

VMWARE CLOUD ON AWS

THE CHALLENGE

As more customers find themselves in a hybrid cloud world, they can struggle to find the right balance between leveraging on-premises investments and public cloud efficiencies.

THE SOLUTION

VMware Cloud on AWS provides a full VMware-based software-defined data center experience that extends from customers' on-premises environment to the world's largest public cloud, AWS, and enables customers to eliminate operational complexity by managing a hybrid cloud environment with familiar VMware tools. It is an integrated cloud offering jointly developed by AWS and VMware delivering a highly scalable, secure, and innovative service that allows organizations to seamlessly migrate and extend their on-premises VMware vSphere-based environments to the AWS Cloud running on next-generation Amazon Elastic Compute Cloud (Amazon EC2) bare metal infrastructure. VMware Cloud on AWS is ideal for enterprise IT infrastructure and operations organizations looking to migrate their on-premises vSphere-based workloads to the public cloud, consolidate and extend their data center capacities, and optimize, simplify, and modernize their disaster recovery solutions.

KEY BENEFITS

Simplified Operations

- Ability to manage both on- and off-premises data using the same tools, while hypervisor allows accelerated adoption with minimal re-training
- Retains a similar environment in your datacenter, but now in VMware on AWS

Reduced Operational Cost

- Organizations with a restricted budget or education plan can still have a cloud-like environment outside of the datacenter using VMware on AWS
- Reduces the need to re-train IT staff, saving both time and money

Accelerated Migration

- Simplified and streamlined migration factory with familiar tools
- Allows organizations to focus up the stack on the application and not on the infrastructure

Increased Innovation

- Allows you to move workloads closer to native cloud services that drive innovation, such as databases, analytics, IoT, AI/ML, security, and mobile
- Moving applications closer to native cloud PaaS services like RDS allows for a phased approach to cloud native refactoring, allowing the business to continue operating while you reinvent and innovate

WHAT MAKES US DIFFERENT

- VMware Premier Solution Provider Partner and an AWS Partner Network (APN) Advanced Consulting Partner
- One of the first Solution Providers to achieve the VMware Cloud on AWS Solution Competency
- Experience in developing secure data center solutions on VMware and a proven innovator and leader in AWS cloud services
- Demonstrated expertise through a full life cycle model of professional, managed, and support services including strategy, consulting, implementation and design

WHY PRESIDIO

Presidio is a leading North American IT solutions provider focused on Digital Infrastructure, Cloud and Security solutions. We deliver this technology expertise through a full life cycle model of professional, managed, and support services including strategy, consulting, implementation and design. By taking the time to deeply understand how our clients define success, we help them harness technology advances, simplify IT complexity and optimize their environments today while enabling future applications, user experiences, and revenue models. As of June 30, 2017, we serve approximately 7,500 middle-market, large, and government organizations across a diverse range of industries. More than 2,700 Presidio professionals, including more than 1,500 technical engineers, are based in 60+ offices across the United States in a unique, local delivery model combined with the national scale of a \$2.8 billion dollar industry leader. We are passionate about driving results for our clients and delivering the highest quality of service in the industry.