TR3	\$18,000.00	NA	NA	NA	5%	\$17,100.00		
SB-WAF-TCD-65-TR3	\$24,000.00	NA	NA	NA	5%	\$22,800.00		
SB-WAF-TCD-85-DRT-TR3	\$36,000.00	NA	NA	NA	5%	\$34,200.00		
SB-WAF-TCD-85-TR3	\$48,000.00	NA	NA	NA	5%	\$45,600.00		
SB-WAF-FPS-TM-10-DRT-TR2	\$2,625.00	NA	NA	NA	5%	\$2,493.75		
SB-WAF-FPS-TM-10-TR2	\$3,500.00	NA	NA	NA	5%	\$3,325.00		
SB-WAF-FPS-TM-10K-DRT-TR2	\$60,000.00	NA	NA	NA	5%	\$57,000.00		
SB-WAF-FPS-TM-10K-TR2	\$80,000.00	NA	NA	NA	5%	\$76,000.00		
SB-WAF-FPS-TM-20-DRT-TR2	\$4,500.00	NA	NA	NA	5%	\$4,275.00		
SB-WAF-FPS-TM-20-TR2	\$6,000.00	NA	NA	NA	5%	\$5,700.00		
SB-WAF-FPS-TM-25-DRT-TR2	\$6,000.00	NA	NA	NA	5%	\$5,700.00		

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Part Number	List Price				Discount	Customer Price			
	Price (USD)	Standard Support (SL0)	Enhanced Support (SL1)	Premium Support (SL2)		Product or Service	Standard Support - SKU+SL0	Enhanced Support - SKU +SL1	Premium Support - SKU+SL2
SB-WAF-FPS-TM-25-TR2	\$8,000.00	NA	NA	NA	5%	\$7,600.00			
SB-WAF-FPS-TM-45-DRT-TR2	\$10,800.00	NA	NA	NA	5%	\$10,260.00			
SB-WAF-FPS-TM-45-TR2	\$14,400.00	NA	NA	NA	5%	\$13,680.00			
SB-WAF-FPS-TM-65-DRT-TR2	\$18,000.00	NA	NA	NA	5%	\$17,100.00			
SB-WAF-FPS-TM-65-TR2	\$24,000.00	NA	NA	NA	5%	\$22,800.00			
SB-WAF-FPS-TM-85-DRT-TR2	\$36,000.00	NA	NA	NA	5%	\$34,200.00			
SB-WAF-FPS-TM-85-TR2	\$48,000.00	NA	NA	NA	5%	\$45,600.00			
SB-WAF-TRS-10-DRT-TR0	\$2,625.00	NA	NA	NA	5%	\$2,493.75			
SB-WAF-TRS-10-TR0	\$3,500.00	NA	NA	NA	5%	\$3,325.00			
SB-WAF-TRS-10K-DRT-TR0	\$60,000.00	NA	NA	NA	5%	\$57,000.00			
SB-WAF-TRS-10K-TR0	\$80,000.00	NA	NA	NA	5%	\$76,000.00			
SB-WAF-TRS-20-DRT-TR0	\$4,500.00	NA	NA	NA	5%	\$4,275.00			
SB-WAF-TRS-20-TR0	\$6,000.00	NA	NA	NA	5%	\$5,700.00			
SB-WAF-TRS-25-DRT-TR0	\$6,000.00	NA	NA	NA	5%	\$5,700.00			
SB-WAF-TRS-25-TR0	\$8,000.00	NA	NA	NA	5%	\$7,600.00			
SB-WAF-TRS-45-DRT-TR0	\$10,800.00	NA	NA	NA	5%	\$10,260.00			
SB-WAF-TRS-45-TR0	\$14,400.00	NA	NA	NA	5%	\$13,680.00			
SB-WAF-TRS-65-DRT-TR0	\$18,000.00	NA	NA	NA	5%	\$17,100.00			
SB-WAF-TRS-65-TR0	\$24,000.00	NA	NA	NA	5%	\$22,800.00			
SB-WAF-TRS-85-DRT-TR0	\$36,000.00	NA	NA	NA	5%	\$34,200.00			
SB-WAF-TRS-85-TR0	\$48,000.00	NA	NA	NA	5%	\$45,600.00			
A-WAF-V25	\$10,000.00	\$1,600.00	\$2,000.00	NA	10%	\$9,000.00	\$1,440.00	\$1,800.00	
A-WAF-V45	\$15,000.00	\$2,400.00	\$3,000.00	NA	10%	\$13,500.00	\$2,160.00	\$2,700.00	
