Appendix C Pricing Index DIR-TSO-3847 Presidio Networked Solutions Group, LLC

PRODUCTS			
Brand	CATEGORY Product Description		DIR Customer Discount % off MSRP
Palo Alto Networks, Inc	 Next Generation Multi-function Fireware Threat Intelligence Service Wildfire cloud based malware analysis. TRAP - advanced end point anti malware Apeture Cloud Septure Cloud TSecurity Products including PA & M Appliances, Virutal VM appliances, Subscription Services, Management software 		27.00%
Blue Coat Systems	Mult-Function Firewall Internet Security Portfolio, network, content, Web, DLP, mobile IT Security Products including hardware/software appliances, virtual appliances & all applications for CASB, and forensics		17.00%
FireEye, Inc.	Security Appliances for real time threat protection, MVX-IPS base defense. IT Security product appliances with software		18.00%
F5 Network, Inc.	App Firewall, SSL, Secure DNS, Access Control, SSO, SSL VNP IT Security BIG-IP appliances (HW & Virtual) with software IT Security Silverline Cloud Services		28.00%
	Endpoint and Server Protection, Interscan Message Security, Hosted Email,	Hardware Solutions	20.00%
Trend Micro Incorporated	Email encryption, DLP, Cloud App Security, ScanMail for Exchange,IM	Software Solutions	30.00%
	security for Lync IT Security Trend Micro Security hardware Solutions	Cloud Solutions	24.00%
Intel Security	Intels's Security Solutions, including McAfee products Intel security products hardware, software, and cloud		24.00%
LogRhythm	Logging & SIEM software Security log collection and Information and Event Management System Appliances XM an PM Appliances, SIEM software and compliance modules		20.00%
RSA, The Security Division of EMC	Endpoint Authentication, Security and Compliance Managemt Software, Categories o RSA Lifecycle & Governance RSA SecurID, Adaptive Authentication, Archer GRC & 3P Governance, Business Role Mgr, Security Analytics, Audit Mgmt, RSA ECAT for Endpoints		17.00%
Sophos Group plc	Unified Threat Platforms UTM SG,XG, and Virtual Appliances UTM Amazon Cloud, Remote Ethernet Devices (RED), UTM Manger, iView Reporting		25.00%
A10 Networks	Secure Web Gateway, Data Center FW, Web Application Delivery LB & SSL accelation App Delivery Platform ADP, SPE, HVA, vThunder, vThunder pay as you go TPS Thunder DDoS Protection, Thunder SSLi, Converged Firewall (CFW),aGalaxy Central Management Appliance aCloud vThunder IaaS Stage 1 - 5		15.00%
Citrix Systems (Netscaler)	Web Security WAF, SSL acceleration NetScaler Appliances VPX, MPX & SDX with Standard, Enterprise Platinum NetScaler SD WAN NetScaler NMAS Network Management and Analystics. NetScaler Web Application Firewall NetScaler Management and Analytic System		18.00%
FireMon	Firewall Mgmt, Policy Enforcement & Configuration Auditing & Risk Mgmt Solution for multi-vendor Firewalls Hardware & Software solutions		17.00%

Imperva, Inc. Securésphere Appliances, Securésphere Virtual Appliances, Mgmt Appliance Security, Breach Prevention, Incapsula DDOS Protection SecureSphere solutions for Web Application Security, Database abd File Security, Breach Prevention, Incapsula DDOS Protection SecureSphere for AWS, SecureSphere for Azure, & Skyfence Cloud SecureSphere Solutions ForeScout CounterACT Appliance, CounterACT Virtual Appliance, CounterACT Enterprise Manager, CounterACT Enterprise Manager Software Solutions: Advanced Threat Detection (ATD) Enterprise Mobility Management (EMM) Vulnerability Assessment (VA) Security Information & Event Management (SIEM) Endpoint Protection Platform (EPP) Cloud Security Gateway protect SaaS Apps (CASB-Cloud Access Security Broker), DLP, Policy App Control, Cloud base file encryption Netskope Discovery - cloud apps discovery Netskope Cloud Appliance, Could pape discovery Netskope Cloud Appliance, Could pape discovery Netskope Discovery - cloud apps discovery Netskope Cloud base file interprise Manageries Cyren Ltd Cyren URL & Ernall Filtering and analytics Fluency Network monitoring , loggin, SIEM Detailed Service Description DIR Customer Discount % off MSRP Palo Alto Networks, Inc Palo Alto, Inc. Product Maintenance				
