

PRODUCT/SERVICE PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price*
C2105-1G-PLT-1	\$ 14,500.00	21.00%	\$ 11,540.91
C2105-1G-PLT-2	\$ 29,000.00	21.00%	\$ 23,081.83
C2105-1G-PLT-3	\$ 43,500.00	21.00%	\$ 34,622.74
C2105-1G-PLT-4	\$ 58,000.00	21.00%	\$ 46,163.65
C2105-1G-PLT-NODE	\$ 14,500.00	21.00%	\$ 11,540.91
C2105-1G-DPT-1	\$ 23,500.00	21.00%	\$ 18,704.24
C2105-1G-DPT-2	\$ 47,000.00	21.00%	\$ 37,408.48
C2105-1G-DPT-3	\$ 70,500.00	21.00%	\$ 56,112.71
C2105-1G-DPT-4	\$ 94,000.00	21.00%	\$ 74,816.95
C2105-1G-DPT-NODE	\$ 23,500.00	21.00%	\$ 18,704.24
C2105-1G-DPTCA-1	\$ 25,300.00	21.00%	\$ 20,136.90
C2105-1G-DPTCA-2	\$ 50,600.00	21.00%	\$ 40,273.81
C2105-1G-DPTCA-3	\$ 75,900.00	21.00%	\$ 60,410.71
C2105-1G-DPTCA-4	\$ 101,200.00	21.00%	\$ 80,547.61
C2105-1G-DPTCA-NODE	\$ 25,300.00	21.00%	\$ 20,136.90
C2105-RJ45-PLT-1	\$ 14,500.00	21.00%	\$ 11,540.91
C2105-RJ45-PLT-2	\$ 29,000.00	21.00%	\$ 23,081.83
C2105-RJ45-PLT-3	\$ 43,500.00	21.00%	\$ 34,622.74
C2105-RJ45-PLT-4	\$ 58,000.00	21.00%	\$ 46,163.65
C2105-RJ45-PLT-NODE	\$ 14,500.00	21.00%	\$ 11,540.91
C2105-RJ45-DPT-1	\$ 23,500.00	21.00%	\$ 18,704.24
C2105-RJ45-DPT-2	\$ 47,000.00	21.00%	\$ 37,408.48
C2105-RJ45-DPT-3	\$ 70,500.00	21.00%	\$ 56,112.71
C2105-RJ45-DPT-4	\$ 94,000.00	21.00%	\$ 74,816.95
C2105-RJ45-DPT-NODE	\$ 23,500.00	21.00%	\$ 18,704.24
C2105-RJ45-DPTCA-1	\$ 25,300.00	21.00%	\$ 20,136.90
C2105-RJ45-DPTCA-2	\$ 50,600.00	21.00%	\$ 40,273.81
C2105-RJ45-DPTCA-3	\$ 75,900.00	21.00%	\$ 60,410.71
C2105-RJ45-DPTCA-4	\$ 101,200.00	21.00%	\$ 80,547.61
C2105-RJ45-DPTCA-NODE	\$ 25,300.00	21.00%	\$ 20,136.90
C2105-SFP-PLT-1	\$ 14,500.00	21.00%	\$ 11,540.91
C2105-SFP-PLT-2	\$ 29,000.00	21.00%	\$ 23,081.83
C2105-SFP-PLT-3	\$ 43,500.00	21.00%	\$ 34,622.74
C2105-SFP-PLT-4	\$ 58,000.00	21.00%	\$ 46,163.65
C2105-SFP-PLT-NODE	\$ 14,500.00	21.00%	\$ 11,540.91
C2105-SFP-DPT-1	\$ 23,500.00	21.00%	\$ 18,704.24
C2105-SFP-DPT-2	\$ 47,000.00	21.00%	\$ 37,408.48
C2105-SFP-DPT-3	\$ 70,500.00	21.00%	\$ 56,112.71
C2105-SFP-DPT-4	\$ 94,000.00	21.00%	\$ 74,816.95
C2105-SFP-DPT-NODE	\$ 23,500.00	21.00%	\$ 18,704.24
C2105-SFP-DPTCA-1	\$ 25,300.00	21.00%	\$ 20,136.90

C2105-SFP-DPTCA-2	\$ 50,600.00	21.00%	\$ 40,273.81
C2105-SFP-DPTCA-3	\$ 75,900.00	21.00%	\$ 60,410.71
C2105-SFP-DPTCA-4	\$ 101,200.00	21.00%	\$ 80,547.61
C2105-SFP-DPTCA-NODE	\$ 25,300.00	21.00%	\$ 20,136.90
C2305-RJ45-PLT-1	\$ 32,500.00	21.00%	\$ 25,867.56