A-WAF-X10K	\$80,000.00	\$12,800.00	\$16,000.00	19,200.00	10%	\$72,000.00	\$11,520.00	\$14,400.00	\$17,280.00
A-WAF-X20	\$10,000.00	NA	NA	NA	10%	\$9,000.00			
A-WAF-X25	\$10,000.00	\$1,600.00	\$2,000.00	2,400.00	10%	\$9,000.00	\$1,440.00	\$1,800.00	\$2,160.00
A-WAF-X251	\$10,000.00	\$1,600.00	\$2,000.00	2,400.00	10%	\$9,000.00	\$1,440.00	\$1,800.00	\$2,160.00
A-WAF-X45	\$15,000.00	\$2,400.00	\$3,000.00	3,600.00	10%	\$13,500.00	\$2,160.00	\$2,700.00	\$3,240.00
A-WAF-X451	\$15,000.00	\$2,400.00	\$3,000.00	3,600.00	10%	\$13,500.00	\$2,160.00	\$2,700.00	\$3,240.00
A-WAF-X65	\$22,000.00	\$3,520.00	\$4,400.00	5,280.00	10%	\$19,800.00	\$3,168.00	\$3,960.00	\$4,752.00
A-WAF-X651	\$22,000.00	\$3,520.00	\$4,400.00	5,280.00	10%	\$19,800.00	\$3,168.00	\$3,960.00	\$4,752.00
A-WAF-X851	\$48,000.00	\$7,680.00	\$9,600.00	11,520.00	10%	\$43,200.00	\$6,912.00	\$8,640.00	\$10,368.00
SB-WAF-AWS10-MSS-SRV1	\$20,000.00	NA	NA	NA	5%	\$19,000.00			
SB-WAF-AWS10-V1-SRV0	\$5,427.00	NA	NA	NA	5%	\$5,155.65			
SB-WAF-AWS10-V1-SRV1	\$5,867.00	NA	NA	NA	5%	\$5,573.65			
SB-WAF-AWS25-V1-SRV0	\$13,567.00	NA	NA	NA	5%	\$12,888.65			
SB-WAF-AWS25-V1-SRV1	\$14,667.00	NA	NA	NA	5%	\$13,933.65			
SB-WAF-AZR10-V1-DRT-SRV0	\$4,070.00	NA	NA	NA	5%	\$3,866.50			
SB-WAF-AZR10-V1-DRT-SRV1	\$4,400.00	NA	NA	NA	5%	\$4,180.00			
SB-WAF-AZR10-V1-SRV0	\$5,427.00	NA	NA	NA	5%	\$5,155.65			
SB-WAF-AZR10-V1-SRV1	\$5,867.00	NA	NA	NA	5%	\$5,573.65			
SB-WAF-AZR25-V1-DRT-SRV0	\$10,175.00	NA	NA	NA	5%	\$9,666.25			
SB-WAF-AZR25-V1-DRT-SRV1	\$11,000.00	NA	NA	NA	5%	\$10,450.00			
SB-WAF-AZR25-V1-SRV0	\$13,567.00	NA	NA	NA	5%	\$12,888.65			
SB-WAF-AZR25-V1-SRV1	\$14,667.00	NA	NA	NA	5%	\$13,933.65			
SS-WAF-V10-P-V1	\$7,500.00	\$1,200.00	\$1,500.00	NA	10%	\$6,750.00	\$1,080.00	\$1,350.00	
SS-WAF-V10-V1	\$10,000.00	\$1,600.00	\$2,000.00	NA	10%	\$9,000.00	\$1,440.00	\$1,800.00	
SS-WAF-V25-P-V1	\$18,750.00	\$3,000.00	\$3,750.00	NA	10%	\$16,875.00	\$2,700.00	\$3,375.00	
SS-WAF-V25-V1	\$25,000.00	\$4,000.00	\$5,000.00	NA	10%	\$22,500.00	\$3,600.00	\$4,500.00	
SS-WAF-V45-P-V1	\$37,500.00	\$6,000.00	\$7,500.00	NA	10%	\$33,750.00	\$5,400.00	\$6,750.00	
SS-WAF-V45-V1	\$50,000.00	\$8,000.00	\$10,000.00	NA	10%	\$45,000.00	\$7,200.00	\$9,000.00	
SS-WAF-X10K-H1	\$400,000.00	\$64,000.00	\$80,000.00	96,000.00	10%	\$360,000.00	\$57,600.00	\$72,000.00	\$86,400.00
SS-WAF-X10K-P-H1	\$300,000.00	\$48,000.00	\$60,000.00	72,000.00	10%	\$270,000.00	\$43,200.00	\$54,000.00	\$64,800.00