SecureSphere for AWS, SecureSphere for AZUR, & Skyfence Cloud 5.00% ForeScout CounterACT Appliance, CounterACT Vitual Appliance, CounterACT Appliance, CounterACT Enterprise Manager Hardware 13.00% ForeScout Technolgies, Inc. Software Solution: Advanced Theors Detection (ATD) Enterprise Mobility, Management (EMM) Vulnerability, Seassment (V1) Security Information & Event Management (SIEM) Endpoint Protection Platform (CPP) Software 20.00% Netskope Cloud based Internation & Event Management (SIEM) Endpoint Protection Platform (CPP) Software 20.00% Netskope Cloud Security Gateway protect SaaS Apps (CASB-Cloud Access Security Broker), DLP, Policy App Control, Cloud based Internation & Society Stateway, Active Platform - usage analytics Netskope Cloud Appliance, Cloud Gateway, Active Platform - usage analytics Netskope Cloud Appliance, Cloud Gateway, Active Platform - usage analytics 17.00% Cyren- Ltd Cloud based Internation & Society Stateway Protect SaaS Apps (CASB-Cloud Access Security analytics 16.00% Fluency Network monitoring , loggin, SIEM 15.00% 15.00% RELATED SERVICES Palo Alto, Inc. Product Maintenance 5.58% Bue Coat Systems Polut Maintenance 20.00% FireEys, Inc. FireEyse, Inc. Product Maintenance 20.00% FireEyse, Inc. FireEyse, I	Imperva, Inc.	Securesphere Appliances, Securesphere Virtual Appliances, Mgmt Aplliance SecureSphere solutions for Web Application Security, Database abd File	Hardware & Software	10.00%
ForeScout CounterACT Enterprise Manager, CounterACT Enterprise Manager Hardware 13.00% Software Solutions: Advanced Threat Detection (ATD) Hardware 13.00% ForeScout Technolgies, Inc. Advanced Threat Detection (ATD) Software 20.00% Enterprise Mobility Management (EMM) Vulnerability Assessment (VA) Software 20.00% Socurity Information & Event Management (SIEM) Software 20.00% Netskope Cloud Security Galeway protect SaaS Apps (CASB-Cloud Access Security Broker), DLP, Policy App Control, Cloud Appliance, Cloud Galeway, Active Platform - usage analytics 17.00% Netskope Discovery - cloud app discovery Netskope Cloud Appliance, Cloud Galeway, Active Platform - usage analytics 18.00% Fluency Network monitoring , loggin, SIEM 15.00% 16.00% Fluency Network monitoring , loggin, SIEM 15.00% 15.00% Retartio SectVICES DIR Customer 10.00% <td< td=""><td></td><td>Incapsula DDoS Protection</td><td>Cloud</td><td>5.00%</td></td<>		Incapsula DDoS Protection	Cloud	5.00%
ForeScout CounterACT Enterprise Manager. CounterACT Wintla Applance. Hardware 13.00% Software Solutions: Advanced Threat Detection (ATD) ForeScout Technolgies, Inc. Software Solutions: Software Software 20.00% Socurity Homeation Excension (ATD) Enterprise Management (EMM) Vulnerability Assessment (VA) Software 20.00% Socurity Homeation Excension (ATD) Enterprise Management (SEM) Software 20.00% Netskope Cloud Security Galeway protect SaaS Apps (CASB-Cloud Access Security Broker), DLP, Policy App Attackope Cloud Appliance, Cloud Galeway, Active Platform - usage analytics 17.00% Netskope Discovery - cloud apps discovery Netskope Cloud Appliance, Cloud Galeway, Active Platform - usage analytics 115.00% Fluency Cloud based Internet security threat detection & security analytics 115.00% Fluency Network monitoring , loggin, SIEM DIR Customer Retared Strevers Software 5.58% Bite Coat Systems Pluccat Systems Product Maintenance 15.00% FireEye, Inc. ForeMorks, Inc. ForeMorks, Inc. 5.58% Paid Alto Networks, Inc Paid Alto, Inc. Product Maintenance 5.58% FireEyey, Inc. ForeMorks, Inc.		Network Device access control solutions		