C2305-RJ45-PLT-2	\$ 65,000.00	21.00%	\$ 51,735.13
C2305-RJ45-PLT-3	\$ 97,500.00	21.00%	\$ 77,602.69
C2305-RJ45-PLT-4	\$ 130,000.00	21.00%	\$ 103,470.25
C2305-RJ45-PLT-NODE	\$ 32,500.00	21.00%	\$ 25,867.56
C2305-RJ45-DPT-1	\$ 50,500.00	21.00%	\$ 40,194.21
C2305-RJ45-DPT-2	\$ 101,000.00	21.00%	\$ 80,388.43
C2305-RJ45-DPT-3	\$ 151,500.00	21.00%	\$ 120,582.64
C2305-RJ45-DPT-4	\$ 202,000.00	21.00%	\$ 160,776.85
C2305-RJ45-DPT-NODE	\$ 50,500.00	21.00%	\$ 40,194.21
C2305-RJ45-DPTCA-1	\$ 54,100.00	21.00%	\$ 43,059.54
C2305-RJ45-DPTCA-2	\$ 108,200.00	21.00%	\$ 86,119.09
C2305-RJ45-DPTCA-3	\$ 162,300.00	21.00%	\$ 129,178.63
C2305-RJ45-DPTCA-4	\$ 216,400.00	21.00%	\$ 172,238.17
C2305-RJ45-DPTCA-NODE	\$ 54,100.00	21.00%	\$ 43,059.54
C2305-SFP-PLT-1	\$ 32,500.00	21.00%	\$ 25,867.56
C2305-SFP-PLT-2	\$ 65,000.00	21.00%	\$ 51,735.13
C2305-SFP-PLT-3	\$ 97,500.00	21.00%	\$ 77,602.69
C2305-SFP-PLT-4	\$ 130,000.00	21.00%	\$ 103,470.25
C2305-SFP-PLT-NODE	\$ 32,500.00	21.00%	\$ 25,867.56
C2305-SFP-DPT-1	\$ 50,500.00	21.00%	\$ 40,194.21
C2305-SFP-DPT-2	\$ 101,000.00	21.00%	\$ 80,388.43
C2305-SFP-DPT-3	\$ 151,500.00	21.00%	\$ 120,582.64
C2305-SFP-DPT-4	\$ 202,000.00	21.00%	\$ 160,776.85
C2305-SFP-DPT-NODE	\$ 50,500.00	21.00%	\$ 40,194.21
C2305-SFP-DPTCA-1	\$ 54,100.00	21.00%	\$ 43,059.54
C2305-SFP-DPTCA-2	\$ 108,200.00	21.00%	\$ 86,119.09
C2305-SFP-DPTCA-3	\$ 162,300.00	21.00%	\$ 129,178.63
C2305-SFP-DPTCA-4	\$ 216,400.00	21.00%	\$ 172,238.17
C2305-SFP-DPTCA-NODE	\$ 54,100.00	21.00%	\$ 43,059.54
C2505-RJ45-PLT-1	\$ 42,500.00	21.00%	\$ 33,826.81
C2505-RJ45-PLT-2	\$ 85,000.00	21.00%	\$ 67,653.63
C2505-RJ45-PLT-3	\$ 127,500.00	21.00%	\$ 101,480.44
C2505-RJ45-PLT-4	\$ 170,000.00	21.00%	\$ 135,307.25
C2505-RJ45-PLT-NODE	\$ 42,500.00	21.00%	\$ 33,826.81
C2505-RJ45-DPT-1	\$ 78,500.00	21.00%	\$ 62,480.11
C2505-RJ45-DPT-2	\$ 157,000.00	21.00%	\$ 124,960.23
C2505-RJ45-DPT-3	\$ 235,500.00	21.00%	\$ 187,440.34
C2505-RJ45-DPT-4	\$ 314,000.00	21.00%	\$ 249,920.45
C2505-RJ45-DPT-NODE	\$ 78,500.00	21.00%	\$ 62,480.11
C2505-RJ45-DPTCA-1	\$ 85,700.00	21.00%	\$ 68,210.77
C2505-RJ45-DPTCA-2	\$ 171,400.00	21.00%	\$ 136,421.55
C2505-RJ45-DPTCA-3	\$ 257,100.00	21.00%	\$ 204,632.32

C2505-RJ45-DPTCA-4	\$ 342,800.00	21.00%	\$ 272,843.09
C2505-RJ45-DPTCA-NODE	\$ 85,700.00	21.00%	\$ 68,210.77
C2505-SFP-PLT-1	\$ 42,500.00	21.00%	\$ 33,826.81
C2505-SFP-PLT-2	\$ 85,000.00	21.00%	\$ 67,653.63