SS-WAF-X11-H3	\$17,500.00	\$2,800.00	\$3,500.00	4,200.00	10%	\$15,750.00	\$2,520.00	\$3,150.00	\$3,780.00
SS-WAF-X11-P-H3	\$13,125.00	\$2,100.00	\$2,625.00	3,150.00	10%	\$11,812.50	\$1,890.00	\$2,362.50	\$2,835.00
SS-WAF-X21-H3	\$30,000.00	\$4,800.00	\$6,000.00	7,200.00	10%	\$27,000.00	\$4,320.00	\$5,400.00	\$6,480.00
SS-WAF-X21-P-H3	\$22,500.00	\$3,600.00	\$4,500.00	5,400.00	10%	\$20,250.00	\$3,240.00	\$4,050.00	\$4,860.00
SS-WAF-X251-H1	\$40,000.00	\$6,400.00	\$8,000.00	9,600.00	10%	\$36,000.00	\$5,760.00	\$7,200.00	\$8,640.00
SS-WAF-X251-P-H1	\$30,000.00	\$4,800.00	\$6,000.00	7,200.00	10%	\$27,000.00	\$4,320.00	\$5,400.00	\$6,480.00
SS-WAF-X451-H1	\$72,000.00	\$11,520.00	\$14,400.00	17,280.00	10%	\$64,800.00	\$10,368.00	\$12,960.00	\$15,552.00
SS-WAF-X451-P-H1	\$54,000.00	\$8,640.00	\$10,800.00	12,960.00	10%	\$48,600.00	\$7,776.00	\$9,720.00	\$11,664.00
SS-WAF-X651-H1	\$120,000.00	\$19,200.00	\$24,000.00	28,800.00	10%	\$108,000.00	\$17,280.00	\$21,600.00	\$25,920.00
SS-WAF-X651-P-H1	\$90,000.00	\$14,400.00	\$18,000.00	21,600.00	10%	\$81,000.00	\$12,960.00	\$16,200.00	\$19,440.00
SS-WAF-X851-H1	\$240,000.00	\$38,400.00	\$48,000.00	57,600.00	10%	\$216,000.00	\$34,560.00	\$43,200.00	\$51,840.00
SS-WAF-X851-P-H1	\$180,000.00	\$28,800.00	\$36,000.00	43,200.00	10%	\$162,000.00	\$25,920.00	\$32,400.00	\$38,880.00
U-WAF-V10-V25	\$15,000.00	\$2,400.00	\$3,000.00	NA	10%	\$13,500.00	\$2,160.00	\$2,700.00	
U-WAF-V25-V45	\$25,000.00	\$4,000.00	\$5,000.00	NA	10%	\$22,500.00	\$3,600.00	\$4,500.00	
U-WAF-X851-P-X10K-P	\$135,000.00	\$21,600.00	\$27,000.00	32,400.00	10%	\$121,500.00	\$19,440.00	\$24,300.00	\$29,160.00
U-WAF-X851-X10K	\$180,000.00	\$28,800.00	\$36,000.00	43,200.00	10%	\$162,000.00	\$25,920.00	\$32,400.00	\$38,880.00
SCB-CB-DST-15DBS-R-SL1	\$56,000.00	NA	NA	NA	5%	\$53,200.00			
SCB-CB-DST-40DBS-R-SL1	\$110,000.00	NA	NA	NA	5%	\$104,500.00			
SCB-CB-DST-8DBS-R-SL1	\$36,000.00	NA	NA	NA	5%	\$34,200.00			
SP-INC-DBP-R-SL1	\$800.00	NA	NA	NA	5%	\$760.00			
A-INCP-100M-CLD	\$18,000.00	NA	NA	NA	5%	\$17,100.00			
A-INCP-1G-CLD	\$90,000.00	NA	NA	NA	5%	\$85,500.00			
A-INCP-250M-CLD	\$33,750.00	NA	NA	NA	5%	\$32,062.50			
A-INCP-500M-CLD	\$54,000.00	NA	NA	NA	5%	\$51,300.00			
A-INCP-5G-CLD	\$360,000.00	NA	NA	NA	5%	\$342,000.00			
INCAP-100M-ON-DMND-CLD	\$2,400.00	NA	NA	NA	5%	\$2,280.00			

Imperva, Inc.