ForeScout Technolgies, Inc. Advanced Threat Detection (ATD) Entreprise Mobility Management (EMM) Vulnerability Assessment (VA) Security Information & Event Management (SIEM) Endpoint Protection Platform (EPP) Software 20.00% Netskope Cloud Security Gateway protect SaaS Apps (CASB-Cloud Access Security Broker), DLP, Policy App Control, Cloud base file encryption Interview 17.00% Netskope Cloud Appliance, Cloud Gateway, Active Platform - usage analytics Netskope CASBs for Office 365, Google Apps, Salesforce, ServiceNow, Box, Dropbox, and Egnyt 17.00% Cyren Ltd Cloud based Internet security threat detection & security analytics Cyren- URL & Email Filtering and analytics Interview 18.00% Fluency Network monitoring , loggin, SIEM Interview Interview 18.00% RELATED SERVICES Security Amanagement (Encluse) Interview 18.00% Paio Alto, Inc. Product Maintenance 5.58% 19.00% Paio Alto, Inc. Product Maintenance 5.58% 10.00% FireEye, Inc. FireEye, Inc. FireEye, Inc. 5.58% Blue Coat Systems FireEye Inc. FireEye Inc. 5.88% Blue Coat Systems FireEye Inc. FireEye Inc. 28.00% Softworks, Inc. FireEye Inc. FireEye Inc. FireEye Inc. </td <td></td> <td>ForeScout CounterACT Appliance, CounterACT Virtual Appliance,</td> <td>Hardware</td> <td>13.00%</td>		ForeScout CounterACT Appliance, CounterACT Virtual Appliance,	Hardware	13.00%
Enterprise Mobility Management (EMM) Vulnerability Assessment (VA) Security Information & Event Management (SIEM) Endpoint Protection Platform (EPP) Software 20.00% Netskope Courd Security Gateway protect SaaS Apps (CASB-Cloud Access Security Broker), DLP, Policy App Control, Cloud base file encryption 17.00% Netskope Netskope Cloud Appliance, Cloud Gateway, Active Platform - usage analytics Netskope Discovery - cloud apps discovery Netskope CASBs for Office 365, Google Apps, Salesforce, ServiceNow, Box, Dropbox, and Egnyt 17.00% Cyren Ltd Cloud base file interruity threat detection & security analytics Cyren- URL & Email Filering and analytics 16.00% Fluency Network monitoring , loggin, SIEM 15.00% RELATED SERVICES Detailed Service Description DIR Customer Discount % off MSRP Bile Coat Systems Palo Alto, Inc. Product Maintenance 5.58% Bilue Coat Systems Palo Alto, Inc. Product Maintenance 9.00% FireEye, Inc. FireEye, Inc. Product Maintenance 28.00% FireEye, Inc. FireEye, Inc. Product Maintenance 28.00% <td< td=""><td></td><td>Software Solutions:</td><td></td><td></td></td<>		Software Solutions:		
Vulnerability Assessment (VA) Security Information & Event Management (SIEM) Endpoint Protection Platform (EPP) Software 20.00% Netskope Cloud Security Gateway protect SaaS Apps (CASB-Cloud Access Security Broker), DLP, Policy App Control, Cloud Appliance, Cloud Gateway, Active Platform - usage analytics Netskope Cloud Appliance, Cloud Gateway, Active Platform - usage analytics Netskope Discovery - oldud app discovery Netskope Cloud app discovery 17.00% Cyren Ltd Cloud Based file encryption security analytics (Cyren- URL & Email Filtering and analytics 16.00% Fluency Networks monitoring , loggin, SIEM 15.00% RELATED SERVICES DEtailed Service Description DIR Customer Discount % off MSRP Paio Alto Networks, Inc Palo Alto, Inc. Product Maintenance 5.8% Blue Coat Systems Plocat Systems Product Maintenance 9.00% FF Networks, Inc. F5 Networks, Inc Product Maintenance 9.00% FF Networks, Inc. F5 Networks, Inc Product Maintenance 2.00% FireEye, Inc. File Security Includes McAfee) Hardware Maintenance (excludes renewals) 11.00% File Security Intel Security Includes McAfee) Software Maintenance (excludes renewals) 11.00% Intel Security Intel Security Includes McAfee) Software Maintenance (excludes renewals) 11.00% Intel Sec	ForeScout Technolgies, Inc.			
Security Information & Event Management (SIEM) Endpoint Protection Platform (EPP) Software 20.00% Netskope Cloud Security Gateway protect SaaS Apps (CASB-Cloud Access Security Broker), DLP, Policy App Control, Cloud base file encryption 17.00% Netskope Netskope Olscovery - doud apps discovery Netskope Discovery - doud apps discovery Netskope CASBs for Office 365, Google Apps, Salesforce, ServiceNow, Box, Dropbox, and Egnyt 17.00% Cyren Ltd Cloud based Internet security threat detection & security analytics Cyren- URL & Email Filtering and analytics 16.00% Fluency Network monitoring , loggin, SIEM 15.00% RELATED SERVICES DIR Customer Discount % off MSRP Brand Detailed Service Description DIR Customer Discount % off MSRP Palo Alto Networks, Inc Palo Alto, Inc. Product Maintenance 9.00% FireEye, Inc. FireEye, Inc. Product Maintenance 9.00% FireEye, Inc. FireEye, Inc. Product Maintenance 12.00% Intel Security Intel Security (Includes McAleg) Hardware Maintenance (excludes renewals) 11.00% Intel Security Intel Security (Includes McAleg) Hardware Maintenance (excludes renewals) 3.00% Sophos Group plc Sophos Maintenance 3.00%				