C2505-SFP-PLT-3	\$ 127,500.00	21.00%	\$ 101,480.44
C2505-SFP-PLT-4	\$ 170,000.00	21.00%	\$ 135,307.25
C2505-SFP-PLT-NODE	\$ 42,500.00	21.00%	\$ 33,826.81
C2505-SFP-DPT-1	\$ 78,500.00	21.00%	\$ 62,480.11
C2505-SFP-DPT-2	\$ 157,000.00	21.00%	\$ 124,960.23
C2505-SFP-DPT-3	\$ 235,500.00	21.00%	\$ 187,440.34
C2505-SFP-DPT-4	\$ 314,000.00	21.00%	\$ 249,920.45
C2505-SFP-DPT-NODE	\$ 78,500.00	21.00%	\$ 62,480.11
C2505-SFP-DPTCA-1	\$ 85,700.00	21.00%	\$ 68,210.77
C2505-SFP-DPTCA-2	\$ 171,400.00	21.00%	\$ 136,421.55
C2505-SFP-DPTCA-3	\$ 257,100.00	21.00%	\$ 204,632.32
C2505-SFP-DPTCA-4	\$ 342,800.00	21.00%	\$ 272,843.09
C2505-SFP-DPTCA-NODE	\$ 85,700.00	21.00%	\$ 68,210.77
C2515-RJ45-PLT-1	\$ 45,000.00	21.00%	\$ 35,816.63
C2515-RJ45-PLT-2	\$ 90,000.00	21.00%	\$ 71,633.25
C2515-RJ45-PLT-3	\$ 135,000.00	21.00%	\$ 107,449.88
C2515-RJ45-PLT-4	\$ 180,000.00	21.00%	\$ 143,266.50
C2515-RJ45-PLT-NODE	\$ 45,000.00	21.00%	\$ 35,816.63
C2515-RJ45-DPT-1	\$ 81,000.00	21.00%	\$ 64,469.93
C2515-RJ45-DPT-2	\$ 162,000.00	21.00%	\$ 128,939.85
C2515-RJ45-DPT-3	\$ 243,000.00	21.00%	\$ 193,409.78
C2515-RJ45-DPT-4	\$ 324,000.00	21.00%	\$ 257,879.70
C2515-RJ45-DPT-NODE	\$ 81,000.00	21.00%	\$ 64,469.93
C2515-RJ45-DPTCA-1	\$ 88,200.00	21.00%	\$ 70,200.59
C2515-RJ45-DPTCA-2	\$ 176,400.00	21.00%	\$ 140,401.17
C2515-RJ45-DPTCA-3	\$ 264,600.00	21.00%	\$ 210,601.76
C2515-RJ45-DPTCA-4	\$ 352,800.00	21.00%	\$ 280,802.34
C2515-RJ45-DPTCA-NODE	\$ 88,200.00	21.00%	\$ 70,200.59
C2515-SFP-PLT-1	\$ 45,000.00	21.00%	\$ 35,816.63
C2515-SFP-PLT-2	\$ 90,000.00	21.00%	\$ 71,633.25
C2515-SFP-PLT-3	\$ 135,000.00	21.00%	\$ 107,449.88
C2515-SFP-PLT-4	\$ 180,000.00	21.00%	\$ 143,266.50
C2515-SFP-PLT-NODE	\$ 45,000.00	21.00%	\$ 35,816.63
C2515-SFP-DPT-1	\$ 81,000.00	21.00%	\$ 64,469.93
C2515-SFP-DPT-2	\$ 162,000.00	21.00%	\$ 128,939.85
C2515-SFP-DPT-3	\$ 243,000.00	21.00%	\$ 193,409.78
C2515-SFP-DPT-4	\$ 324,000.00	21.00%	\$ 257,879.70
C2515-SFP-DPT-NODE	\$ 81,000.00	21.00%	\$ 64,469.93
C2515-SFP-DPTCA-1	\$ 88,200.00	21.00%	\$ 70,200.59
C2515-SFP-DPTCA-2	\$ 176,400.00	21.00%	\$ 140,401.17
C2515-SFP-DPTCA-3	\$ 264,600.00	21.00%	\$ 210,601.76
C2515-SFP-DPTCA-4	\$ 352,800.00	21.00%	\$ 280,802.34
C2515-SFP-DPTCA-NODE	\$ 88,200.00	21.00%	\$ 70,200.59

C2605-RJ45-PLT-1	\$ 47,500.00	21.00%	\$ 37,806.44
C2605-RJ45-PLT-2	\$ 95,000.00	21.00%	\$ 75,612.88
C2605-RJ45-PLT-3	\$ 142,500.00	21.00%	\$ 113,419.31