Part Number	List Price				Discount	Customer Price			
	Price (USD)	Standard Support (SL0)	Enhanced Support (SL1)	Premium Support (SL2)		Product or Service	Standard Support - SKU+SL0	Enhanced Support - SKU +SL1	Premium Support - SKU+SL2
INCAP-1G-ON-DMND-CLD	\$9,000.00	NA	NA	NA	5%	\$8,550.00			
INCAP-500M-ON-DMND-CLD	\$5,400.00	NA	NA	NA	5%	\$5,130.00			
A-INCP-PCN-10M-CLD	\$14,400.00	NA	NA	NA	5%	\$13,680.00			
A-INCP-PCN-10M-MTH	\$1,320.00	NA	NA	NA	5%	\$1,254.00			
A-INCP-1000W-CLD	\$270,000.00	NA	NA	NA	5%	\$256,500.00			
A-INCP-100W-CLD	\$33,000.00	NA	NA	NA	5%	\$31,350.00			
A-INCP-10W-CLD	\$4,200.00	NA	NA	NA	5%	\$3,990.00			
A-INCP-1W-CLD	\$600.00	NA	NA	NA	5%	\$570.00			
A-INCP-20W-CLD	\$7,800.00	NA	NA	NA	5%	\$7,410.00			
A-INCP-500W-CLD	\$150,000.00	NA	NA	NA	5%	\$142,500.00			
A-INCP-50W-CLD	\$18,000.00	NA	NA	NA	5%	\$17,100.00			
A-INCP-5W-CLD	\$2,400.00	NA	NA	NA	5%	\$2,280.00			
INCAP-BUS-CLD	\$3,000.00	NA	NA	NA	5%	\$2,850.00			
INCP-100M-CLD	\$24,000.00	NA	NA	NA	5%	\$22,800.00			
INCP-20M-CLD	\$6,000.00	NA	NA	NA	5%	\$5,700.00			
INCP-50M-CLD	\$13,200.00	NA	NA	NA	5%	\$12,540.00			
INCP-DDOS-ON-DMND-CLD	\$0.00	NA	NA	NA	5%	\$0.00			
INCAP-DDOS-10GB-CLD	\$24,000.00	NA	NA	NA	5%	\$22,800.00			
INCAP-DDOS-50GB-CLD	\$48,000.00	NA	NA	NA	5%	\$45,600.00			
INCAP-DDOS-UNLM-CLD	\$84,000.00	NA	NA	NA	5%	\$79,800.00			
A-INCP-IP-CLD	\$36,000.00	NA	NA	NA	5%	\$34,200.00			
A-INCP-IP-R-CLD	\$36,000.00	NA	NA	NA	5%	\$34,200.00			
A-INCP-DNS-100Z-CLD	\$42,000.00	NA	NA	NA	5%	\$39,900.00			
A-INCP-DNS-10Z-CLD	\$14,400.00	NA	NA	NA	5%	\$13,680.00			
A-INCP-DNS-1Z-CLD	\$2,400.00	NA	NA	NA	5%	\$2,280.00			
INCP-DNS-CLD	\$2,400.00	NA	NA	NA	5%	\$2,280.00			
INCAP-BGP-DIRECT-CROSS-CLD	\$50,000.00	NA	NA	NA	5%	\$47,500.00			
INCAP-BGP-DIRECT-ECX-CLD	\$30,000.00	NA	NA	NA	5%	\$28,500.00			
INCAP-BGP-2GRE-CLD	\$12,000.00	NA	NA	NA	5%	\$11,400.00			
INCAP-IP-PROT-10IP-CLD	\$25,200.00	NA	NA	NA	5%	\$23,940.00			
INCAP-IP-PROT-1IP-CLD	\$3,600.00	NA	NA	NA	5%	\$3,420.00			
INCAP-IP-PROT-20IP-CLD	\$46,800.00	NA	NA	NA	5%	\$44,460.00			
INCAP-IP-PROT-50IP-CLD	\$108,000.00	NA	NA	NA	5%	\$102,600.00			