Netskope Control, Cloud base file encryption 17.00% Netskope Cloud Appliance, Cloud Gateway, Active Platform - usage analytics Netskope CASBs for Office 365, Google Apps, Salesforce, ServiceNow, Box, Dropbox, and Egnyt 17.00% Cyren Ltd Cloud based Internet security threat detection & security analytics Cyren- URL & Email Filtering and analytics 16.00% Fluency Network monitoring , loggin, SIEM 15.00% RELATED SERVICES Dirac Control Maintenance 5.58% Brand Detailed Service Description Dirac Customer MSRP Palo Alto, Inc. Product Maintenance 5.58% Blue Coat Systems Bluecoat Systems Product Maintenance 28.00% For Holdron Micro Product Maintenance 28.00% 28.00% Trend Micro Product Maintenance 28.00% 28.00% Trend Micro Product Maintenance 28.00% 28.00% Trend Micro Product Maintenance 12.00% 11.00% Titel Security Intel Security (includes McAlee) Software Maintenance (excludes renewals) 11.00% Trend Micro Product Maintenance 3.00% 3.00% 3.00% Sophos Maintenance 5.50% 3.00% 3.00% 3.00% <td></td> <td>Security Information & Event Management (SIEM)</td> <td>Software</td> <td>20.00%</td>		Security Information & Event Management (SIEM)	Software	20.00%
Netskope Control, Cloud base file encryption 17.00% Netskope Cloud Appliance, Cloud Gateway, Active Platform - usage analytics Netskope CASBs for Office 366, Google Apps, Salesforce, ServiceNow, Box, Dropbox, and Egnyt 17.00% Cyren Ltd Cloud based Internet security threat detection & security analytics Cyren- URL & Email Filtering and analytics 16.00% Fluency Network monitoring , loggin, SIEM 15.00% RELATED SERVICES Dira Customer Discount % off Inscount % off Dira Customer Discount % off Palo Alto Networks, Inc Palo Alto, Inc. Product Maintenance 5.59% Blue Coat Systems Bluecoat Systems Product Maintenance 9.00% FrieEye, Inc. FireBye, Inc. Product Maintenance 28.00% Trend Micro Product Maintenance 28.00% 28.00% Trend Micro Product Maintenance 12.00% 11.00% Trend Micro Product Maintenance 28.00% 28.00% Trend Micro Product Maintenance 12.00% 11.00% Trend Micro Product Maintenance 12.00% 11.00% Trend Micro Product Maintenance 28.00% 28.00% Sophos Maintenance 5.00% 3.00% 3.00% <t< td=""><td></td><td></td><td></td><td></td></t<>				
Netskope Cloud Appliance, Cloud Gateway, Active Plattorn - Usage analytics Netskope Discovery - Rotud appliance, Could Gateway, Active Plattorn - Usage analytics Netskope CASBs for Office 365, Google Apps, Salesforce, ServiceNow, Box, Dropbox, and Egnyt Cyren Ltd Cloud based Internet security threat detection & security analytics Cyren- URL & Email Filtering and analytics 16.00% Fluency Network monitoring , loggin, SIEM 15.00% RELATED SERVICES DIR Customer Discount % off MSRP Brand Detailed Service Description DIR Customer MSRP Bile Coat Systems Bluecoat Systems Product Maintenance 5.89% Bile Coat Systems Bluecoat Systems Product Maintenance 9.00% F5 Networks, Inc F5 Networks, Inc Product Maintenance 2.800% Fee Ly. Free Yee, Inc. Product Maintenance 2.800% F1 end Micro Product Maintenance 2.800% 2.800% Intel Security Intel Security (Includes McAfee) Software Maintenance (excludes renewals) 11.00% RSA RSA Maintenance 3.00% 3.00% RSA RSA Maintenance 3.00% 3.00% RSA RSA Maintenance 3.00% 3.00% RSA RSA Maintenance<			roker), DLP, Policy App	