C2605-RJ45-PLT-4	\$ 190,000.00	21.00%	\$ 151,225.75
C2605-RJ45-PLT-NODE	\$ 47,500.00	21.00%	\$ 37,806.44
C2605-RJ45-DPT-1	\$ 90,000.00	21.00%	\$ 71,633.25
C2605-RJ45-DPT-2	\$ 180,000.00	21.00%	\$ 143,266.50
C2605-RJ45-DPT-3	\$ 270,000.00	21.00%	\$ 214,899.75
C2605-RJ45-DPT-4	\$ 360,000.00	21.00%	\$ 286,533.00
C2605-RJ45-DPT-NODE	\$ 90,000.00	21.00%	\$ 71,633.25
C2605-RJ45-DPTCA-1	\$ 98,500.00	21.00%	\$ 78,398.61
C2605-RJ45-DPTCA-2	\$ 197,000.00	21.00%	\$ 156,797.23
C2605-RJ45-DPTCA-3	\$ 295,500.00	21.00%	\$ 235,195.84
C2605-RJ45-DPTCA-4	\$ 394,000.00	21.00%	\$ 313,594.45
C2605-RJ45-DPTCA-NODE	\$ 98,500.00	21.00%	\$ 78,398.61
C2605-SFP-PLT-1	\$ 47,500.00	21.00%	\$ 37,806.44
C2605-SFP-PLT-2	\$ 95,000.00	21.00%	\$ 75,612.88
C2605-SFP-PLT-3	\$ 142,500.00	21.00%	\$ 113,419.31
C2605-SFP-PLT-4	\$ 190,000.00	21.00%	\$ 151,225.75
C2605-SFP-PLT-NODE	\$ 47,500.00	21.00%	\$ 37,806.44
C2605-SFP-DPT-1	\$ 90,000.00	21.00%	\$ 71,633.25
C2605-SFP-DPT-2	\$ 180,000.00	21.00%	\$ 143,266.50
C2605-SFP-DPT-3	\$ 270,000.00	21.00%	\$ 214,899.75
C2605-SFP-DPT-4	\$ 360,000.00	21.00%	\$ 286,533.00
C2605-SFP-DPT-NODE	\$ 90,000.00	21.00%	\$ 71,633.25
C2605-SFP-DPTCA-1	\$ 98,500.00	21.00%	\$ 78,398.61
C2605-SFP-DPTCA-2	\$ 197,000.00	21.00%	\$ 156,797.23
C2605-SFP-DPTCA-3	\$ 295,500.00	21.00%	\$ 235,195.84
C2605-SFP-DPTCA-4	\$ 394,000.00	21.00%	\$ 313,594.45
C2605-SFP-DPTCA-NODE	\$ 98,500.00	21.00%	\$ 78,398.61
C3500-SFP-PLT-1	\$ 205,000.00	21.00%	\$ 163,164.63
ADP-SFP-10G-SR	\$ 365.00	21.00%	\$ 290.51
CBL-10G-LC-003	\$ 40.00	21.00%	\$ 31.84
CBL-10G-LC-005	\$ 45.00	21.00%	\$ 35.82
CBL-10G-LC-010	\$ 55.00	21.00%	\$ 43.78
CBL-10G-SFP-003	\$ 85.00	21.00%	\$ 67.65
CBL-10G-SFP-005	\$ 135.00	21.00%	\$ 107.45
CBL-1G-RJ45-007	\$ 18.00	21.00%	\$ 14.33
CBL-1G-RJ45-014	\$ 28.00	21.00%	\$ 22.29
CBL-1G-RJ45-020	\$ 35.00	21.00%	\$ 27.86
SW-DATAPLATFORM-CE	\$ 2,000.00	21.00%	\$ 1,591.85
SW-DATAPLATFORM-VE	\$ 1,000.00	21.00%	\$ 795.93
SW-DATAPLT-UCSC240	\$ 65,000.00	21.00%	\$ 51,735.13
SW-CLOUDARCHIVE	\$ 500.00	21.00%	\$ 397.96
SW-CLOUDTIER-1TB	\$ 1,500.00	21.00%	\$ 1,193.89
SW-DATAPROTECT	\$ 2,500.00	21.00%	\$ 1,989.81
SW-DPRT-CLDARC	\$ 3,000.00	21.00%	\$ 2,387.78

SW-KROLL-OPC	\$ 1,500.00	21.00%	\$ 1,193.89
SW-QSTAR-100	\$ 20,000.00	21.00%	\$ 15,918.50
SW-QSTAR-1000	\$ 75,000.00	21.00%	\$ 59,694.38
SW-QSTAR-200	\$ 30,000.00	21.00%	\$ 23,877.75
SW-QSTAR-500	\$ 50,000.00	21.00%	\$ 39,796.25