INCAP-IP-PROT-5IP-CLD	\$14,400.00	NA	NA	NA	5%	\$13,680.00			
INCAP-EXT-MON-1RT-CLD	\$10,800.00	NA	NA	NA	5%	\$10,260.00			
INCP-BGP-ENG-CLD	\$5,000.00	NA	NA	NA	5%	\$4,750.00			
INCAP-LB-100M-CLD	\$15,000.00	NA	NA	NA	5%	\$14,250.00			
INCAP-LB-1G-CLD	\$70,000.00	NA	NA	NA	5%	\$66,500.00			
INCAP-LB-20M-CLD	\$5,000.00	NA	NA	NA	5%	\$4,750.00			
INCAP-LB-250M-CLD	\$25,000.00	NA	NA	NA	5%	\$23,750.00			
INCAP-LB-500M-CLD	\$40,000.00	NA	NA	NA	5%	\$38,000.00			
INCAP-LB-50M-CLD	\$10,000.00	NA	NA	NA	5%	\$9,500.00			
INCAP-LB-5G-CLD	\$270,000.00	NA	NA	NA	5%	\$256,500.00			
A-INCP-LOG-1U-CLD	\$36.00	NA	NA	NA	5%	\$34.20			
A-INCP-LOG-50U-CLD	\$1,200.00	NA	NA	NA	5%	\$1,140.00			
INCP-MGS-1000W-CLD	\$405,000.00	NA	NA	NA	5%	\$384,750.00			
INCP-MGS-100W-CLD	\$49,500.00	NA	NA	NA	5%	\$47,025.00			
INCP-MGS-10W-CLD	\$6,300.00	NA	NA	NA	5%	\$5,985.00			
INCP-MGS-1W-CLD	\$900.00	NA	NA	NA	5%	\$855.00			
INCP-MGS-20W-CLD	\$11,700.00	NA	NA	NA	5%	\$11,115.00			
INCP-MGS-500W-CLD	\$225,000.00	NA	NA	NA	5%	\$213,750.00			
INCP-MGS-50W-CLD	\$27,000.00	NA	NA	NA	5%	\$25,650.00			
INCP-MGS-5W-CLD	\$3,600.00	NA	NA	NA	5%	\$3,420.00			
INCP-OVRG	\$400.00	NA	NA	NA	5%	\$380.00			
INCP-PCN-OVRG	\$1,920.00	NA	NA	NA	5%	\$1,824.00			
PS-INCP-TE	\$3,000.00	NA	NA	NA	5%	\$2,850.00			
PS-INCP-T1	\$250.00	NA	NA	NA	5%	\$237.50			
PS-INCP-T2	\$287.50	NA	NA	NA	5%	\$273.13			
PS-INCP-T3	\$300.00	NA	NA	NA	5%	\$285.00			
PS-INCP-T4	\$350.00	NA	NA	NA	5%	\$332.50			
INCP-TAM10-SRV-PS	\$85,000.00	NA	NA	NA	5%	\$80,750.00			
INCP-TAM20-SRV-PS	\$170,000.00	NA	NA	NA	5%	\$161,500.00			
INCP-TAM30-SRV-PS	\$255,000.00	NA	NA	NA	5%	\$242,250.00			
INCP-TAM40-SRV-PS	\$340,000.00	NA	NA	NA	5%	\$323,000.00			
INCAP-SIEM-100M-CLD	\$8,000.00	NA	NA	NA	5%	\$7,600.00			
INCAP-SIEM-1G-CLD	\$35,000.00	NA	NA	NA	5%	\$33,250.00			
INCAP-SIEM-20M-CLD	\$2,000.00	NA	NA	NA	5%	\$1,900.00			
INCAP-SIEM-250M-CLD	\$14,000.00	NA	NA	NA	5%	\$13,300.00			
INCAP-SIEM-500M-CLD	\$23,000.00	NA	NA	NA	5%	\$21,850.00			
INCAP-SIEM-50M-CLD	\$4,400.00	NA	NA	NA	5%	\$4,180.00			
INCAP-SIEM-5G-CLD	\$120,000.00	NA	NA	NA	5%	\$114,000.00			