

## PRESIDIO FIELD SERVICES (PFS)

### CLIENT CHALLENGE

Deploying technology on a large scale or under a short duration can present many challenges to OEM's, Integrators and End-Users.

Additionally, clients encounter daily ad-hoc IT needs with either minimal internal staff and/or existing partners that can provide consistent quality and pricing across the U.S.

Lastly, clients struggle with field services partners that lack flexibility, scalability and adaptability to meet their program requirements.



### THE SERVICE

Presidio's Field Services (PFS) Practice provides localized support domestically with vetted contractors capable of installing route/switch, Unified Communications, wireless solutions as well as PC and peripheral deployments. All contractors are vetted proactively by ensuring they have passed a criminal background check, along with verification that their skill set meets the scope of the work.

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*"Respond fast, execute faster" is our philosophy with proven case studies available."*

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All engagements are managed by a qualified staff of FTE's with combined 100+ experience in the field services industry.

Whether your client requires a solution to deploy to thousands of locations in a short time frame or support for non project based opportunities, our network is at the ready to provide such support. In fact, we have recognized the client needs for the ad-hoc requests have grown, which resulted in dedicating a team within our team, know as our PFS+ program.

### WHAT YOU GET

Our clients can expect a competitive solution delivered with the highest level of scalability in the marketplace. There will be no mystery with pricing submitted along with highly flexible pricing models to meet varying client needs.

### KEY BENEFITS:

PFS has a deep network of contractors across the U.S. with technician capabilities in:

- **Route/Switch & Firewalls** (assumes pre-configured devices and/or remote PS support)
- **Wireless Solutions** (including RF assessments in select markets)
- **Unified Communications**
- **Cabling Infrastructure IT Decommissioning & Relocations services** (excludes moving services)
- **PC and Peripherals**

### ABOUT PRESIDIO

Presidio is a leading North American IT solutions provider focused on Digital Infrastructure, Cloud and Security solutions to create agile, secure infrastructure platforms for commercial and public sector customers. We deliver this technology expertise through a full life cycle model of professional, managed, and support services including strategy, consulting, implementation and design. By taking the time to deeply understand how our clients define success, we help them harness technology advances, simplify IT complexity and optimize their environments today while enabling future applications, user experiences, and revenue models. As of June 30, 2019, we serve approximately 7,900 middle-market, large, and government organizations across a diverse range of industries. Approximately 2,900 Presidio professionals, including more than 1,600 technical engineers, are based in 60+ offices across the United States in a unique, local delivery model combined with the national scale of a \$3.0 billion dollar industry leader. We are passionate about driving results for our clients and delivering the highest quality of service in the industry.

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### CONNECT WITH US

For more information regarding our company, please visit [Presidio.com](https://www.presidio.com)

Please contact your local Account Manager for more details on our PFS solution.