Netskope Discovery' - cloud apps discovery' Netskope CASBs for Office 365, Google Apps, Salesforce, ServiceNow, Box, Dropbox, and Egnyt Cyren Ltd Cloud based Internet security threat detection & security analytics Cyren-URL & Email Filtering and analytics 16.00% Fluency Network monitoring , loggin, SIEM 15.00% RELATED SERVICES DIR Customer Discount % off MSRP Brand Detailed Service Description DIR Customer Discount % off MSRP Palo Alto Networks, Inc Palo Alto, Inc. Product Maintenance 5.88% Blue Coat Systems Bluecoat Systems Product Maintenance 9.00% FireEye, Inc. FireEye, Inc. Product Maintenance 9.00% F5 Networks, Inc FireEye, Inc. Product Maintenance 9.00% Intel Security Intel Security (includes McAfee) Software Maintenance (excludes renewals) 11.00% Intel Security Intel Security (includes McAfee) Software Maintenance (excludes renewals) 28.00% Sophos Maintenance 3.00% 50% 50% 3.00% Sophos Group plc Sophos Maintenance 3.00% 50.00% 50.00% 50.00% 50.00% 50.00% 50.00% 50.00% 50.00% 50.00%	Netskope	Nataliana Olavid Analianan Olavid Ostavian Astiva Distinana viana analitik	_	17.00%
Netskope CASBs for Office 365, Google Åpps, Salesforce, ServiceNow, Box, Dropbox, and Egnyt Cyren Ltd Cloud based Internet security threat detection & security analytics Cyren- URL & Email Filtering and analytics 16.00% Fluency Network monitoring , loggin, SIEM 15.00% RELATED SERVICES DIR Customer Discount % off MSRP Brand Detailed Service Description DIR Customer Discount % off MSRP Palo Alto Networks, Inc Palo Alto, Inc. Product Maintenance 5.8% Biue Coat Systems Bluecoat Systems Product Maintenance 28.00% FireEye, Inc. FireEye, Inc. Product Maintenance 28.00% Trend Micro Incorporated Trend Micro Product Maintenance 28.00% Intel Security Intel Security (includes McMee) Software Maintenance (excludes renewals) 11.00% Intel Security Intel Security (includes McMee) Software Maintenance (excludes renewals) 28.00% LogRythm LogRythm Software Maintenance 3.00% KSA RSA Maintenance 3.00% Sophos Koroup pic Sophos Maintenance 3.00% Kitskystems Citrix Systems - Netscaler Maintenance 3.00% Sophos Koroup pic			S	
Cyren Ltd Cyren-URL & Email Filtering and analytics 16.00% Fluency Network monitoring , loggin, SIEM 15.00% RELATED SERVICES DIR Customer Brand Detailed Service Description DIR Customer Blue Coat Systems Bluecoat Systems Product Maintenance 5.58% Blue Coat Systems Bluecoat Systems Product Maintenance 9.00% F7 Feb.p., Inc. FireEye, Inc. Product Maintenance 9.00% F5 Networks, Inc. F5 Networks, Inc Product Maintenance 28.00% F1reEye, Inc. FireEye, Inc. Product Maintenance 28.00% Intel Security Intel Security (includes McAfee) Hardware Maintenance (excludes renewals) 11.00% Intel Security Intel Security (includes McAfee) Software Maintenance (excludes renewals) 28.00% LogRythm LogRythm Software Maintenance 3.00% Sophos Group plc Sophos Maintenance 3.00% Sophos Group plc Sophos Maintenance 9.00% FireMon Maintenance 9.00% 10.00% FireMon Maintenance 3.00% 3.00% Sophos Group plc Sophos Maintenance 3.00% Sophos Maintenance 9.00% <td></td> <td></td> <td>, Dropbox, and Egnyt</td> <td></td>			, Dropbox, and Egnyt	
Cyren Ltd Cyren - URL & Email Filtering and analytics 16.00% Fluency Network monitoring , loggin, SIEM 15.00% RELATED SERVICES Dir Customer Dir Qustomer Dir Qustomer <t< td=""><td></td><td>Cloud based Internet security threat detection & security analytics</td><td></td><td></td></t<>		Cloud based Internet security threat detection & security analytics		
Brand DiR Customer Discount % off MSRP Palo Alto Networks, Inc Palo Alto, Inc. Product Maintenance 5.58% Blue Coat Systems Bluecoat Systems Product Maintenance 9.00% FireEye, Inc. FireEye, Inc. Product Maintenance 9.00% F5 Networks, Inc. F5 Networks, Inc Product Maintenance 9.00% Trend Micro Incorporated Trend Micro Product Maintenance 12.00% Intel Security Intel Security (includes McAfee) Hardware Maintenance (excludes renewals) 11.00% CogRythm LogRythm LogRythm 3.00% Sohos Group plc Sohos Maintenance 3.00% Stetworks A10 Maintenance 15.00% Firemon FireMon Maintenance 9.00% Firemon FireMon Maintenance 9.00% Firemon FireMon Maintenance 9.00% Firemon FireMon Maintenance 9.00% ForeScout Technologies, Inc. Forescout Maintenance	Cyren Ltd	Cyren- URL & Email Filtering and analytics		16.00%
