

PRESIDIO AND GLOBAL APPLIANCE MANUFACTURER: ACHIEVING “CLOUD FIRST” GOALS WITH A HYBRID SOLUTION

THE CHALLENGE

Complex legacy infrastructure was occupying too much IT staff time. Managed services agreements were incurring expense and not achieving the quick turnarounds the company required.

The global IT network and systems team reached out to Presidio, its longtime digital transformation partner, to find a way to consolidate infrastructure and standardized application delivery through a “Cloud First” approach.

THE APPROACH

Presidio applied its in-depth knowledge of the company’s network, systems and business to tackling the challenge. The recommendation: a hybrid solution with a Nutanix hyperconverged platform, a technology that had attracted the client’s interest.

The Presidio-Nutanix team explained how an AWS cloud solution and Nutanix on-premises platform would work together. Additionally, the client would be able to leverage Nutanix toolsets for a multi-cloud strategy in the future.

THE RESULTS

To solidify buy-in for the hybrid approach, Presidio identified quick opportunities for savings, such as eliminating costly leases for IBM storage as a service and IBM AIX infrastructure and folding this functionality into the Nutanix solution. Overall, the solution positions this global appliance manufacturer to achieve total cost of ownership within 12 months of deployment.

Looking ahead to the future, the Nutanix solution will scale across the client’s many manufacturing sites, saving money through the removal of leases and providing these plants disaster recovery and business continuity. As hardware versions come due for upgrades, this global home goods and appliance manufacturer will be able to reduce its data center footprint, dependence on legacy technology, and costs even further.

THE CUSTOMER

One of the world’s leading global manufacturer of home appliances and operations in nearly every country on the planet. As its’ data center hardware and software came due for a refresh, the corporation saw an opportunity to achieve savings and more streamlined administration.

PARTNERS



NUTANIX

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