BrandDetailed Service DescriptionDIR Customer Discount % off MSRPPalo Alto Networks, IncPalo Alto, Inc. Product Maintenance5.58%Blue Coat SystemsBluecoat Systems Product Maintenance10.00%FireEye, Inc.FireEye, Inc. Product Maintenance9.00%F5 Networks, Inc.F5 Networks, Inc Product Maintenance28.00%Trend Micro IncorporatedTrend Micro Product Maintenance11.00%Intel SecurityIntel Security (includes McAfee) Hardware Maintenance (excludes renewals)11.00%Intel SecurityIntel Security (includes McAfee) Software Maintenance (excludes renewals)28.00%LogRythmLogRythm Software Maintenance3.00%Sophos Group plcSophos Maintenance3.00%A10 NetworksA10 Maintenance15.00%FiremonFireMon Maintenance9.00%FiremonFireMon Maintenance9.00%ForeScout Technologies, Inc.Forescout Maintenance9.00%NetskopeNetskope Maintenance5.00%Cyren LtdCyren Maintenance5.00%	Fluency	Network monitoring , loggin, SIEM		15.00%
BrandDetailed Service DescriptionDIR Customer Discount % off MSRPPalo Alto Networks, IncPalo Alto, Inc. Product Maintenance5.58%Blue Coat SystemsBluecoat Systems Product Maintenance10.00%FireEye, Inc.FireEye, Inc. Product Maintenance9.00%F5 Networks, Inc.F5 Networks, Inc Product Maintenance28.00%Trend Micro IncorporatedTrend Micro Product Maintenance12.00%Intel SecurityIntel Security (includes McAfee) Hardware Maintenance (excludes renewals)11.00%Intel SecurityIntel Security (includes McAfee) Software Maintenance (excludes renewals)28.00%LogRythmLogRythm Software Maintenance3.00%Sophos Group plcSophos Maintenance3.00%A10 NetworksA10 Maintenance15.00%FiremonFireMon Maintenance9.00%FiremonFireMon Maintenance9.00%ForeScout Technologies, Inc.Forescout Maintenance5.00%KotskopeNetskope Maintenance12.00%KetskopeNetskope Maintenance5.00%Cyren LtdCyren Maintenance5.00%				
BrandDetailed Service DescriptionDiscount % off MSRPPalo Alto Networks, IncPalo Alto, Inc. Product Maintenance5.58%Blue Coat SystemsBluecoat Systems Product Maintenance10.00%FireEye, Inc.FireEye, Inc. Product Maintenance9.00%F5 Networks, Inc.F5 Networks, Inc Product Maintenance28.00%Trend Micro IncorporatedTrend Micro Product Maintenance11.00%Intel SecurityIntel Security (includes McAfee) Hardware Maintenance (excludes renewals)11.00%Intel SecurityIntel Security (includes McAfee) Software Maintenance (excludes renewals)28.00%LogRythmLogRythm Software Maintenance3.00%Sophos Group plcSophos Maintenance3.00%A10 NetworksA10 Maintenance11.00%FiremonFireMon Maintenance10.00%FiremonFireMon Maintenance9.00%Imperva, Inc.Imperva Maintenance9.00%ForeScout Technologies, Inc.Forescout Maintenance12.00%NetskopeNetskope Maintenance12.00%Cyren LtdCyren Maintenance5.00%SoneSophos Maintenance5.00%Sophos Group PlcSophos Maintenance5.00%Sophos Group PlcSophos Maintenance9.00%Sophos Group PlcSophos Maintenance9.00%Sophos Group PlcSophos Maintenance9.00%FireMon Maintenance10.00%9.00%Sophos Group PlcKospe Maintenance5.00%Sophos Group PlcSophos Maintenance <td>RELATED SERVICES</td> <td></td> <td></td> <td></td>	RELATED SERVICES			
Blue Coat SystemsBluecoat Systems Product Maintenance10.00%FireEye, Inc.FireEye, Inc. Product Maintenance9.00%F5 Networks, Inc.F5 Networks, Inc Product Maintenance28.00%Trend Micro IncorporatedTrend Micro Product Maintenance12.00%Intel SecurityIntel Security (includes McAfee) Hardware Maintenance (excludes renewals)11.00%Intel SecurityIntel Security (includes McAfee) Software Maintenance (excludes renewals)28.00%LogRythmLogRythm Software Maintenance30.00%Sophos Group plcSophos Maintenance30.00%A10 NetworksA10 Maintenance15.00%FiremonFireMon Maintenance9.00%FiremonFireMon Maintenance9.00%ForeScout Technologies, Inc.Forescout Maintenance5.00%NetskopeNetskope Maintenance12.00%NetskopeNetskope Maintenance5.00%Cyren LtdCyren Maintenance5.00%	Brand	Detailed Service Description		Discount % off
FireEye, Inc.FireEye, Inc. Product Maintenance9.00%F5 Networks, Inc.F5 Networks, Inc Product Maintenance28.00%Trend Micro IncorporatedTrend Micro Product Maintenance12.00%Intel SecurityIntel Security (includes McAfee) Hardware Maintenance (excludes renewals)11.00%Intel SecurityIntel Security (includes McAfee) Software Maintenance (excludes renewals)28.00%LogRythmLogRythm Software Maintenance3.00%Sophos Group plcSophos Maintenance3.00%A10 NetworksA10 Maintenance15.00%Citrix SystemsCitrix Systems - Netscaler Maintenance9.00%ForeScout Technologies, Inc.Forescout Maintenance5.00%NetskopeNetskope Maintenance12.00%NetskopeNetskope Maintenance12.00%Storpe LtdCyren Maintenance5.00%	Palo Alto Networks, Inc			5.58%
F5 Networks, Inc.F5 Networks, Inc Product Maintenance28.00%Trend Micro IncorporatedTrend Micro Product Maintenance12.00%Intel SecurityIntel Security (includes McAfee) Hardware Maintenance (excludes renewals)11.00%Intel SecurityIntel Security (includes McAfee) Software Maintenance (excludes renewals)28.00%LogRythmLogRythm Software Maintenance28.00%RSARSA Maintenance3.00%Sophos Group plcSophos Maintenance25.00%A10 NetworksA10 Maintenance10.00%Citrix SystemsCitrix Systems - Netscaler Maintenance9.00%Imperva, Inc.Imperva Maintenance5.00%ForeScout Technologies, Inc.Forescout Maintenance12.00%NetskopeNetskopeNetskope Maintenance15.00%Cyren LtdCyren Maintenance5.00%	-	Bluecoat Systems Product Maintenance		10.00%
Trend Micro IncorporatedTrend Micro Product Maintenance12.00%Intel SecurityIntel Security (includes McAfee) Hardware Maintenance (excludes renewals)11.00%Intel SecurityIntel Security (includes McAfee) Software Maintenance (excludes renewals)28.00%LogRythmLogRythm Software Maintenance28.00%RSARSA Maintenance3.00%Sophos Group plcSophos Maintenance3.00%A10 NetworksA10 Maintenance15.00%FiremonFireMon Maintenance9.00%Imperva, Inc.Imperva Maintenance5.00%ForeScout Technologies, Inc.Forescout Maintenance12.00%NetskopeNetskope Maintenance15.00%Cyren LtdCyren Maintenance15.00%				
Intel SecurityIntel Security (includes McAfee) Hardware Maintenance (excludes renewals)11.00%Intel SecurityIntel Security (includes McAfee) Software Maintenance (excludes renewals)28.00%LogRythmLogRythm Software Maintenance15.00%RSARSA Maintenance3.00%Sophos Group plcSophos Maintenance25.00%A10 NetworksA10 Maintenance15.00%Citrix SystemsCitrix Systems - Netscaler Maintenance10.00%FiremonFireMon Maintenance9.00%Imperva, Inc.Imperva Maintenance5.00%ForeScout Technologies, Inc.Forescout Maintenance12.00%NetskopeNetskope Maintenance15.00%Cyren LtdCyren Maintenance5.00%				
Intel SecurityIntel Security (includes McAfee) Software Maintenance (excludes renewals)28.00%LogRythmLogRythm Software Maintenance15.00%RSARSA Maintenance3.00%Sophos Group plcSophos Maintenance25.00%A10 NetworksA10 Maintenance15.00%Citrix SystemsCitrix Systems - Netscaler Maintenance10.00%FiremonFireMon Maintenance9.00%Imperva, Inc.Imperva Maintenance5.00%ForeScout Technologies, Inc.Forescout Maintenance12.00%NetskopeNetskope Maintenance15.00%Cyren LtdCyren Maintenance5.00%				
LogRythmLogRythm Software Maintenance15.00%RSARSA Maintenance3.00%Sophos Group plcSophos Maintenance25.00%A10 NetworksA10 Maintenance15.00%Citrix SystemsCitrix Systems - Netscaler Maintenance10.00%FiremonFireMon Maintenance9.00%Imperva, Inc.Imperva Maintenance5.00%ForeScout Technologies, Inc.Forescout Maintenance12.00%NetskopeNetskope Maintenance15.00%Cyren LtdCyren Maintenance5.00%	-			
RSARSA Maintenance3.00%Sophos Group plcSophos Maintenance25.00%A10 NetworksA10 Maintenance15.00%Citrix SystemsCitrix Systems - Netscaler Maintenance10.00%FiremonFireMon Maintenance9.00%Imperva, Inc.Imperva Maintenance5.00%ForeScout Technologies, Inc.Forescout Maintenance12.00%NetskopeNetskope Maintenance15.00%Cyren LtdCyren Maintenance5.00%				
Sophos Group plcSophos Maintenance25.00%A10 NetworksA10 Maintenance15.00%Citrix SystemsCitrix Systems - Netscaler Maintenance10.00%FiremonFireMon Maintenance9.00%Imperva, Inc.Imperva Maintenance5.00%ForeScout Technologies, Inc.Forescout Maintenance12.00%NetskopeNetskope Maintenance15.00%Cyren LtdCyren Maintenance5.00%				
A10 Networks A10 Maintenance 15.00% Citrix Systems Citrix Systems - Netscaler Maintenance 10.00% Firemon FireMon Maintenance 9.00% Imperva, Inc. Imperva Maintenance 5.00% ForeScout Technologies, Inc. Forescout Maintenance 12.00% Netskope Netskope Maintenance 15.00% Cyren Ltd Cyren Maintenance 5.00%				
Citrix Systems Citrix Systems - Netscaler Maintenance 10.00% Firemon FireMon Maintenance 9.00% Imperva, Inc. Imperva Maintenance 5.00% ForeScout Technologies, Inc. Forescout Maintenance 12.00% Netskope Netskope Maintenance 15.00% Cyren Ltd Cyren Maintenance 5.00%				
FireMon FireMon Maintenance 9.00% Imperva, Inc. Imperva Maintenance 5.00% ForeScout Technologies, Inc. Forescout Maintenance 12.00% Netskope Netskope Maintenance 15.00% Cyren Ltd Cyren Maintenance 5.00%	0::::::::::::::::::::::::::::::::::::::			
Imperva, Inc. Imperva Maintenance 5.00% ForeScout Technologies, Inc. Forescout Maintenance 12.00% Netskope Netskope Maintenance 15.00% Cyren Ltd Cyren Maintenance 5.00%				
ForeScout Technologies, Inc. Forescout Maintenance 12.00% Netskope Netskope Maintenance 15.00% Cyren Ltd Cyren Maintenance 5.00%				
Netskope Netskope Maintenance 15.00% Cyren Ltd Cyren Maintenance 5.00%		•		
Cyren Ltd Cyren Maintenance 5.00%				
	•			
ridency maintenance 5.00%				
	Flucency	Eluency Maintenance		5 1019/-

Brand	Detailed Service Description	DIR Customer Discount % off MSRP
Presidio PS	Product Installation Services, Basic installation services for vendors listed in Product category	\$225 / hr
Presidio PS	Policy Development, Advanced security deployments	\$225 / hr
Presidio PS	Security Architecture Consulting, Senior Cyber Security Architect	\$250 / hr
Presidio PS	Cyber Security Assessment Services, Senior Cyber Security Assessor	\$250 / hr

FireEye, Inc.	Security Product Implementation, Vendor product installation services	5.00%
Intel Security	Security Product Implementation, Vendor product installation services	2.50%
RSA	Security Product Implementation, Vendor product installation services	2.50%
Sophos Group plc	Security Product Implementation, Vendor product installation services	10.00%
A10 Networks	Security Product Implementation, Vendor product installation services	12.00%
Firemon	Security Product Implementation, Vendor product installation services	5.00%
Imperva, Inc.	Security Product Implementation, Vendor product installation services	5.00%
Managed Security Services		
SERVICE CATEGORY	Detailed Service Description	DIR Customer Discount % off MSRP
Managed Security - Large Firewall HQ/Complex	Cisco Firewall Large - Device Management (monthly)	20.00%
Managed Security - Medium Firewall - Medium Office/Branch Office	Cisco Firewall Large - Device Management (monthly)	20.00%
Managed Security - Small Firewall - Small Office/Home Office	Cisco Firewall Small - Device Management (monthly)	20.00%
Managed Security - IDS/IPS	Cisco Intrusion Detection System / Intrusion Prevention System (IDS/IPS) - Device Management (monthly)	20.00%
SIEM - Firewall/IPS/Core Router (Complex devices)	Security Information and Event Management - Firewall/IPS/Core Router [Complex devices] (monthly)	20.00%
SIEM - Router/Switch/AccessPoint (Simple devices)	Security Information and Event Management - Router/Switch/AccessPoint [Simple devices] (monthly)	20.00%
SIEM - AntiVirus/Endpoint Protection	Security Information and Event Management - AntiVirus/Endpoint Protection (monthly)	20.00%
SIEM - Windows/Unix Servers	Security Information and Event Management - Windows/Unix Servers (monthly)	20.00%
SIEM - Application Servers: Microsoft Exchange, SQL, Active Directory, etc.	Security Information and Event Management - Application Servers: Microsoft Exchange, SQL, Active Directory, etc. (monthly)	20.00%
SIEM - Workstations	Security Information and Event Management - Workstations (monthly)	20.00%
Vulnerability Scanning	Vulnerability Scanning - Internal and External, performed monthly (priced annually): Up to 50 external IP addresses, with additional external IPs in blocks of 50 as needed, charge seprately. Internal systems scanning for up to 254 hosts.	20.00%
Quarterly Security Reviews	Quarterly Security Reviews (priced annually): Regularly scheduled security meetings and reports. Analysts review data collected over the specified reporting period and provide manual analysis of the data to identify negative security related trends. Analysts provide recommendations and advice on tactical and strategic advice on mitigation strategies for the organization. Key items reviewed include Security Advisories, Maintenance issues, Critical attack patterns, Insecure Protocol use and Vulnerability Scan results (as applicable).	20.00%